

**Elective Course /  
Special Issues in Energy Finance and Risk Management**

**Renewable Energy Sources in Greece**  
*Lessons learned in RES auctions:  
The Greek case*

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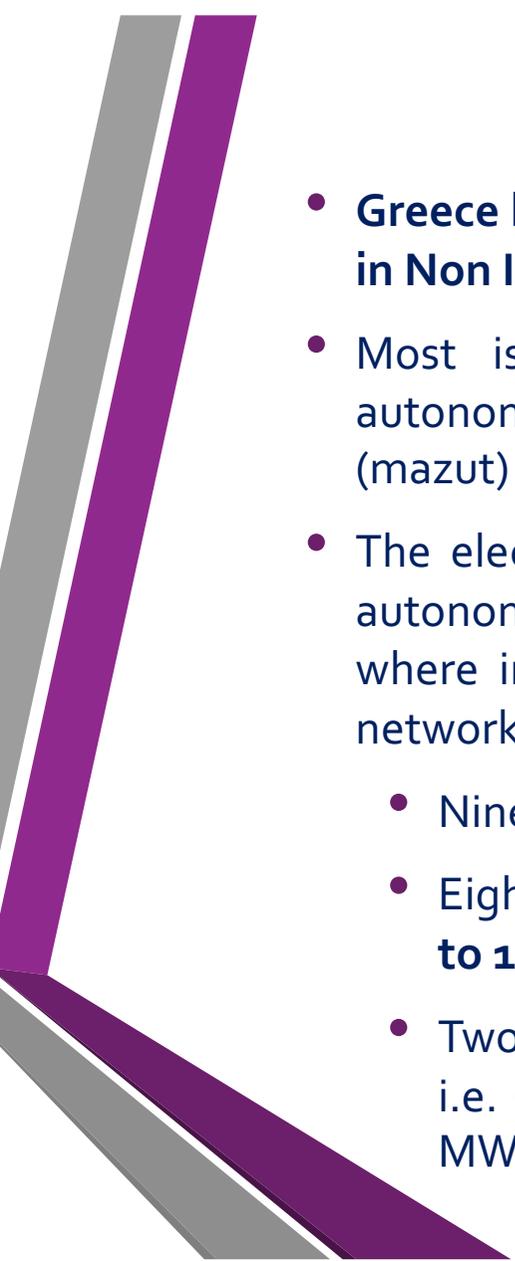
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Director, Press & Public Relations Office  
Regulatory Authority for Energy*

*9 January 2020*



# Introduction

## The Greek energy System



## Current Situation of the Greek energy System

- Greece has one Mainland electrical system and 29 autonomous electrical systems in Non Interconnected Islands.
- Most islands today in Greece (mainly in the Aegean Sea) are electrified autonomously by both local thermal power plants, which operate with fuel oil, heavy (mazut) or light (diesel), and RES plants (especially wind farms and PV).
- The electricity market of non-interconnected islands consists of twenty nine (29) autonomous systems. Some of them consist of several islands (islands' clusters), where in charge of the operation and management of the relevant Markets and networks is the HEDNO S.A.
  - Nineteen (**19**) "small" autonomous systems have **peak demand up to 10 MW**.
  - Eight (**8**) "average size" autonomous systems have **peak demand from 10 MW to 100 MW**.
  - Two (**2**) "large" autonomous systems have **peak demand exceeding 100 MW**, i.e. Crete (with peak demand over 600 MW) and Rhodes (demand peak ~ 200 MW).

# The structure of the Greek Mainland & Non Interconnected Islands

- 1 Mainland Electrical Systems (ES)

- 47 Islands

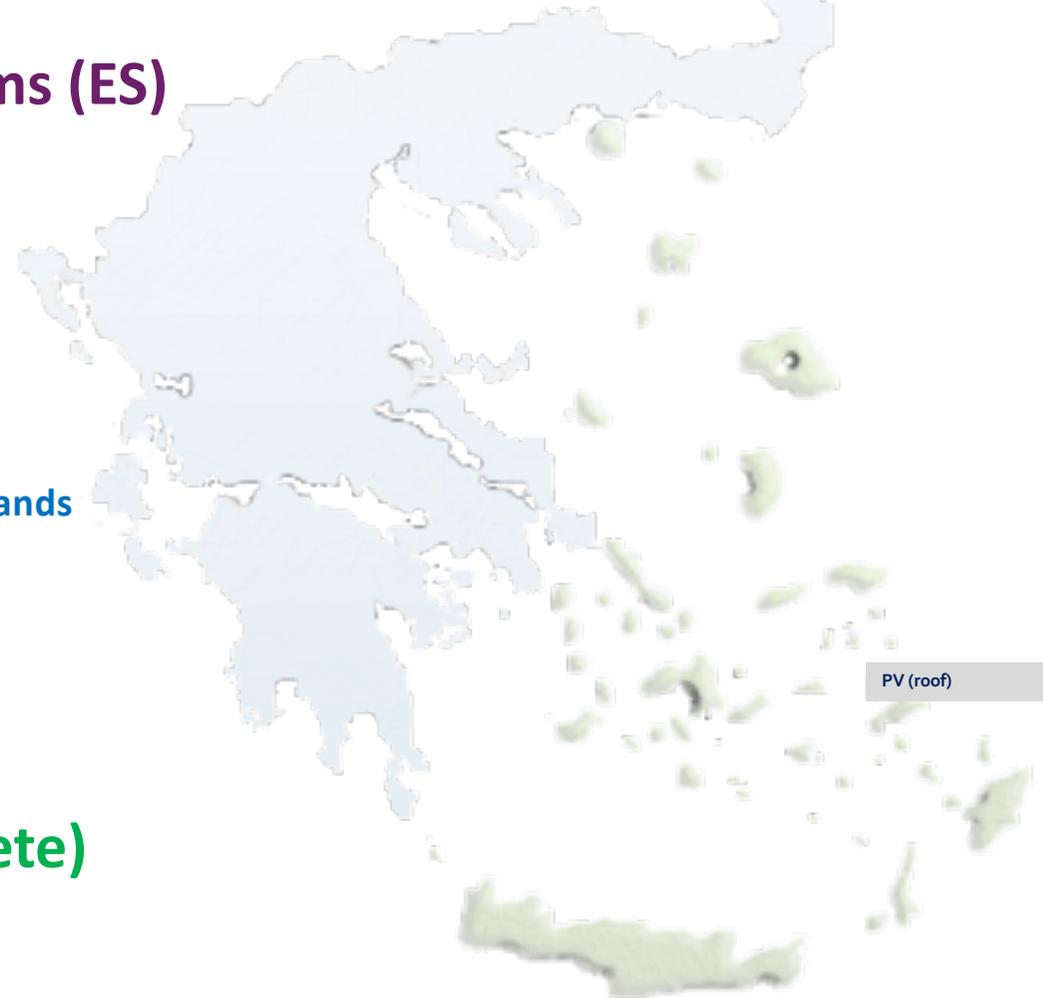


- 29 Electrical Systems (ES)

- 9 ES consisting of 27 interconnected islands
- 20 ES consisting of autonomous islands



- 28 Isolated Microgrids
- 1 Small Isolated System (Crete)



# Current Situation of Interconnections Andros - Tinos, Cyclades, Dodecanese



## Interconnections of Cyclades (Phase A,B)



### Phase A (done)

(Attiki- Syros, Syros-Tinos & Syros- Mukonos & Syros-Paros)



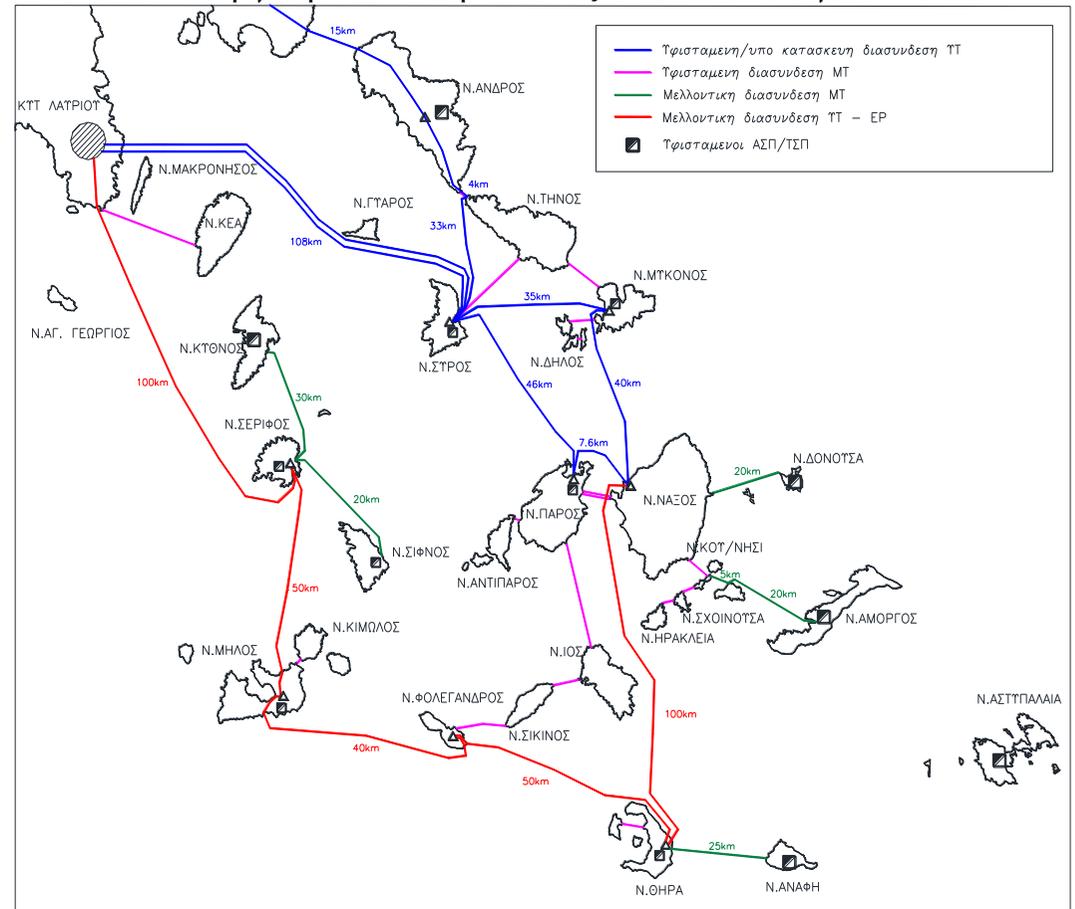
### Phase B (done)

(Connection Naxos-Paros & Naxos- Mukonos, upgrade the connection of Andros with Evia and Tinos)

# Interconnections of Cyclades (Phase C, D (on process))



**Phase C (done)**  
(2<sup>nd</sup> cable Attiki-Syros and Mukonos-Naxos)



**Phase D (on process)**  
Connection Paros (or Naxos) - Thira

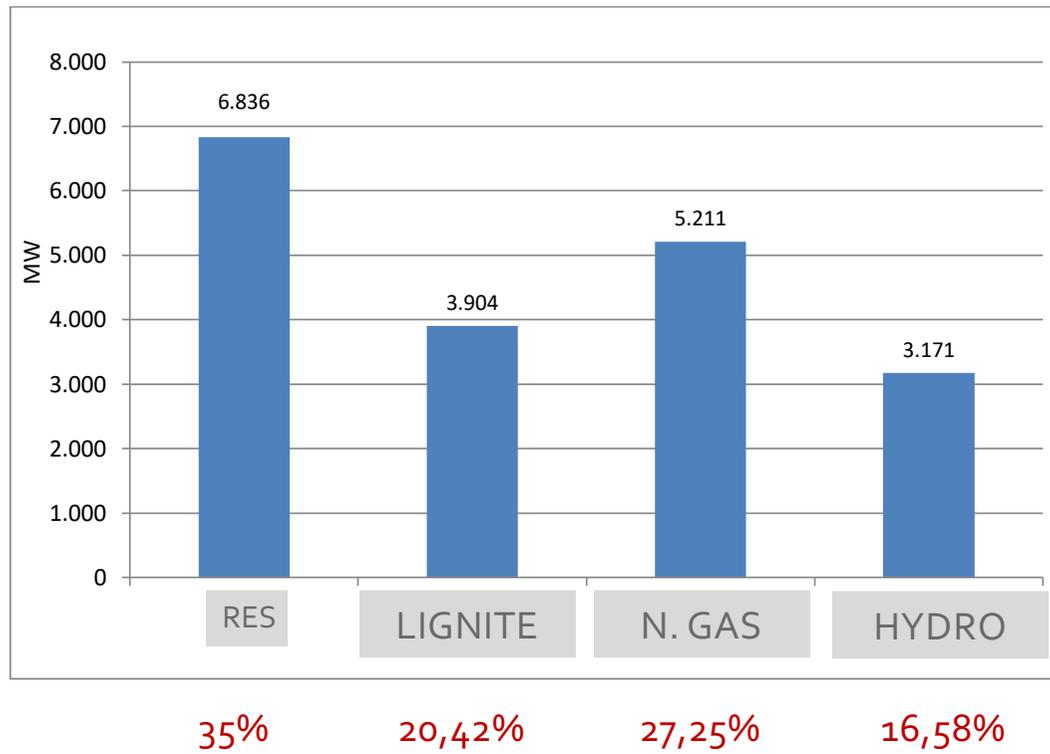
# Current Situation of Interconnections Samothraki, Thasos, Sporades, Psara



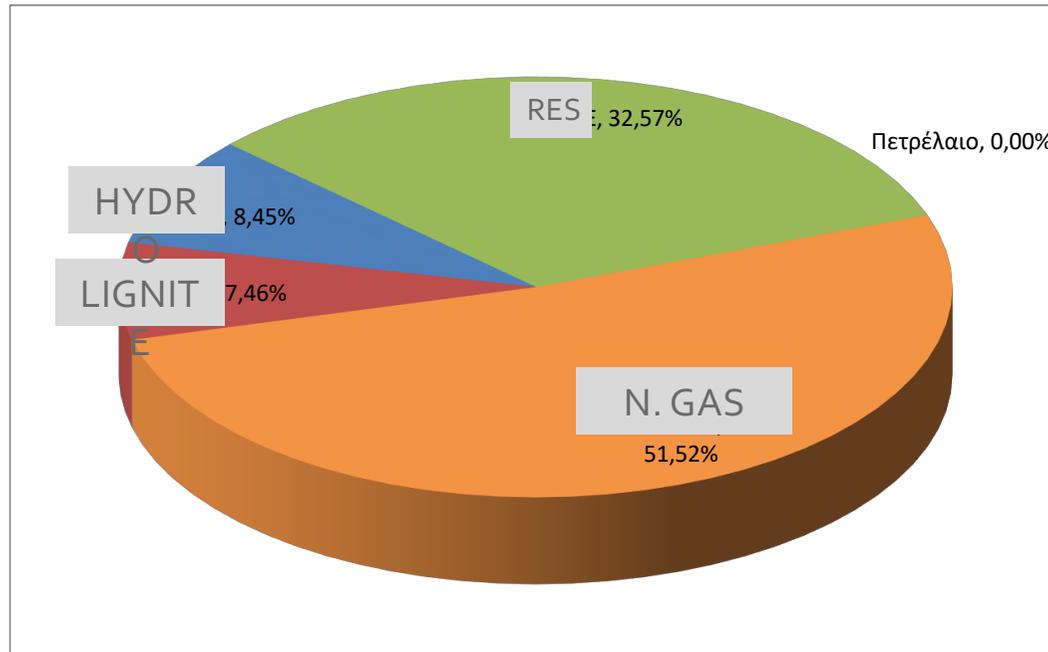




# Installed Capacity per technology (snapshot - July 2020) Mainland electrical system

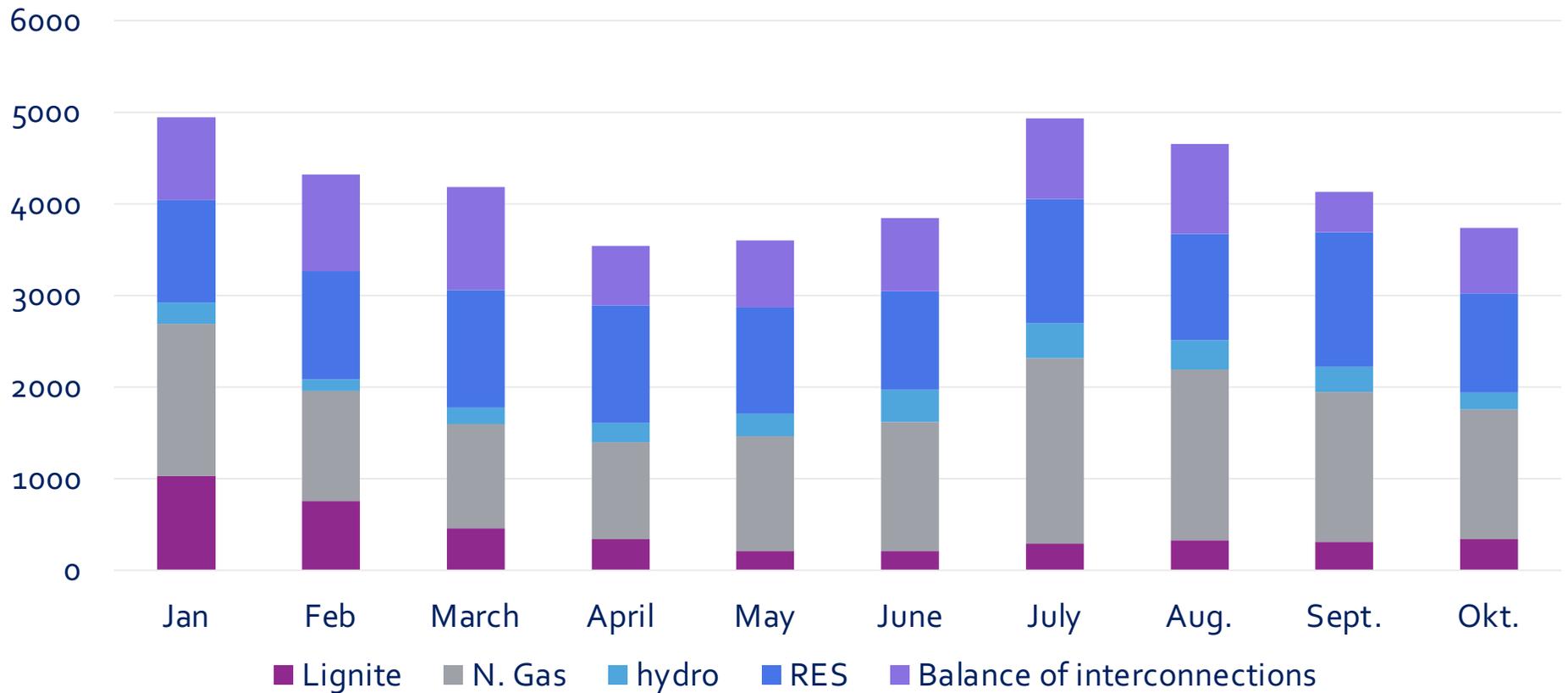


## Production per fuel (July 2020)



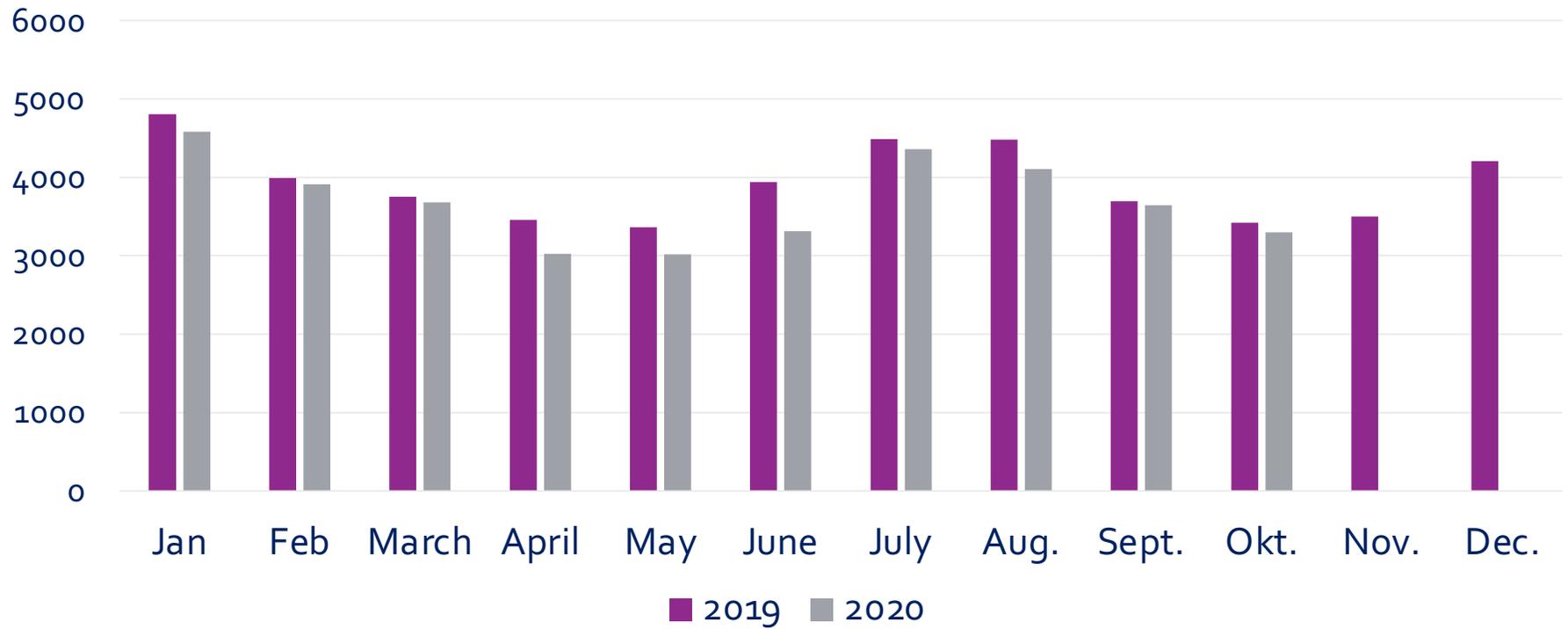
# Production per fuel including imports/exports (Okt. 2020)

## Production per fuel & Ballane of interconnections



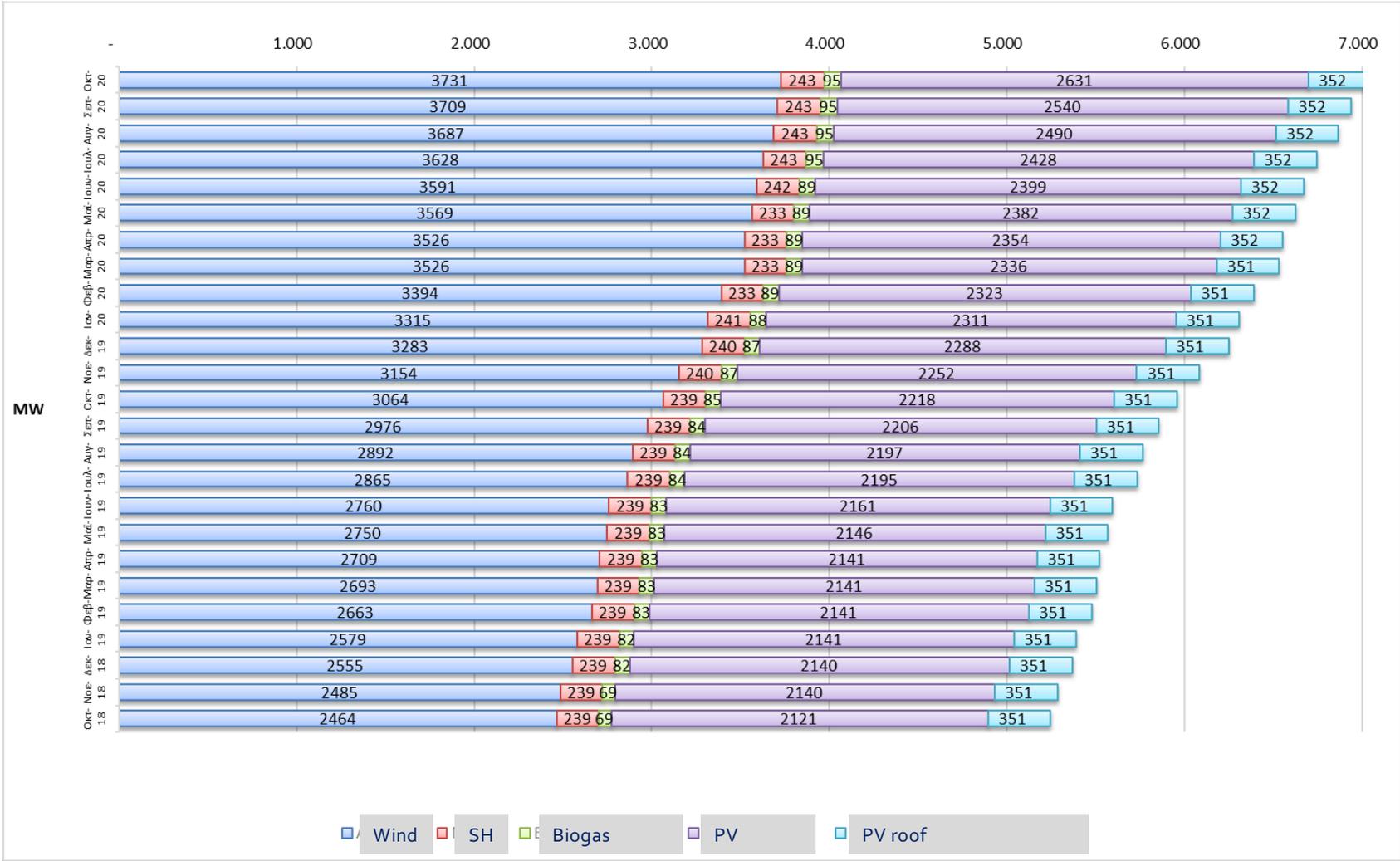
Source: Hellenic Transmission System Operator (ADMIE SA)

## Demand (GWh)



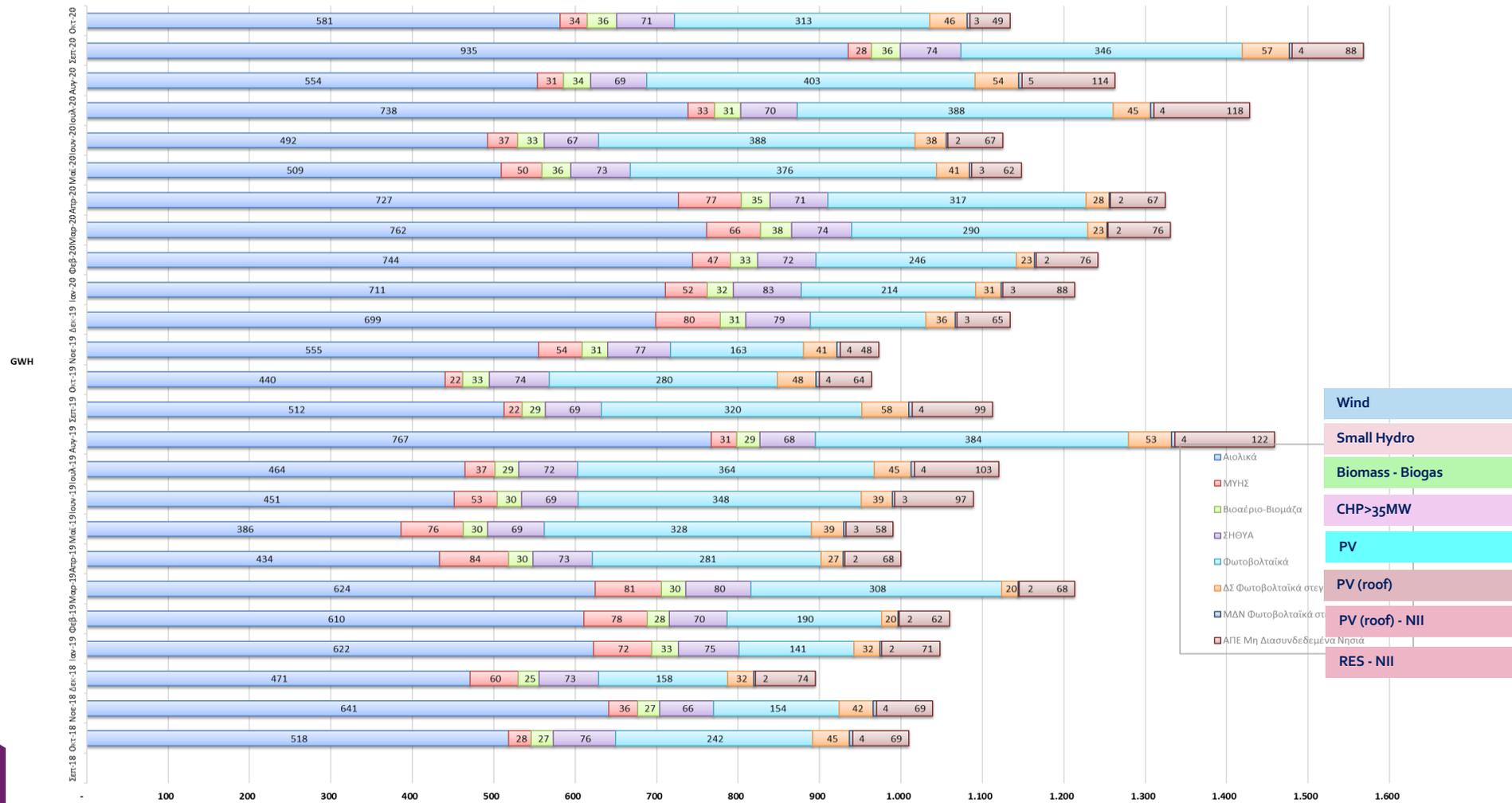
Source: Hellenic Transmission System Operator (ADMIE SA)

# RES Installed capacity in Greece (Okt. 2020) – 7.052 MW



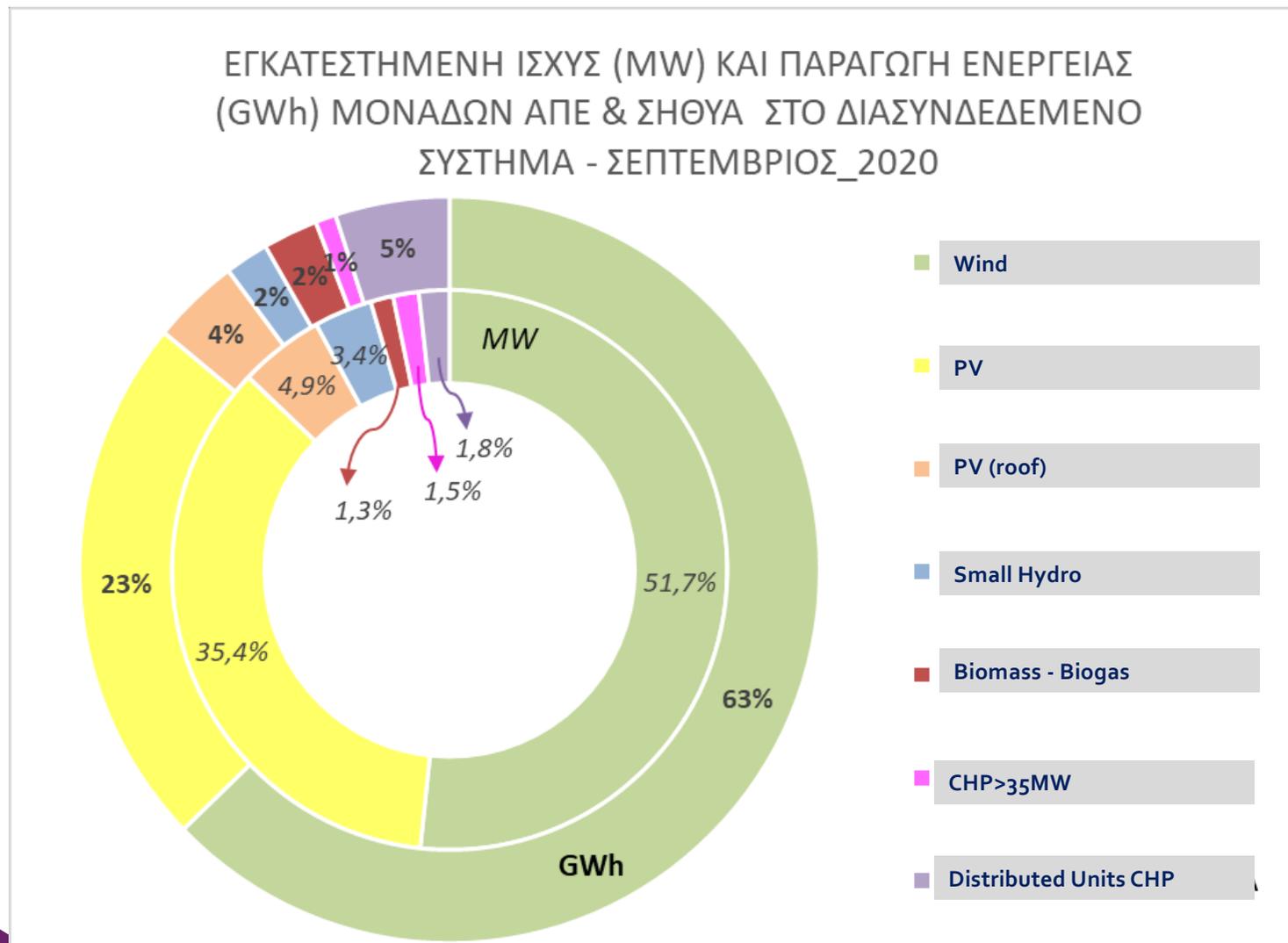
Source: Renewable Energy Sources Operator & Guarantees of Origin (DAPEEP SA)

# Energy production per RES technology (GWh) – Okt. 2020

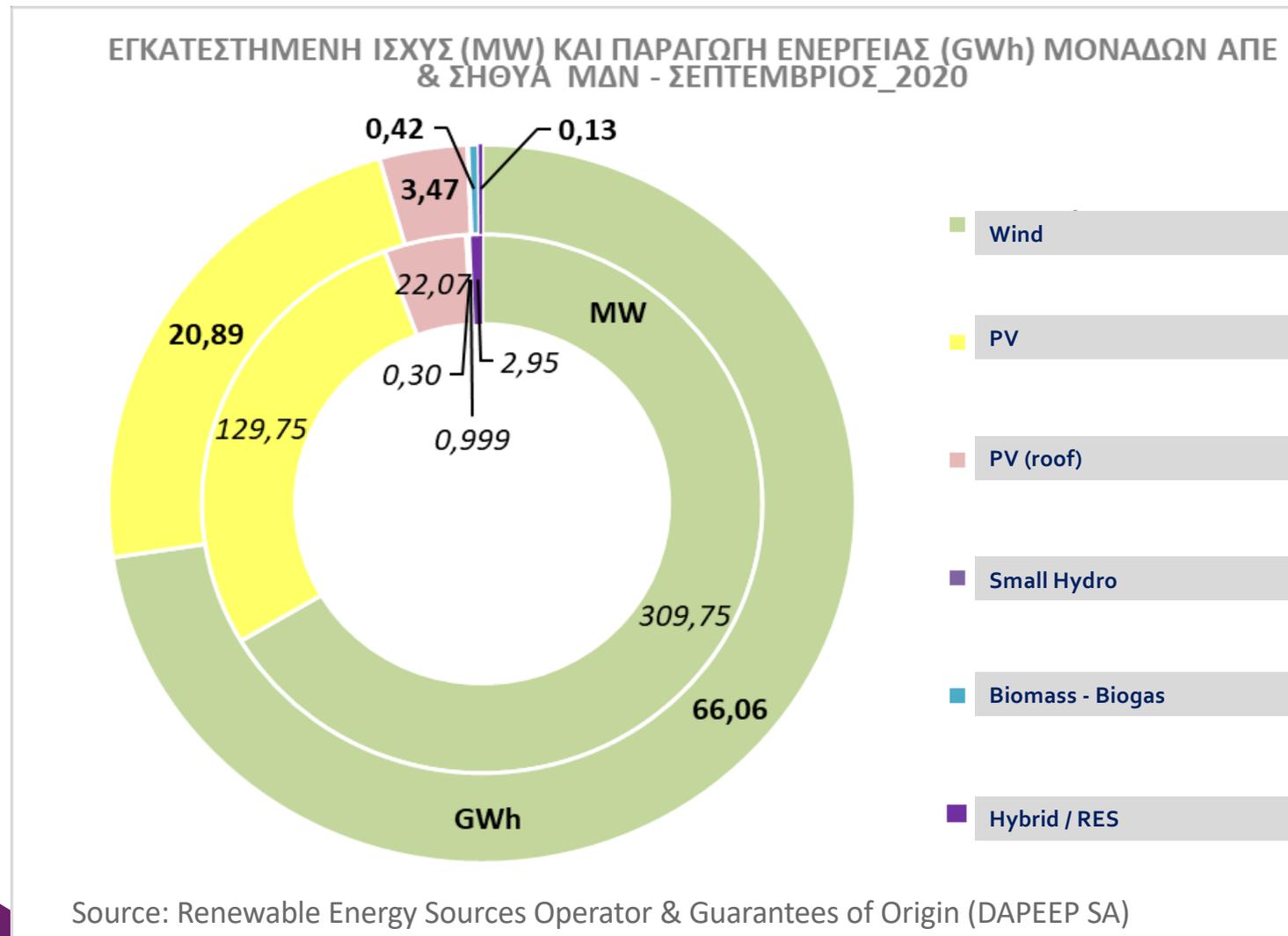


Source: Renewable Energy Sources Operator & Guarantees of Origin (DAPEEP SA)

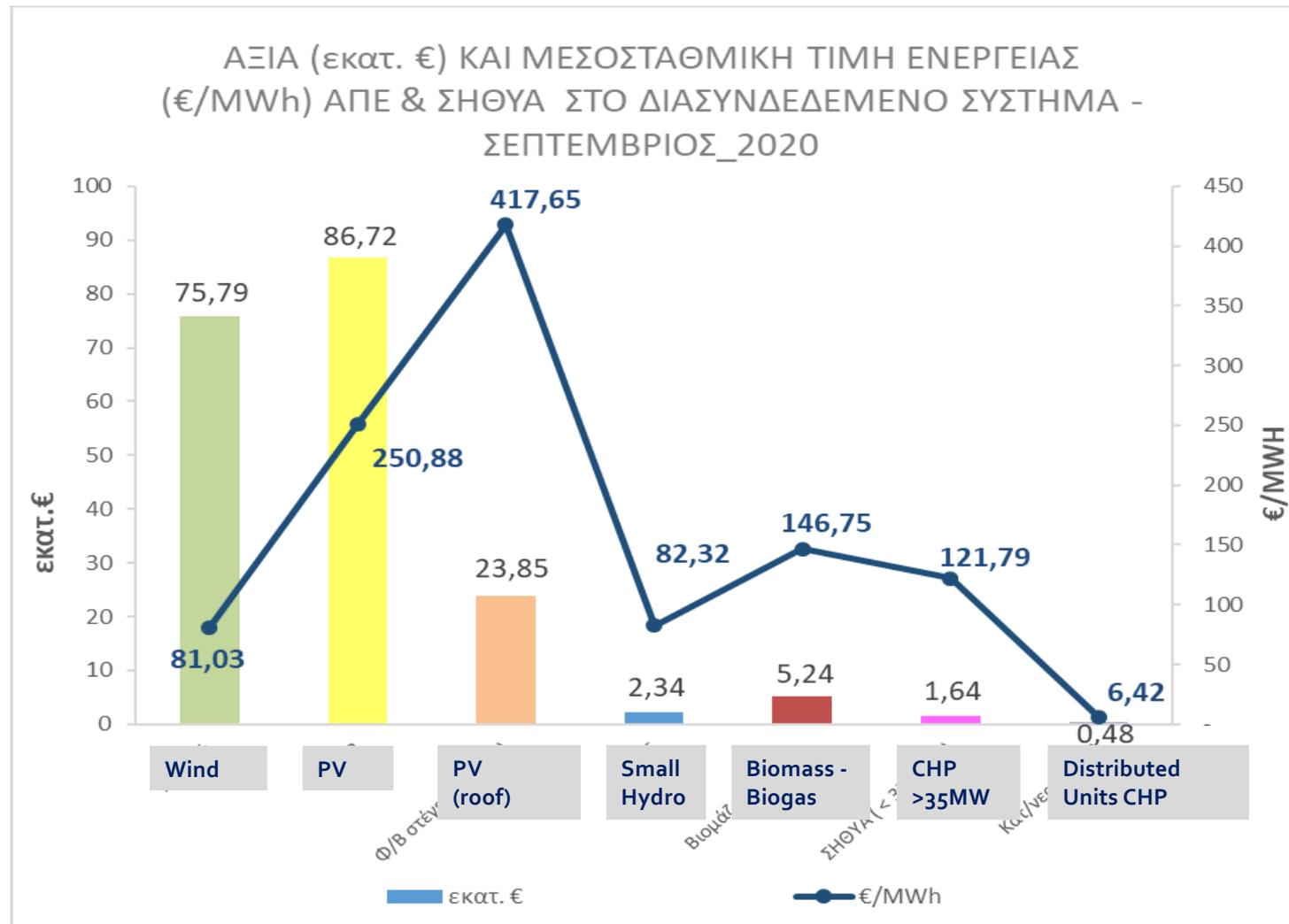
# Installed Capacity (MW) & Production (GWh) – Sept. 2020



# Installed Capacity (MW) & Production (GWh) – Sept. 2020 Non Interconnected Islands

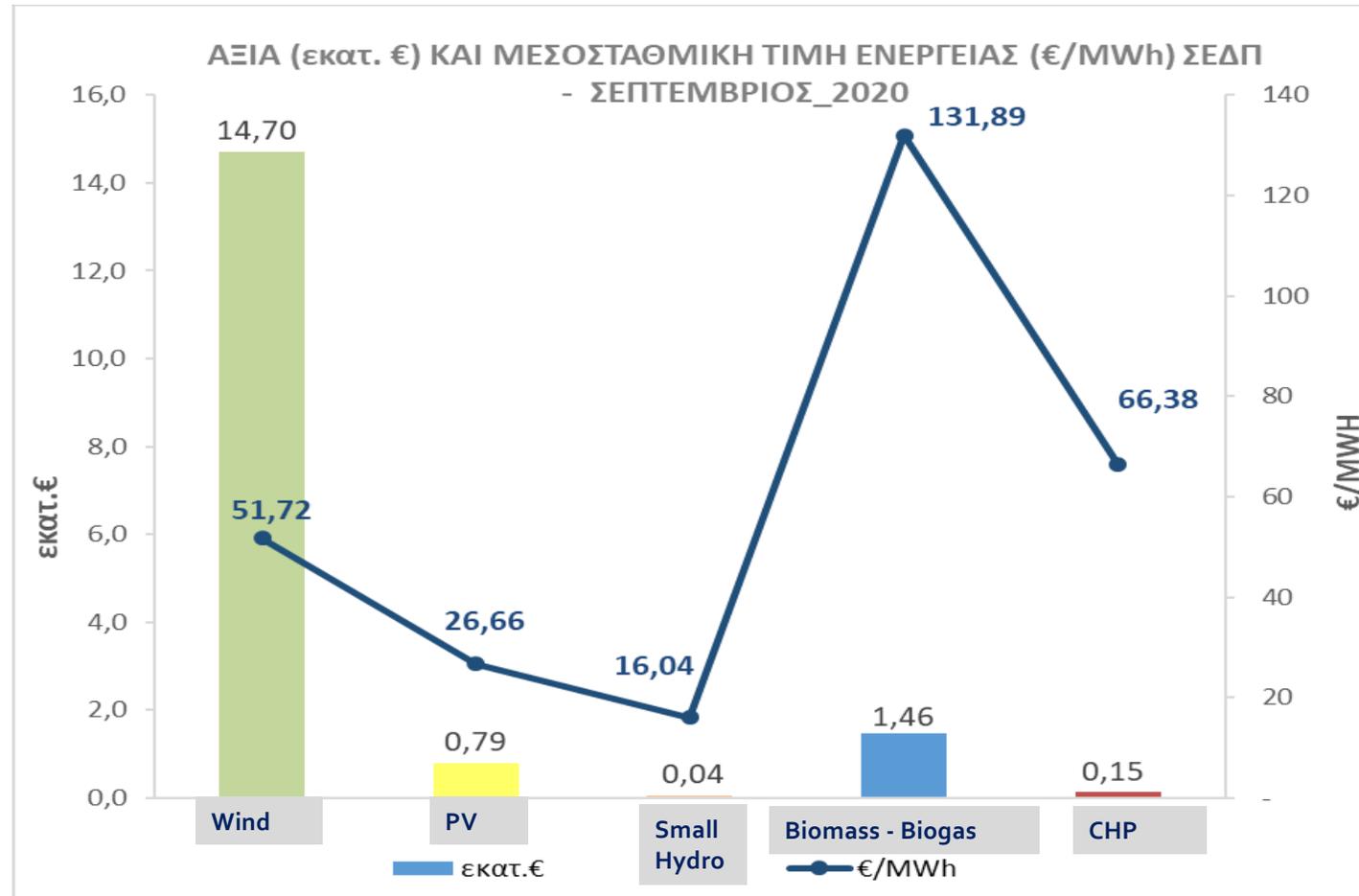


# Weighted average price (€/MWh) & Value (m€) - Sept. 2020



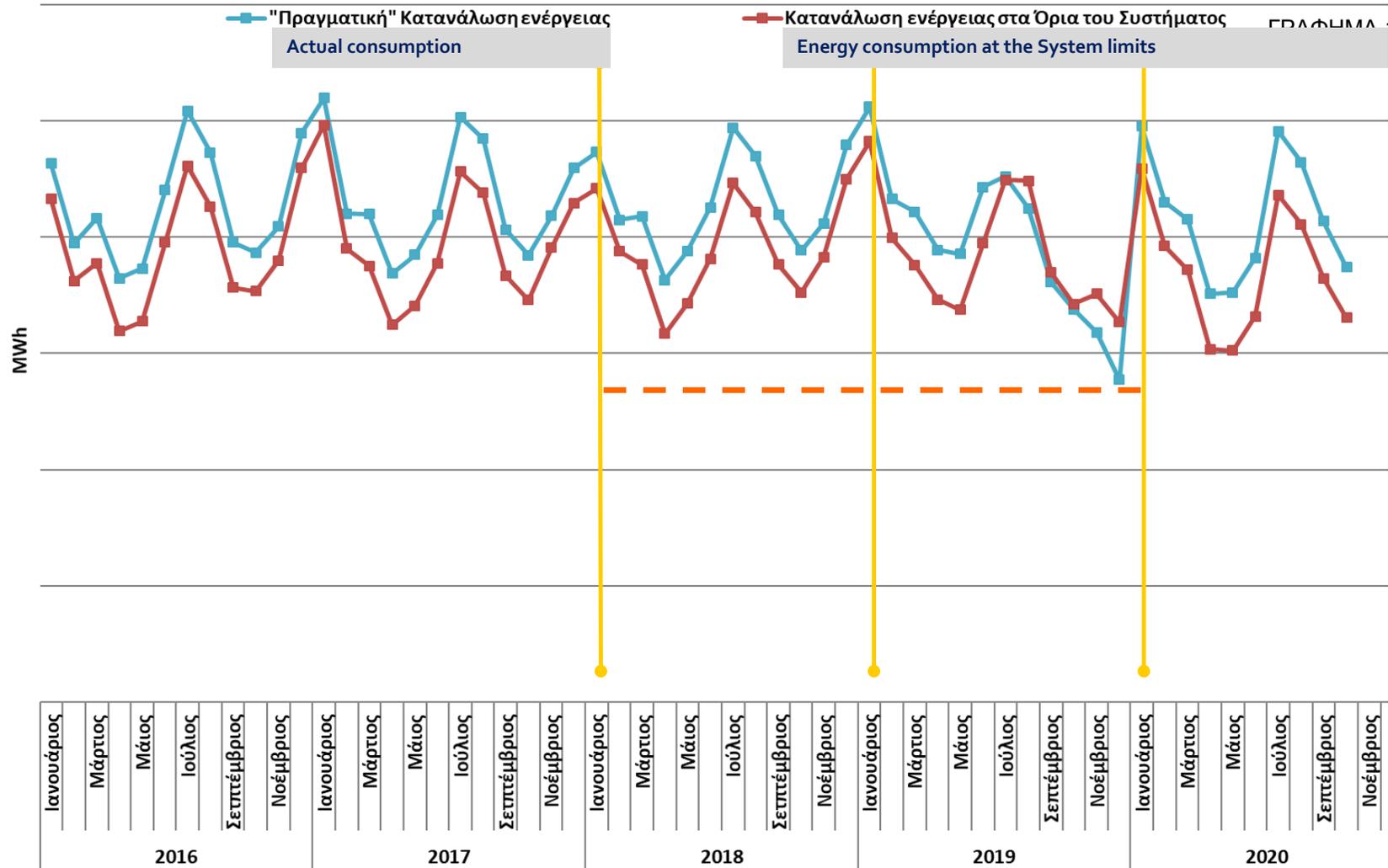
Source: Renewable Energy Sources Operator & Guarantees of Origin (DAPEEP SA)

## Weighted average price (€/MWh) & Value (m€) - Sept. 2020 Non Interconnected Islands

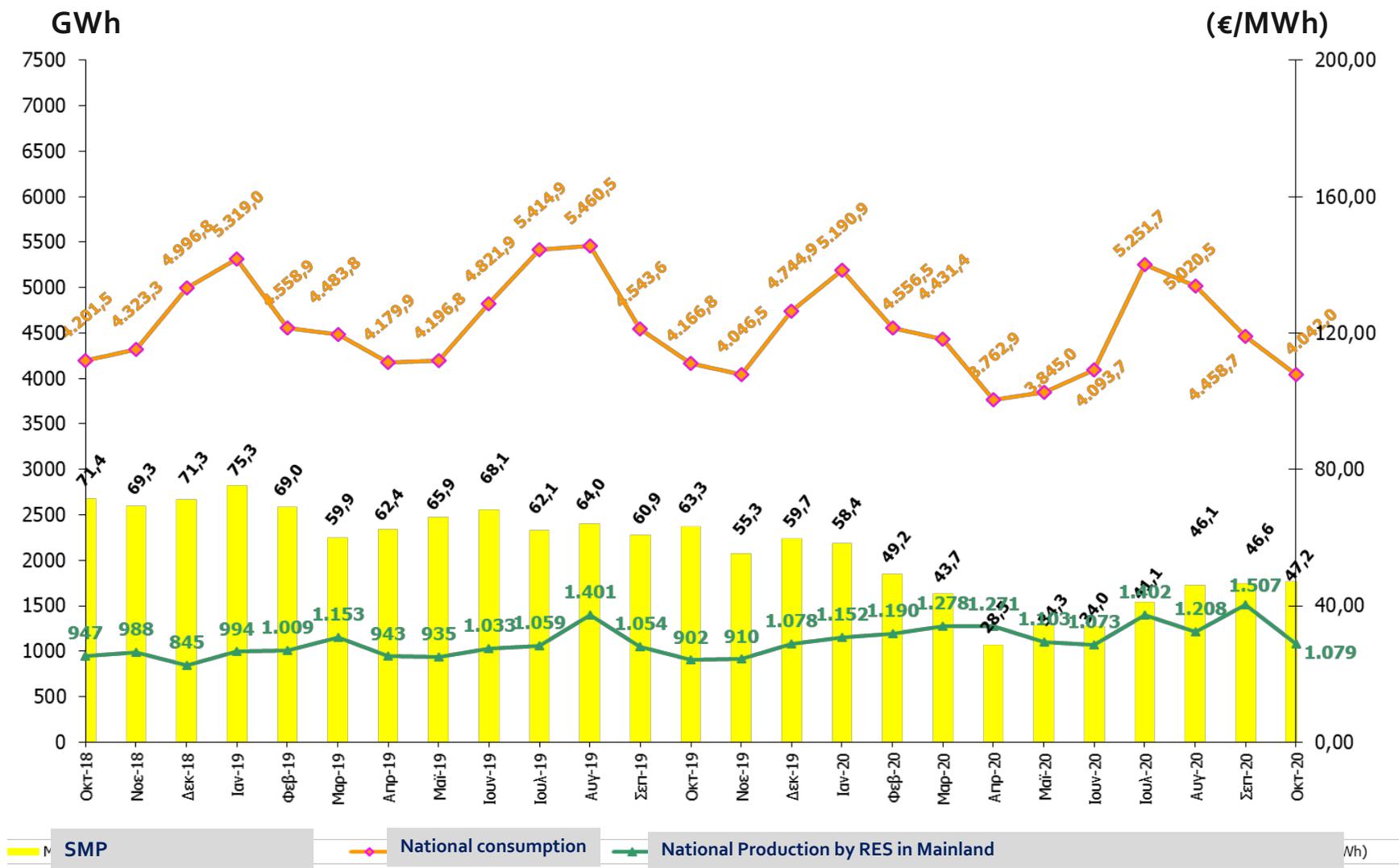


Source: Renewable Energy Sources Operator & Guarantees of Origin (DAPEEP SA)

# "Actual" consumption & energy consumption at the System limits

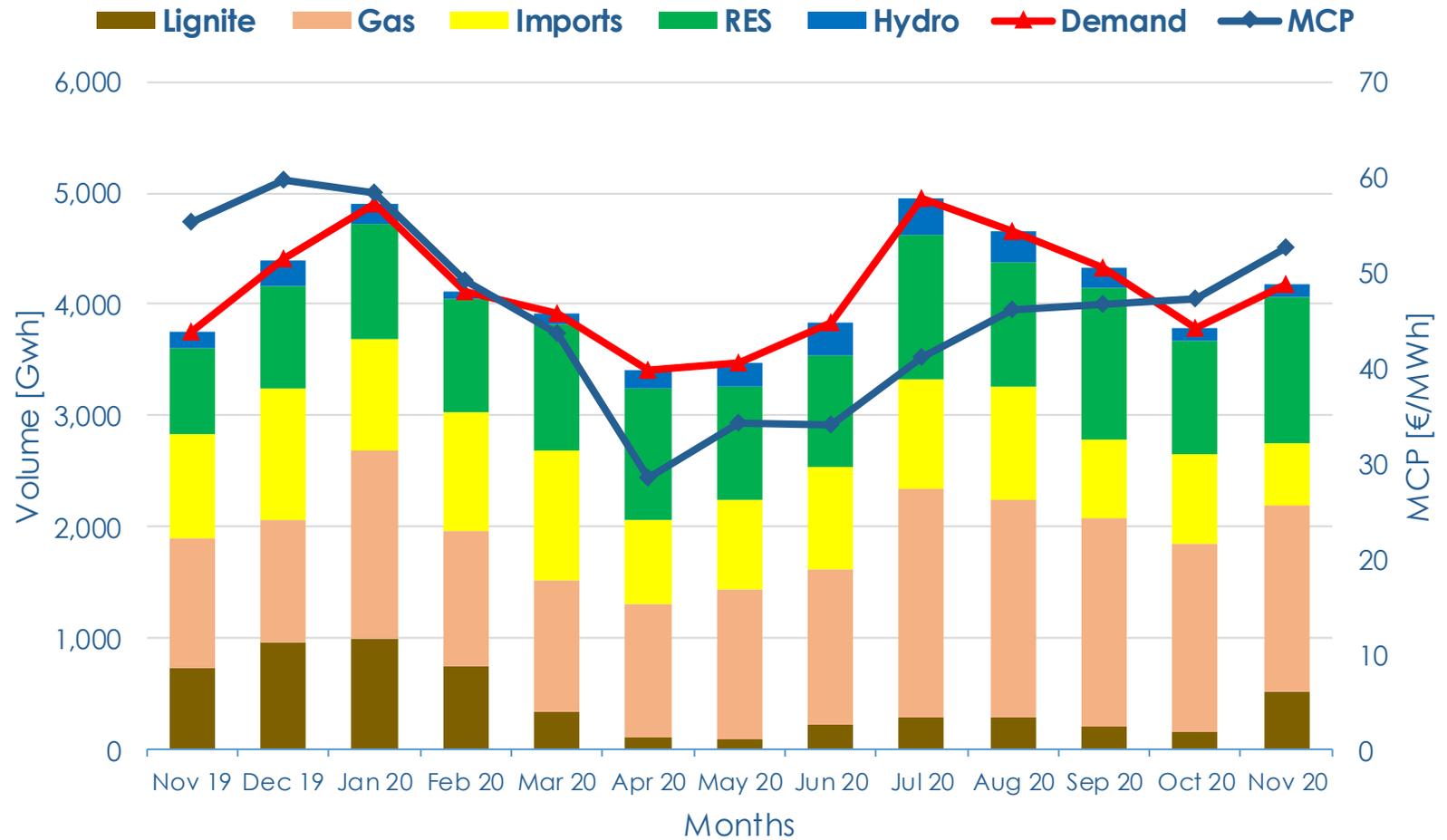


Source: Renewable Energy Sources Operator & Guarantees of Origin (DAPEEP SA)



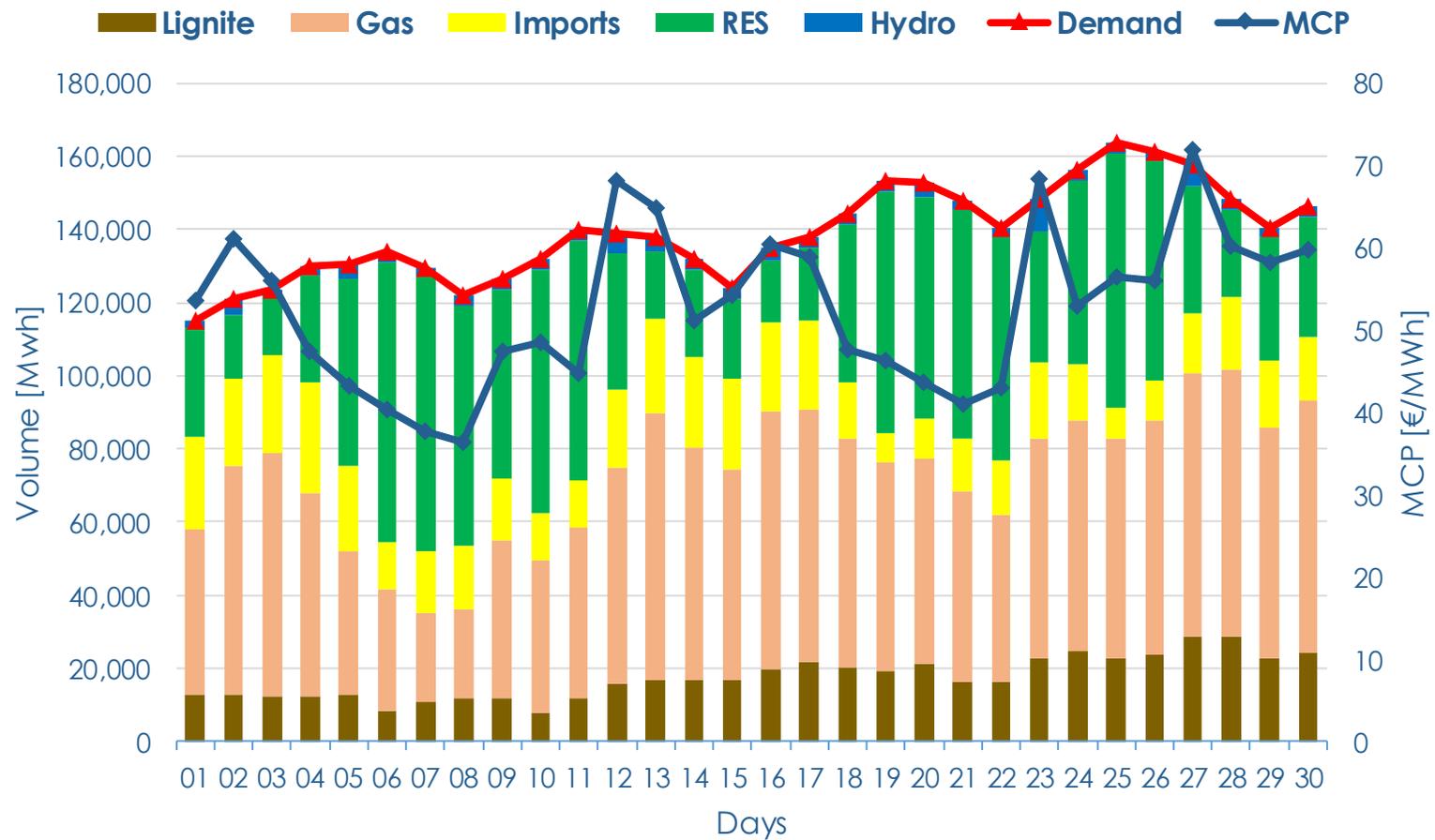
Source: Renewable Energy Sources Operator & Guarantees of Origin (DAPEEP SA)

# Volume mix of sell side per month (Nov. 2020)



Source: ENEXGROUP

# Volume mix of sell side per day (enxgroup - Nov. 2020)



Source: ENEXGROUP

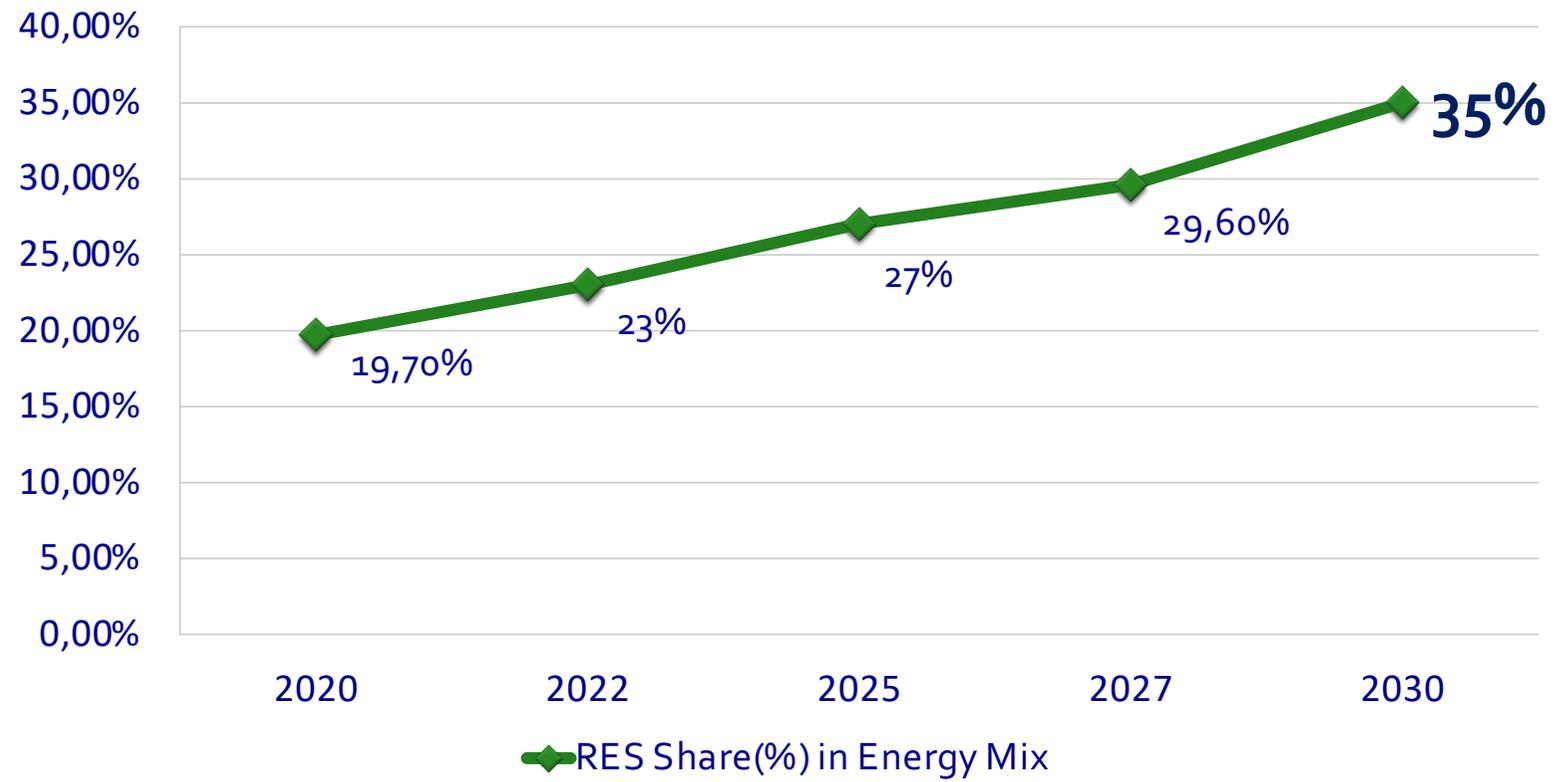


# National Energy & Climate Plan

New National Plan

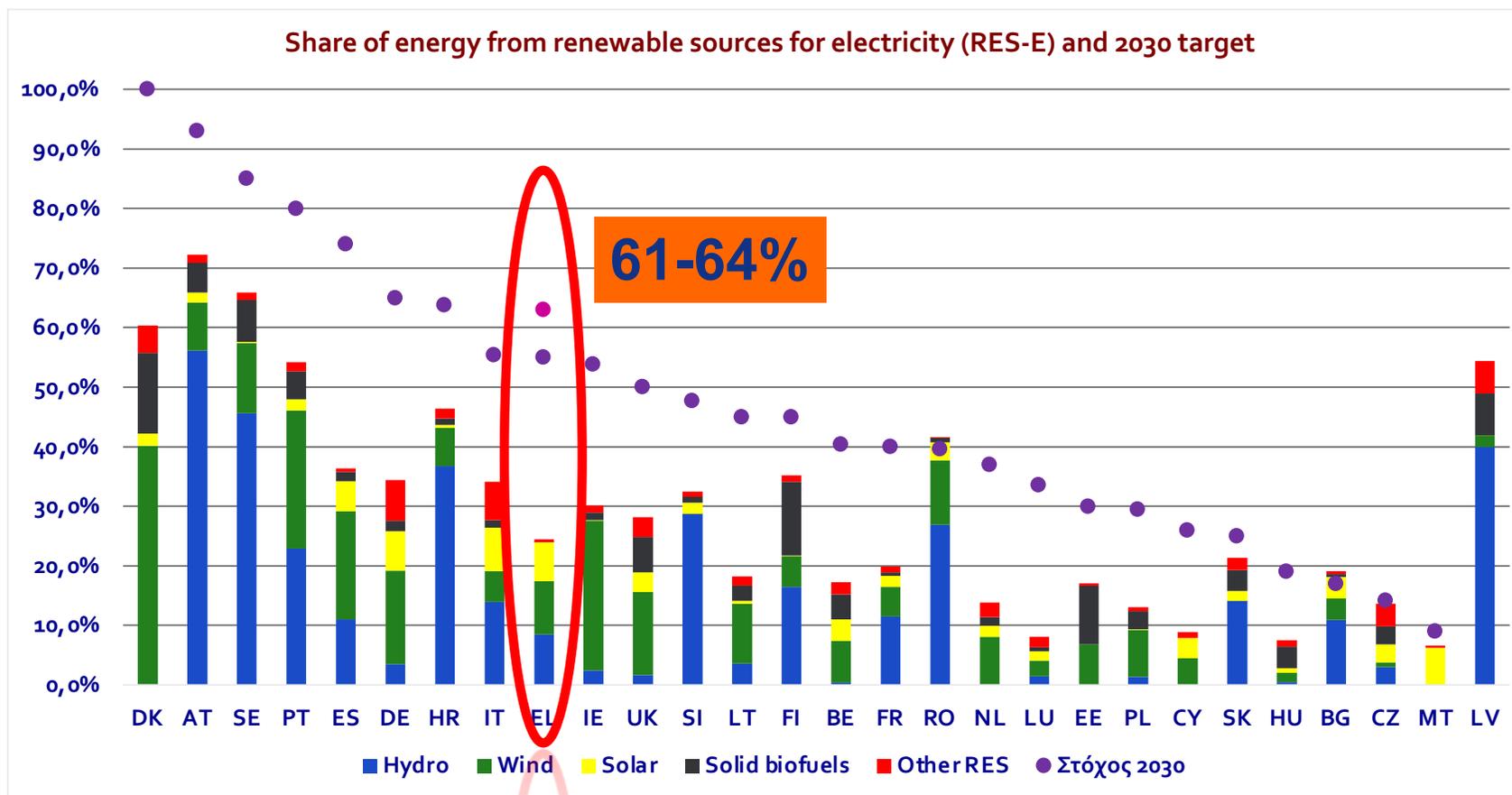
# Target for RES Share (%) in Energy Mix (2030)

RES Share(%) in Energy Mix

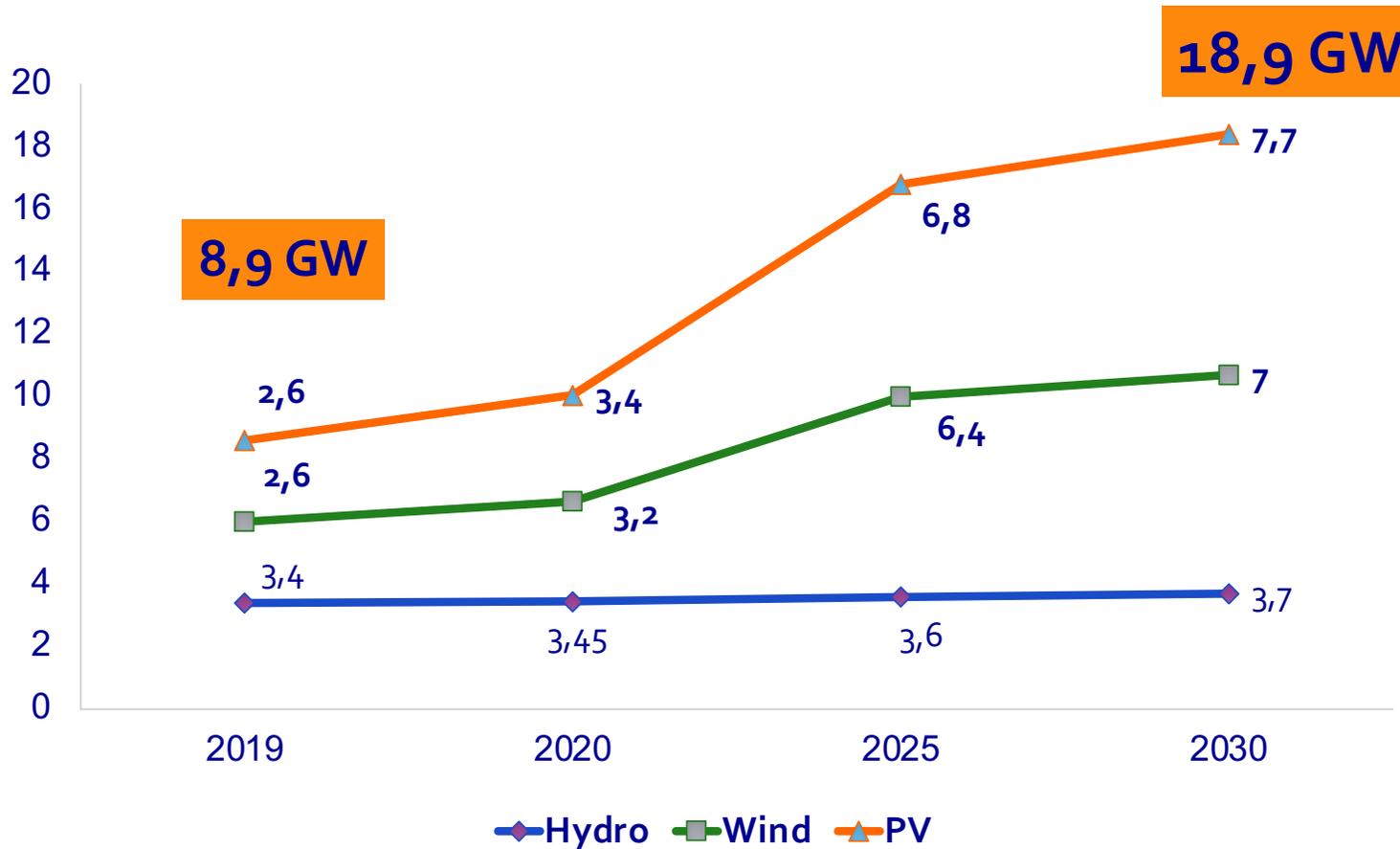


# New National Plan

## Share of energy from renewable sources for electricity (RES-E) and 2030 target



# New National Energy and Climate Plan (NECP) 2021-2030



New  
National  
Plan

~ 43  
bn €

~1GW per year PV & Wind



RES support mechanisms

RES Auctions

Europe & Greece



# Support Schemes for the Promotion of RES Development

- **FEED-IN TARIFF (FIT)**
- **FEED-IN PREMIUM (FIP)**
- **TRADEABLE GREEN CERTIFICATES (TGC)**
- **COMPETITIVE AUCTION SCHEMES**
- **INVESTMENT GRANTS**
- **TAX EXEMPTIONS/ OTHER INCENTIVES**

**NOTE : WHEN RES TECHNOLOGIES (REST) BECOME COMPETITIVE – NO SUPPORT IS REQUIRED – REST CAN PARTICIPATE IN THE MARKET IF THERE IS ANY**

## A new sustainable era for the new RES investments

### New operating aid scheme for the production of electricity from RES and HECHP approved by EC

1

- ✓ Sell electricity directly in the market
- ✓ Are subject to balancing responsibilities, unless no liquid intra-day market exist
- ✓ Operating aid is granted as a premium (Feed-in premium, FiP)
- ✓ Greece has designed a sliding FiP (sFiP) support mechanism
- ✓ The support mechanism has been approved by European Commission **SA.44666**, C(2016) 7272 final / 16.11.2016
- ✓ [http://ec.europa.eu/competition/elojade/isef/case\\_details.cfm?proc\\_code=3\\_SA\\_44666](http://ec.europa.eu/competition/elojade/isef/case_details.cfm?proc_code=3_SA_44666)

# A new sustainable era for the new RES investments

- ✓ Participation in the market means more opportunities for additional income (e.g. through market optimization techniques, provision of balancing services etc.)....

..... but also more risks and costs

- ✓ The RES producers can outsource the new obligations to aggregators
- ✓ In Greece, a new design of the whole electricity market is currently under implementation. The Energy Exchange was established on June 2018 and will operate on 1<sup>st</sup> of November 2020:
  - forward market (EXE SA)
  - day-ahead market (EXE SA)
  - intra-day market (EXE SA)
  - balancing market with imbalance clearance (ADMIE SA)

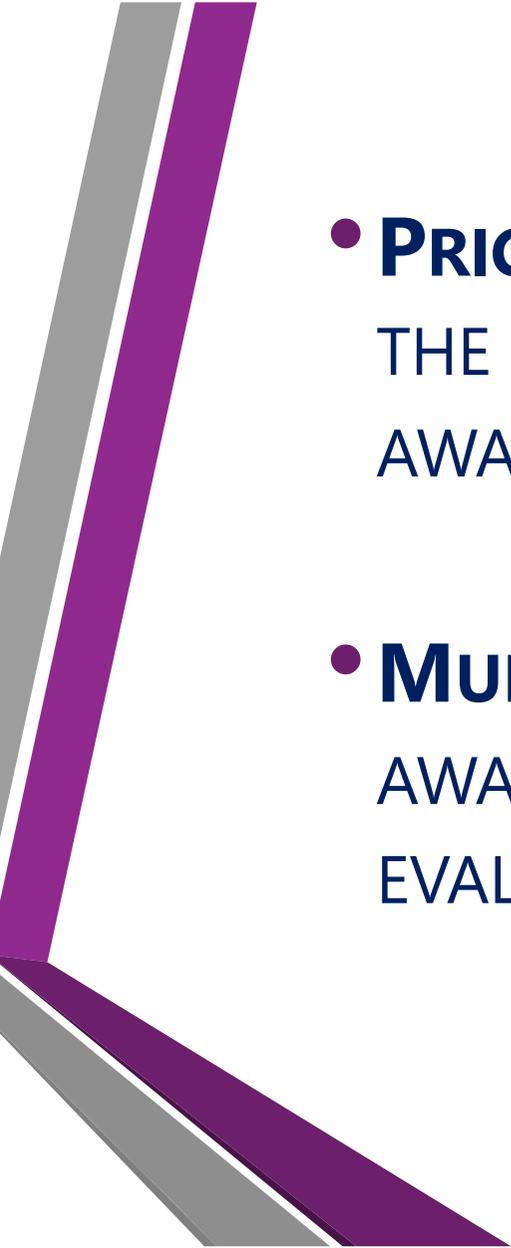
## RES support mechanisms : the sliding Feed-in Premium

The remuneration of the energy generated by a PV (or wind farm) is based on the **Reference Value (RV)**. For simplified practical reasons, the following can be written :

$$\text{Reference Value} = \text{Reference Market Price} + \text{Premium}$$

- 1. Reference market price** is calculated as the hourly system marginal price (i.e. the Day-ahead price) increased by the value corresponding to other wholesale market mechanisms if existed.
- 2. The Premium** is calculated on a monthly base, taking into account the electricity produced by all producers for the same technology, per technology, in a way incentivizing the ones producing more valuable electricity i.e. at hours with higher market prices.

Based on simulation studies the RV will fluctuated less than  $\pm 1,5\%$



## Categories of Competitive procedures

- **PRICE-BASED TENDERS**, WHERE THE BIDS WITH THE LOWEST OFFERED SUPPORT LEVELS WILL BE AWARDED
- **MULTI-CRITERIA TENDERS**, WHERE THE AWARDING OF A BID IS SUBJECT TO AN EVALUATION OF VARIOUS CRITERIA.

# RES-E Auctions Schemes (Overview of Support Schemes)

	Feed-in tariff (FIT)	Feed-in premium (FIP)	Tradeable Green Certificates (TGC)	Competitive auction schemes	Investment grants	Open window	tax exemptions/incentives	Other
Albania								
Algeria								
Croatia								
Cyprus								
Egypt								
France								
Greece								
Italy								
Israel								
Jordan								
Lebanon								
Palestine								
Portugal								
Slovenia								
Turkey								

## RES-E Auctions Schemes (Role of the Regulator)

	Competent Authority	Comment
<b>Albania</b>	Ministry	The NRA does not have any role in the procedure
<b>Algeria</b>	Ministry or NRA	For small capacities up to 20GWh per year the Regulator is the competent authority. For the capacities beyond 20GWh per year, the Ministry of Energy is in charge. In second case, the Regulator gives an opinion on the price of the lowest tender, to define if it is acceptable or not.
<b>Croatia</b>	n/a	
<b>Cyprus</b>	Ministry	The NRA informally provide its guidance
<b>Egypt</b>	Ministry & NRA	
<b>France</b>	Ministry & NRA	The indicative planning of auctions (which includes the frequency of auctions and their design in terms of technology and capacity) as well as the auctions' ToR are determined by the Gov. The NRA is consulted on both the planning and the ToR. The competent authority for carrying out the auction is the NRA.
<b>Greece</b>	Ministry & NRA	
<b>Italy</b>	Ministry	The NRA does not have any role in the procedure
<b>Israel</b>	NRA	
<b>Jordan</b>	Ministry & NRA	In Jordan there is a Direct Proposal Scheme whereby the RES developer proposes to MERM a project with a fixed tariff. The level of the tariff should be within an acceptable range according to the reference price list that is prepared by the NRA
<b>Lebanon</b>	Council of Ministers	
<b>Palestine</b>	n/a	
<b>Portugal</b>	Ministry	
<b>Slovenia</b>	NRA	
<b>Turkey</b>	Ministry & TSO & NRA	For Licensed Projects: EMRA (NRA) is responsible for receiving the pre-license applications and making the pre-evaluation of these applications. The projects passing the pre-evaluation phase (both in terms of technical and financial eligibility) are sent to TEIAS (TSO) for conducting auctions. For YEKA (Gov.) projects: EMRA has no responsibility in application and tendering sessions; it only carries out the licensing operations after tender was completed.

RES Technologies (year and capacity in which tendering process has been carried out)						
	PV	Wind on shore	Wind offshore	Biomass	Technology Neutral	Other
Albania	2018 (50MW)					
Algeria	In 2016 the Ministry announced an auctioning process for the installation of 4,050MW PV					
Croatia						
Cyprus	2013 (40MW)					
Egypt		2013 (250MW)				
France	2017 (1575MW) 2018 (1902MW)	2018 (626MW)		2018 (53MW)	2018 (wind & PV)	Hydro 2016 (27MW)& 2018 (29,6MW)
Greece	2016 (40MW) & 2018 (169MW)	2018 (337MW) &			2019 (PV& wind on shore) (437,87MW)	
	2019 & 2020 plans	2019 & 2020 plans				
Israel	2017 (355MW)& 2019 (700MW)					
Italy		2013 (400MW) 2014(356MW) 2016 (800MW)	2016 (30MW)	2013 (34MW) 2014 (18MW) 2016 (20MW)		Geothermal 2016 (20MW)
Jordan	2015 (200MW) & 2018 (250MW)	2015 (117MW), 2016 (80MW), 2018 (170MW)				
Lebanon		2018 (206,7MW)				
Palestine						Implemented
Portugal	2019 (1400MW )					No plans so far
Slovenia	2016 (3,78MW) 2017 (3,129MW) 2018 (16,33MW)	2016 (25,34MW) 2017 (80,92MW) 2018 (108,71MW)		2016 (2,2MW) 2017 (0,4MW) 2018(1,41MW)		Potential plans
Turkey	2015(600MW)& 2017 (1000MW)	2017 (1000MW)				geothermal
Note: data from 2013 and onwards.						

# RES-E Auctions Schemes – weighted average price (€/MWh)

	Weighted average price per MWh and per technology resulted from the latest auctions in each country					
	PV	Wind on shore	Wind offshore	Biomass	Technology Neutral	Other
Albania	2018 (59,9 €/MWh)					
Algeria	n.a.	n.a.				
Cyprus	2013 (93€/MWh)					
Egypt						
France	2017 (62-77 €/MWh for ground-based installations 85-93€/MWh for roof top installations 93-99€/MWh for installations on parking shelters)	2018 (65,4€/MWh)		2018 (122,5€/MWh)		Hydro 2018 (89,9€/MWh)
Greece	2018 (66,66€/MWh) for Ppv≤1MW 2018 (63,81€/MWh) 1MW<Ppv≤20MW	2018 (58,58€/MWh)			2019 (PV& wind on shore) (57,03€/MWh)	
Israel	2019 (47,5€/MWh)					
Italy		2016 (66€/MWh)	2016 (161,7€/MWh)	2016 (112.87€/MWh)		Geothermal 2016 (82,32€/MWh)
Jordan	2015, 2018 n.a.	2015, 2016, 2018 n.a.				
Lebanon		2018 (87,2€/MWh)				
Portugal	2019 (20,33€/MWh) average FiT					
Slovenia	2018 (67,4€/MWh)	2018 (63,7€/MWh)		2018 (147,17€/MWh)		
Turkey	2017 (63,5€/MWh)	n.a.				

Implemented

No auction

# RES-E Auctions Schemes

	Type of auction used	Special IT tool	Safety net value
<b>Albania</b>	n.a.	n.a.	n.a.
<b>Algeria</b>	Sealed bid auction (alignment to the lowest price)	NO	YES
<b>Cyprus</b>	Descending bid auction	Electronic Platform	YES
<b>Egypt</b>	n.a.	Electronic Platform	NO
<b>France</b>	Pay-as-bid	Electronic Platform	YES
<b>Greece</b>	Descending bid auction	Electronic platform	NO
<b>Israel</b>	1 <sup>st</sup> & 2 <sup>nd</sup> price sealed bid auction	Electronic platform	YES
<b>Italy</b>	Descending bid auction	NO	NO
<b>Jordan</b>	n.a.	n.a.	n.a.
<b>Lebanon</b>	Descending bid auction	NO	NO
<b>Portugal</b>	ascending clock model, with several rounds, and pay-as-bid price	Electronic platform	YES
<b>Slovenia</b>	Lowest offered price of electricity up to the use of offered funds	NO	YES
<b>Turkey</b>	Several types (e.g. Reduction from a predetermined ceiling price as sealed-bi type followed by an open session for further reduction of the auction price by the participation of 5 min. offers)	NO	NO

# RES-E Auctions Schemes

## (Requirements or Constraints for the bidders)

	Legal Requirements	Proof of financial adequacy	Past experience	Technological & professional requirements	Location constraints	Guarantee from a bank or credit institution	Grid access permit	other	Same terms apply for all eligible technologies?
Albania	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Algeria									NO
Cyprus									NO
Egypt									n.a.
France									NO
Greece									YES
Israel									NO
Italy									YES
Jordan									YES
Lebanon									YES
Portugal					Predefined location				nap
Slovenia									YES
Turkey									NO

# RES-E Auctions Schemes - (SWOT Analysis of Auctions)

## Strengths

1. Cost Efficiency due to price competition
2. Useful to establish competitive pricing
3. Investor security linked to long term PPAs
4. Policy objectives can be achieved through auctions
5. Auctions are useful for volume and budget control
6. Flexibility on design

## Weaknesses

1. Long, costly and cumbersome administrative procedures
2. Discontinuous market development
3. Possibility of strategic behaviour
4. Participating in auctions requires resources that small scale or new project developers may not have
5. Competitive bidding may lead to underbidding

## Opportunities

1. Development of different RES Technologies
2. Large-scale established developers are more likely to win a bid
3. Winning prices resulting from healthy competitive bidding can be used to establish cost-based FIT levels for certain RET
4. Potential of real price discovery

## Threats

1. Deficient competition
2. Risk of winners' curse and underbidding
3. Fail to deliver on time projects due to unrealistically low bids
4. Countries that have legally binding targets for RES-E, can easily fall back on their plan and targets
5. Failure to achieve the minimum mass of participants



## RES-E Auctions Schemes (Recommendations)

- ✓ **Auction design needs to be adapted to country conditions**

(economic situation, structure of the energy sector, maturity of the power market, level of RES deployment)

- ✓ **Clear and Transparent Auction Procedures and framework**

- ✓ **Use of safety cautions**

(such as critical mass of participants, defining the right size of projects in order to ensure competition and effective project implementation, safety net value, financial guarantees, penalties etc.)

- ❖ **Market Stability– RES Auction Roadmap**



# Conclusions

**No single perfect auction design exists.**

**Auction design needs to consider policy goals and the current market situation of each country. Auction design should be monitored to implement adjustments for updated policy goals and market environments.**

**The extent to which each of the strengths and weaknesses affects the outcome of auctions highly depends on the auction design.**

## Legislation Framework (2)

### New scheme for auctions approved by EU

- New scheme for auctions procedures approved by EU (State Aid 48143)

(Link: [http://europa.eu/rapid/press-release\\_IP-18-5461\\_en.htm](http://europa.eu/rapid/press-release_IP-18-5461_en.htm))

- The necessary national legislation framework is in issue.

2

**Auctions are a vehicle for development of RES and new technologies**

## Legislation Framework (2)

### RES Special Account

- Significant delays on RES payments since 2016
- New legislation framework solve a systematic problem of RES Specific Account → drive to a positive
- Currently (January 2021), the payments of RES Projects are secure.

3



# RES Auctions



# 3 a

Technology Specific & Neutral

## RES Auction plan (period 2018-19-20)

	Technology	Auctioned Capacity (max) - (MW)
2018	PV	300 MW (July & December)
	Wind	300 MW (July & December)
2019	PV	300MW (July & December )
	Wind	300 MW (July & December )
	Pilot competitive auctions (neutral)	400 MW (April)
2020	PV	482 MW (July)
	Wind	481,45 MW (July)
	Pilot common competitive auctions (neutral)	600 MW (April)
2020-21	(Pilot - neutral – small res)	350 MW (On process...)
	<b>Initial target</b>	<b>2,6 GW – [already 2,71GW]</b>

On process: Extension for 2022

## Public Consultation and workshops with market

- *September 2016 (81<sup>st</sup> TIF), Thessaloniki*
- 21 October 2016, NTUA
- *September 2017 (82<sup>nd</sup> TIF), Thessaloniki*
- 24 January 2018, NTUA
- 04 May 2018, Thessaloniki
- 10 May 2018, Athens
- 15 May 2018, Ioannina
- 10 July 2018, Naxos Forum, Naxos
- *September 2018 (83<sup>rd</sup> TIF), Thessaloniki*
- 8 February 2019 (Helexpo –Infacoma), Athens
- *September 2019 (84<sup>th</sup> TIF), Thessaloniki*
- 4 October 2019, Rhodes Forum, Rhodes



# Thessaloniki 8<sup>th</sup> of May 2018



Thessaloniki Music Hall



Athens 10<sup>th</sup> of May 2018

# Hellenic Wind Energy Association



## Athens 10<sup>th</sup> of May 2018

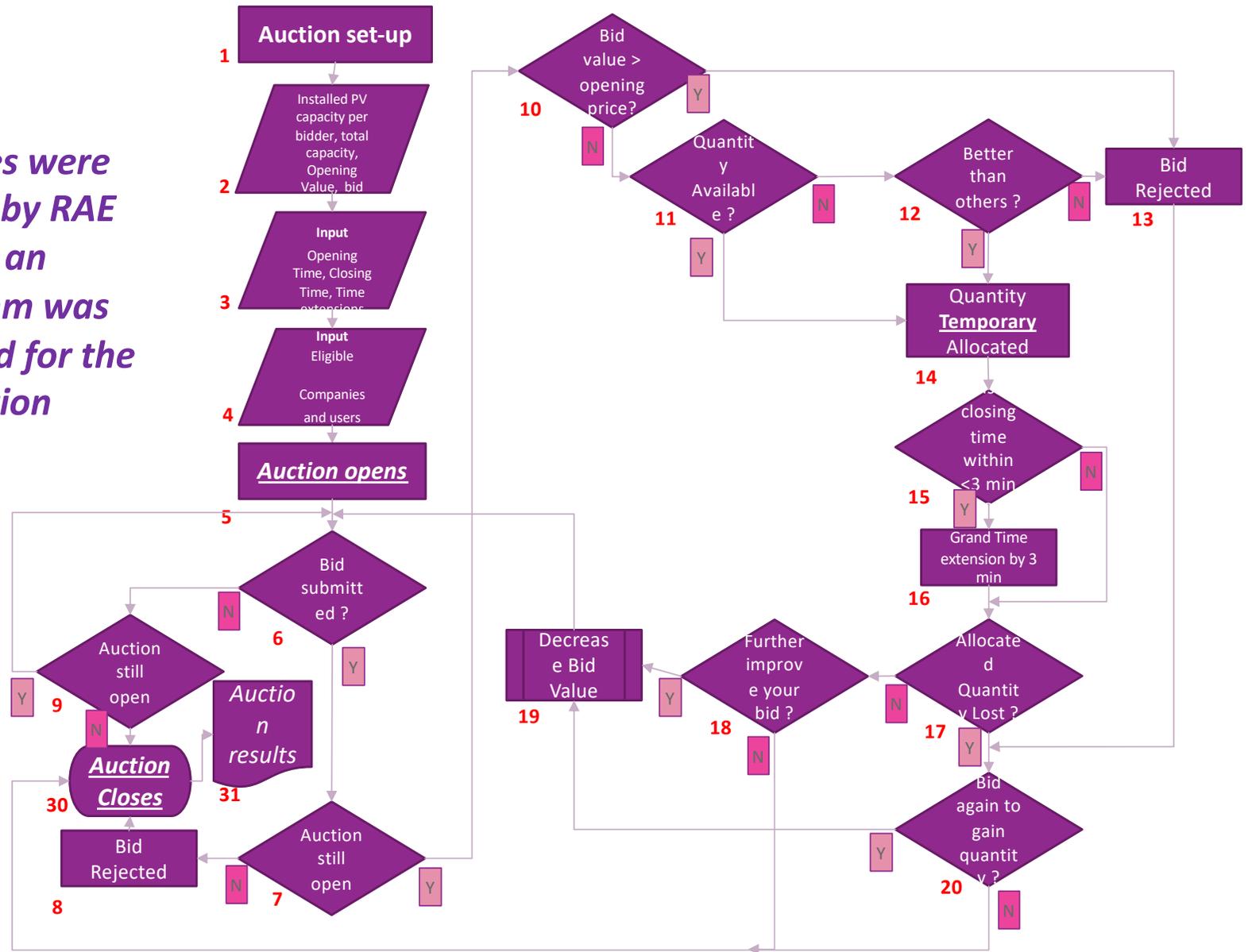


150 experts took part in the specific training (electronic auction platform). The whole procedure: Registration, Submission of application and electronic auctions was presented to the participants.

Ioannina 15<sup>th</sup> of May 2018



*The rules were decided by RAE and an algorithm was developed for the auction*



# Guidelines from RAE

Μόνιμες ανταγωνιστικές  
διαδικασίες έργων ΑΠΕ



**Οδηγός εγγραφής**  
(Οδηγός εγγραφής φυσικού προσώπου)

Μόνιμες ανταγωνιστικές  
διαδικασίες έργων ΑΠΕ



**Οδηγός εγγραφής**  
(Οδηγός εγγραφής εταιρείας και χρήστη ή/και χρηστών)

Μόνιμες ανταγωνιστικές  
διαδικασίες έργων ΑΠΕ



**Οδηγός εγγραφής**  
(Οδηγός εγγραφής χρήστη σε εγγεγραμμένη/υπάρχουσα εταιρεία)

Μόνιμες ανταγωνιστικές  
διαδικασίες έργων ΑΠΕ



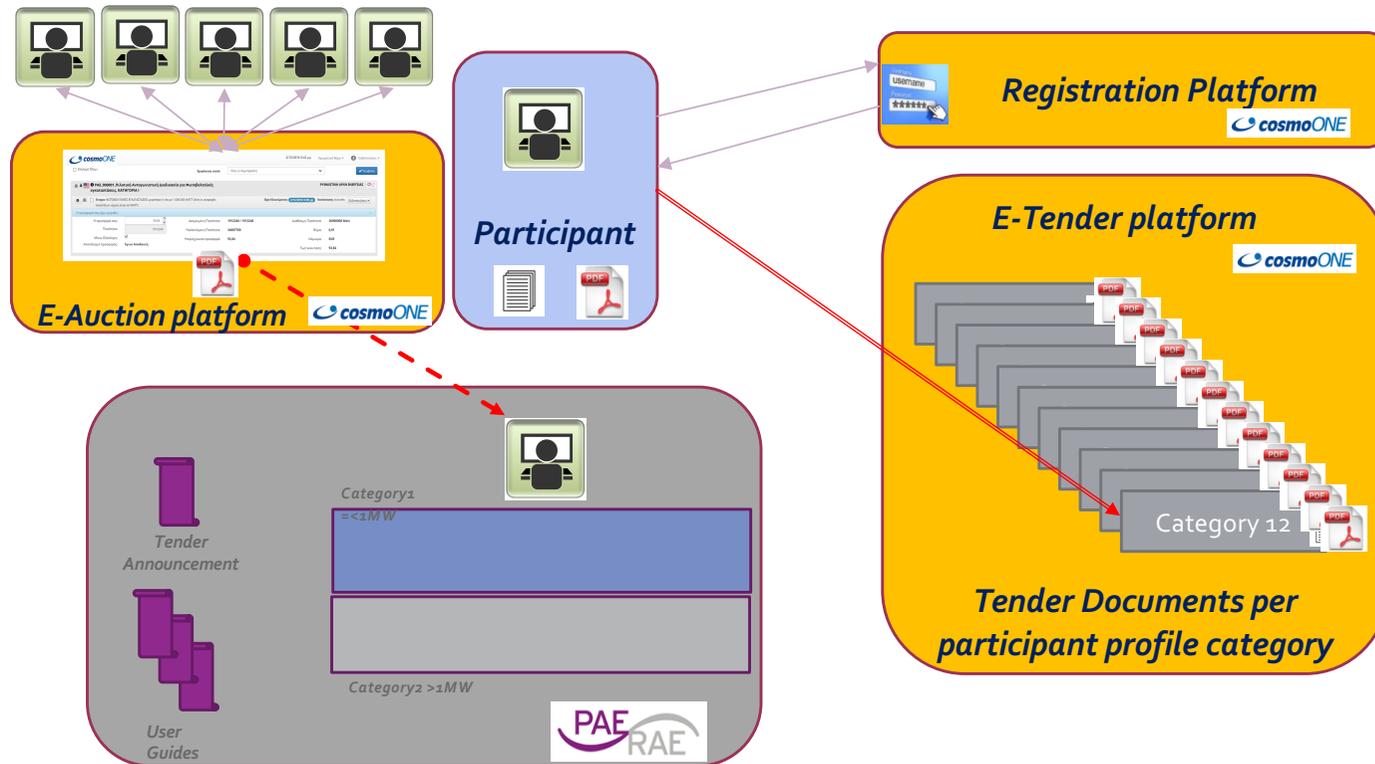
**Οδηγός υποβολής  
Αίτησης Συμμετοχής-Υπεύθυνης  
Δήλωσης και Δικαιολογητικών  
Συμμετοχής**

## Description of the Process (2)



**Video:** <https://youtu.be/RXIOEof8v9c>

# Description of the Process



## Steps of Competitive procedure

1<sup>st</sup> Decision

RAE's Decision - Tender

Registration of Participants

Application and Supporting Documents Submission

Evaluation / Examination of Applications

2<sup>nd</sup> Decision

RAE's Decision - Table of Potential Participants

Submission of Objections

3<sup>rd</sup> Decision

RAE's Decision - Final Table Phase A

Users' Training - Virtual Auction

Conducting of Online Auctions

4<sup>th</sup> Decision

RAE's Decision - Table of Final Results

## The Basic components of the three auctions for each Category

	$P_{PV} \leq 1 \text{ MW}$	$1 \text{ MW} < P_{PV} \leq 20 \text{ MW}$	$3 \text{ MW} < P_{Wind} \leq 50 \text{ MW}$
Maximum Auctioned Capacity (MW)	70	230	300
Accurate Auction Capacity (MW)	53,52	53,40	176,39
Fee for participation (€)	500	1000	1000
Ceiling Price (€/MWh)	85	80	90
Level of competition	75%	75%	75%
Letter of Guarantee for participation in the auction procedure (typical installation: PV=10€/kW, Wind=12,5€/Kw)	1%	1%	1%
Letter of Guarantee for proper performance	4%	4%	4%
Timetable for Connection (months)	12	<b>15m</b> // $1 \text{ MW} < P_{PV} \leq 5 \text{ MW}$ <b>24m</b> // $3 \text{ MW} < P_{WIND} \leq 10 \text{ MW}$ <b>18m</b> // $P_{PV} > 5 \text{ MW}$ <b>36m</b> // $P_{WIND} > 10 \text{ MW}$ 6m of the above limits if a Substation is needed	

2<sup>nd</sup> of July 2018 / Results of the Electronic auction

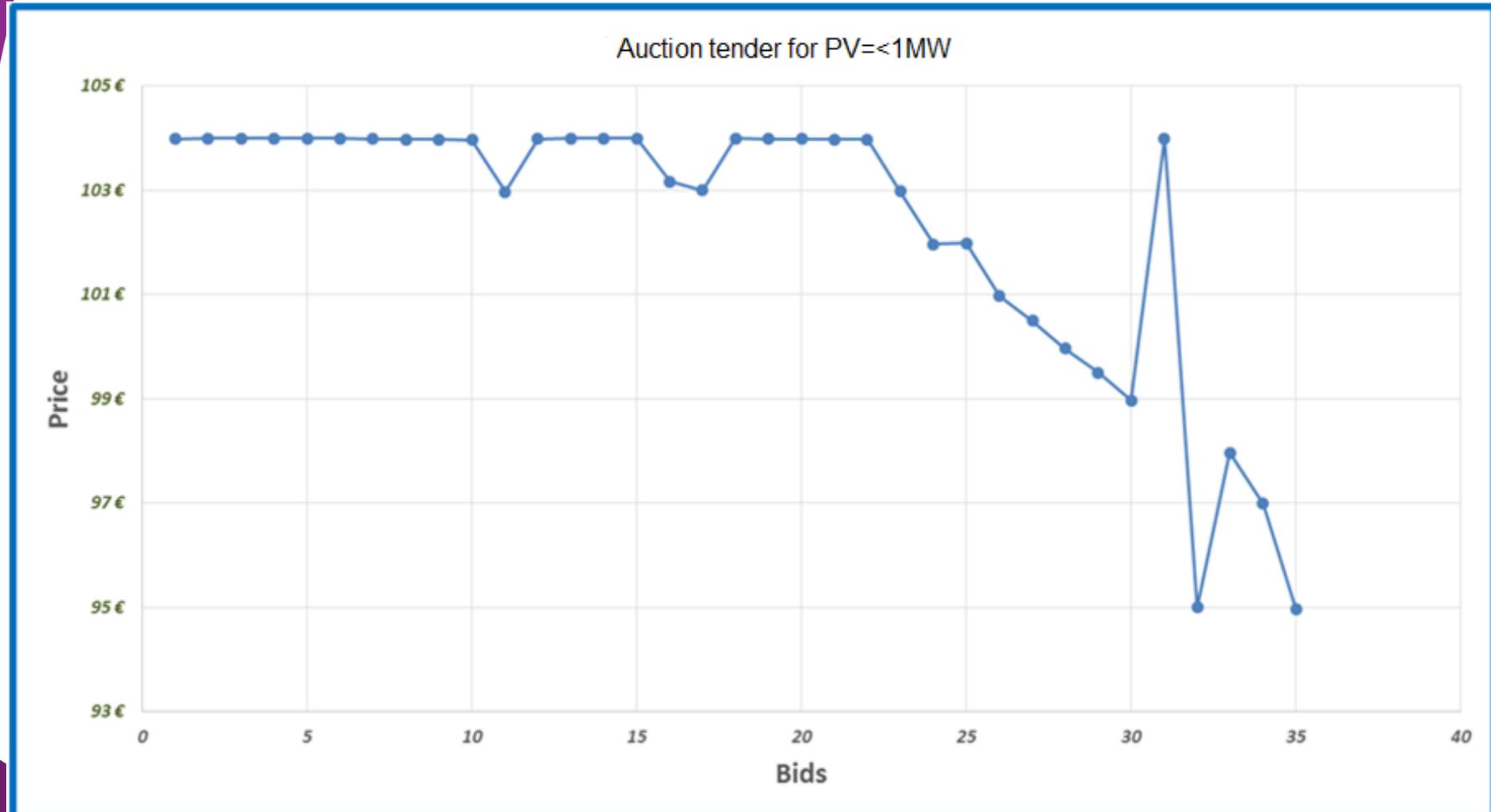
## 1<sup>st</sup> Pilot Auction, PV - Technology Specific, December 2016 - Results

Categories	Auctioned Capacity (max) (MW)	Final Auctioned Capacity (MW)	Project Applications (No/MW)						Auction				
			Applied		Approved		Granted		Bids	Ceiling price (€/MWh)	Highest Bid (€/MWh)	Lowest Bid (€/MWh)	Weighed Price (€/MWh)
PV stations $P_{PV} \leq 1\text{MW}$	5	4,8	14	6,89	13	6,80	9	4,80	35	104	104	94,97	98,78
<i>Συμμετοχή στην Ηλεκτρονική δημοπρασία</i>						6,8	↓ 5,2 €/MWh (-5,1%)						
PV stations $1\text{MW} < P_{PV} \leq 20\text{MW}$	35	35,2	13	53,17	12	50,21	7	35,12	446	94	88	79,97	83,3
<i>Συμμετοχή στην Ηλεκτρονική δημοπρασία</i>						93,44	↓ 11,7 €/MWh (-11,4%)						

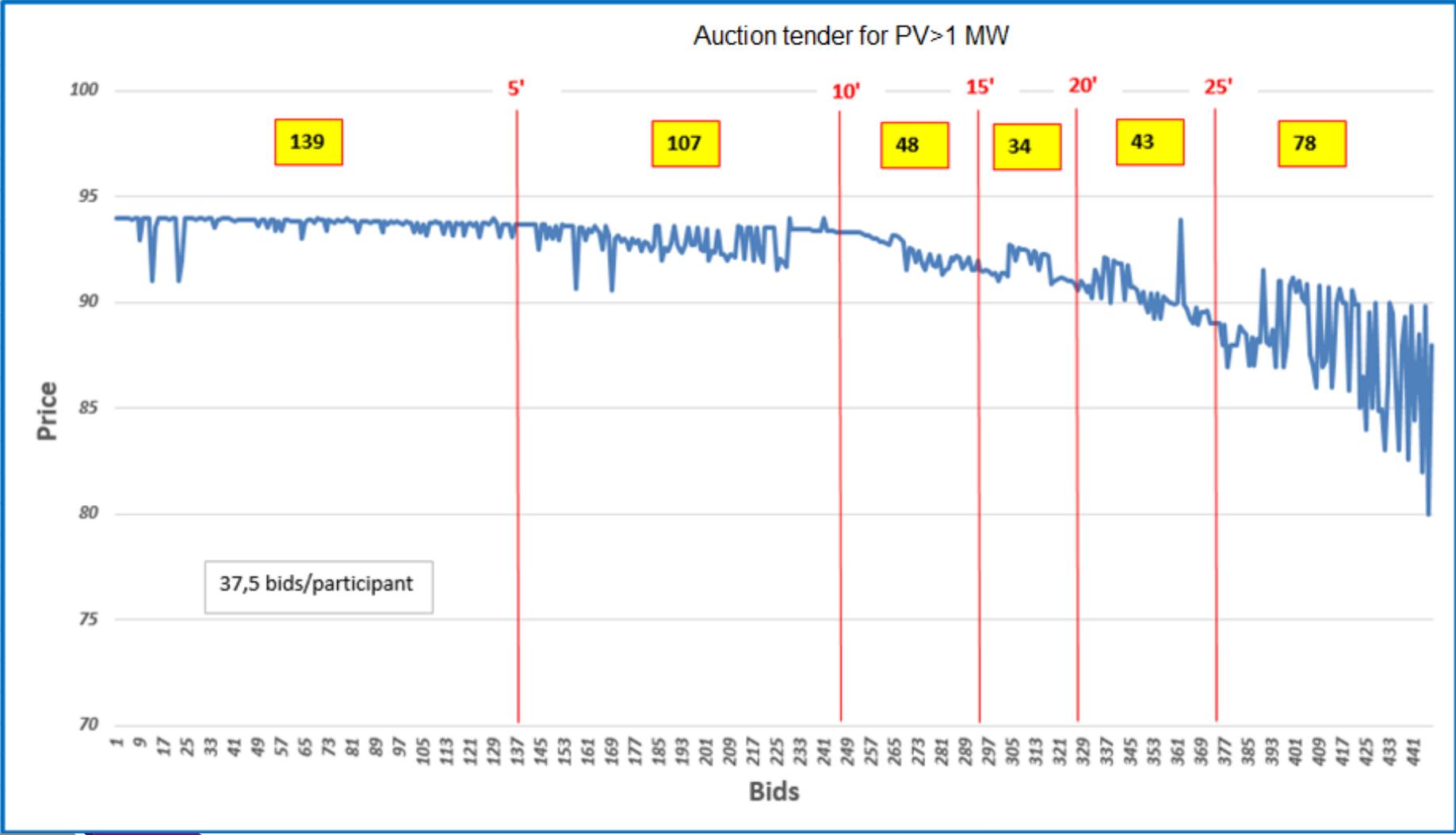
# Absolut success

*All the PV installations connected to the grid*

# Auction tender for PV $\leq 1$ MW



# Auction tender for PV >1MW



# 1<sup>st</sup> Cycle Auction, July 2018 - Results

Categories	Auctioned Capacity (max) (MW)	Final Auctioned Capacity (MW)	Project Applications (No/MW)					Auction					
			Applied		Approved		Granted	Bids	Ceiling price (€/MWh)	Highest Bid (€/MWh)	Lowest Bid (€/MWh)	Weighed Price (€/MWh)	
PV stations $P_{PV} \leq 1\text{MW}$	70	<b>53,52</b>	177	105,54	155	94,07	83	<b>53,48</b>	1527	<b>85</b>	80	75,87	<b>78,42</b>
PV stations $1\text{MW} < P_{PV} \leq 20\text{MW}$	230	<b>53,40</b>	34	197,21	13	93,44	8	<b>52,92</b>	280	<b>80</b>	71	62,97	<b>63,81</b>
Wind Stations $3\text{MW} < P_{Wind} < 50\text{MW}$	300	<b>176,39</b>	14	308,68	14	308,68	7	<b>170,93</b>	336	<b>90</b>	71,93	68,18	<b>69,53</b>

↓ 6,5 €/MWh

↓ 16 €/MWh

↓ 21,5 €/MWh

*Absolut success*

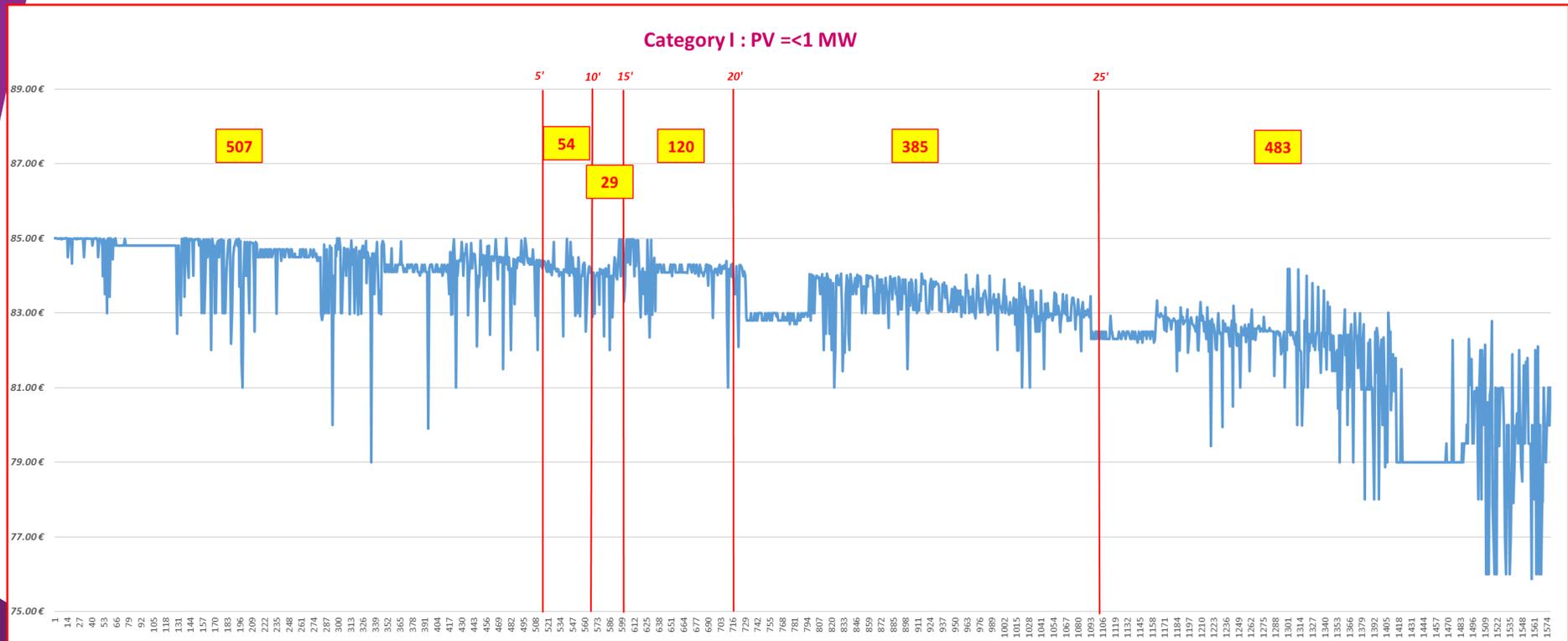
*Category I*

*All the PV installations connected to the grid*

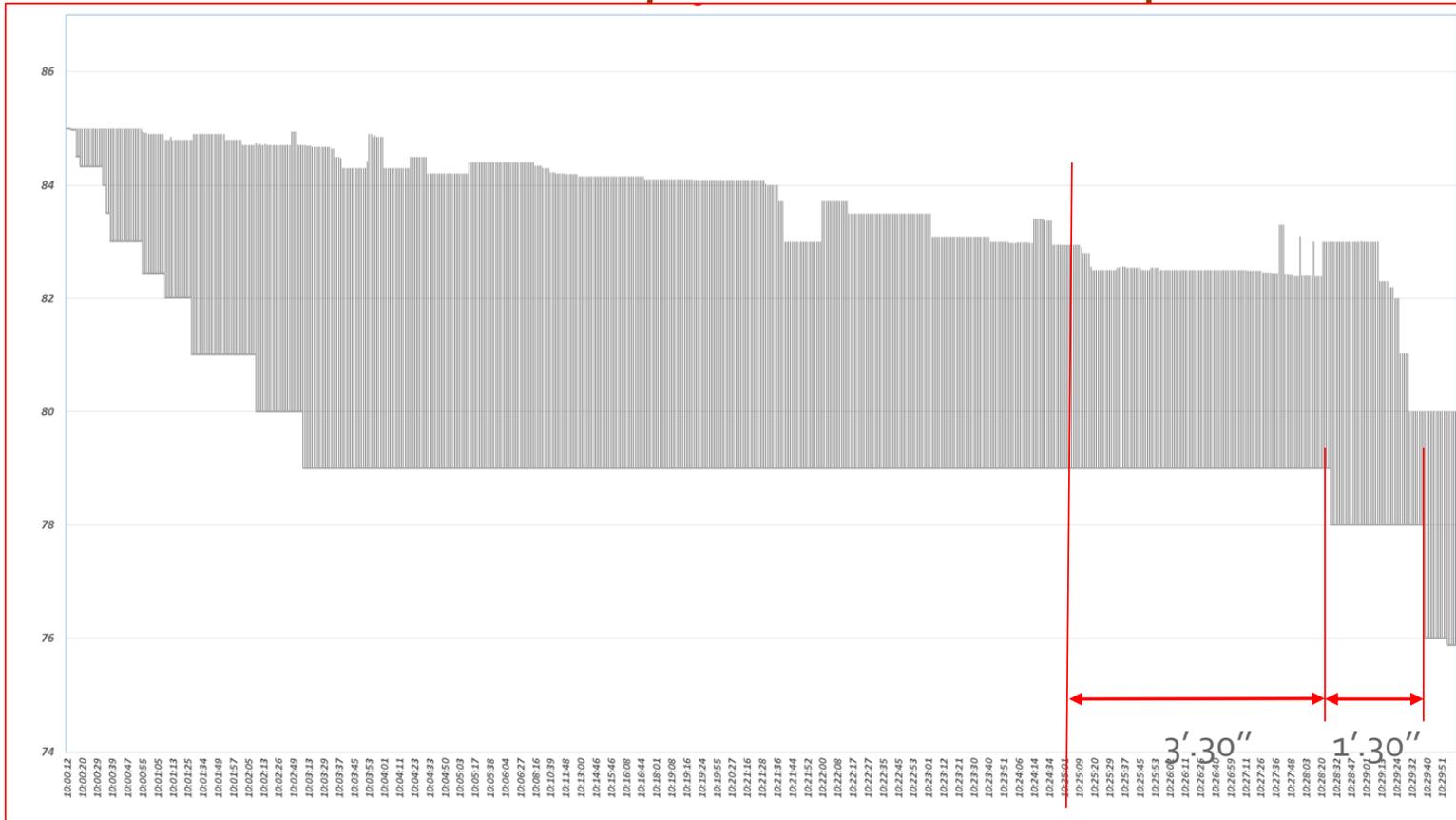
# July 2018 - Category I (PV installations $\leq 1$ MW)

## #Bids per 5min intervals

### 155 participants – 1.527 bids



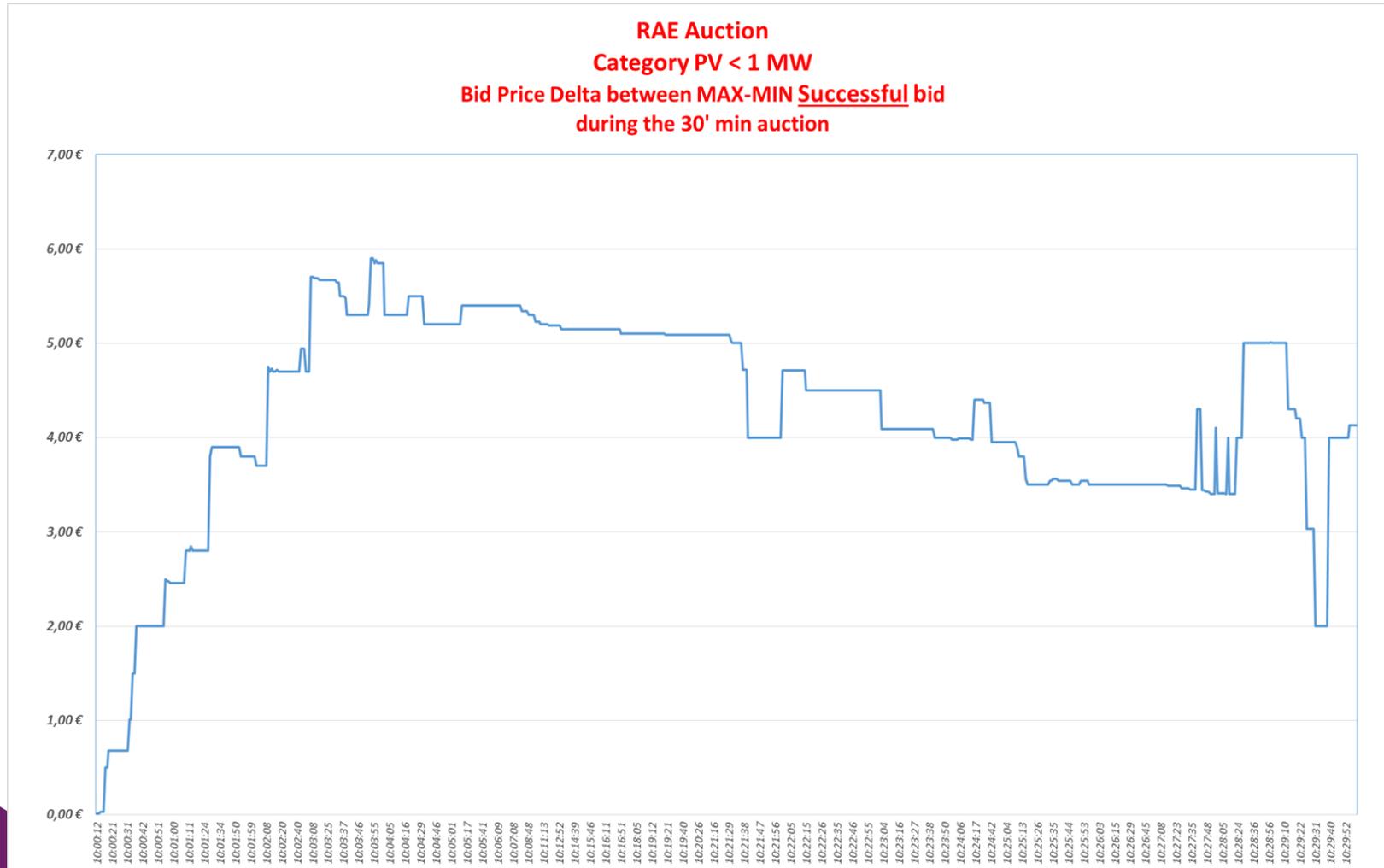
# July 2018 - Category I, $PV \leq 1MW$ Evolution of Highest and Lowest price



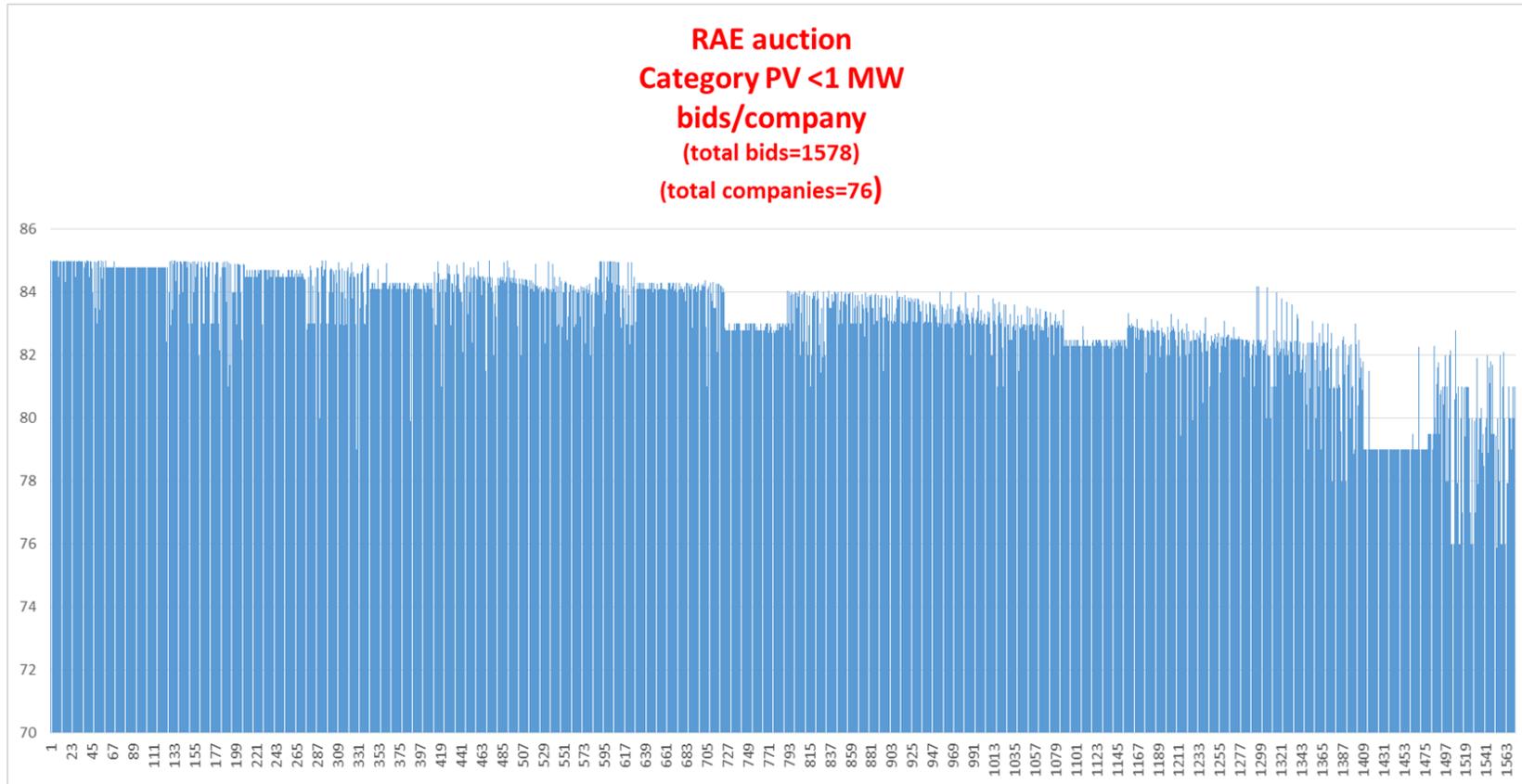
Remark: It took 1':30" to drop the lowest price from 79 to 76 €/MWh (-3,8%)

# July 2018 - Category I, PV $\leq 1$ MW

## Evolution of Delta between Highest and Lowest price

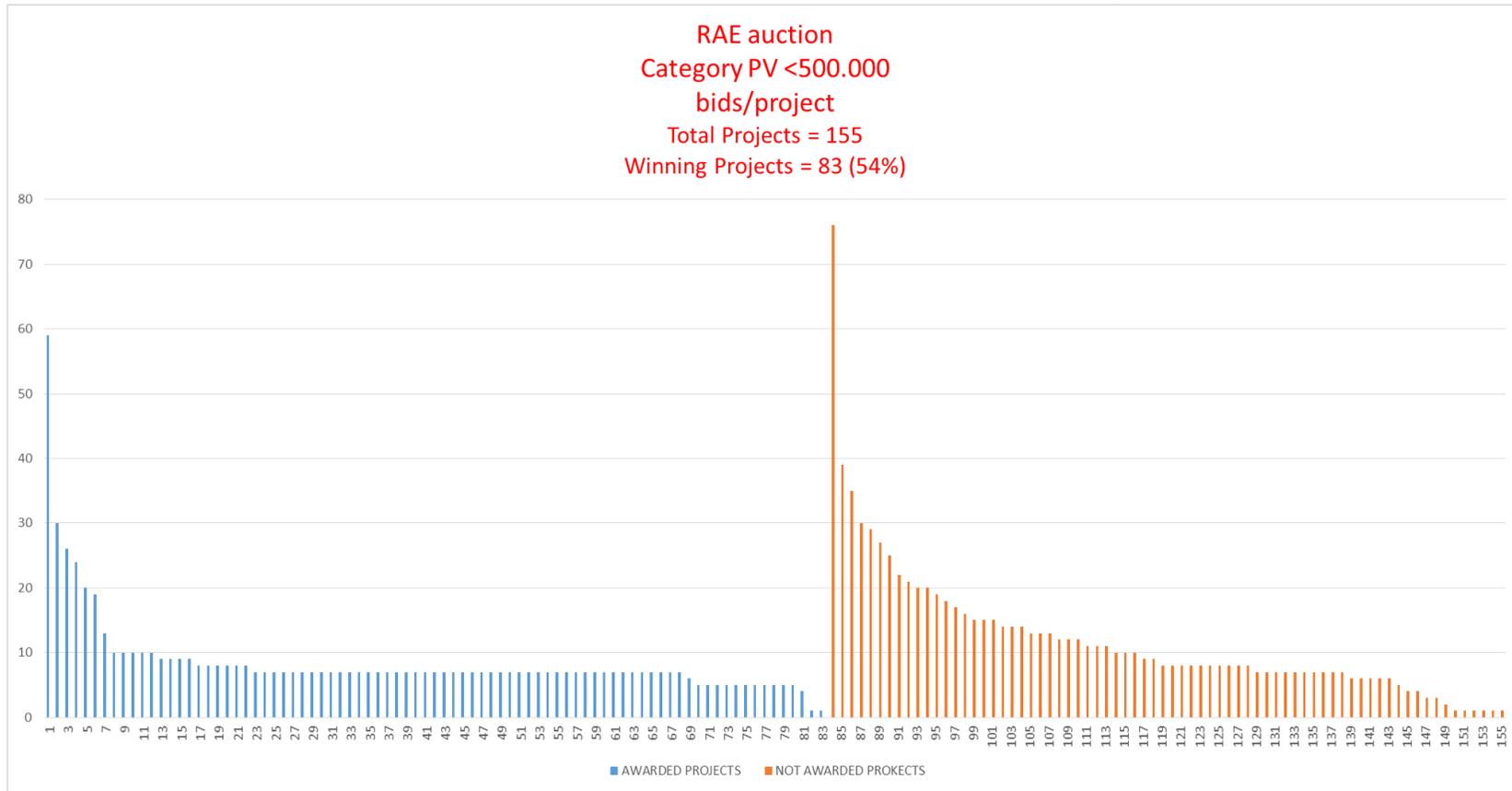


# July 2018 - Statistics (1) – Category I



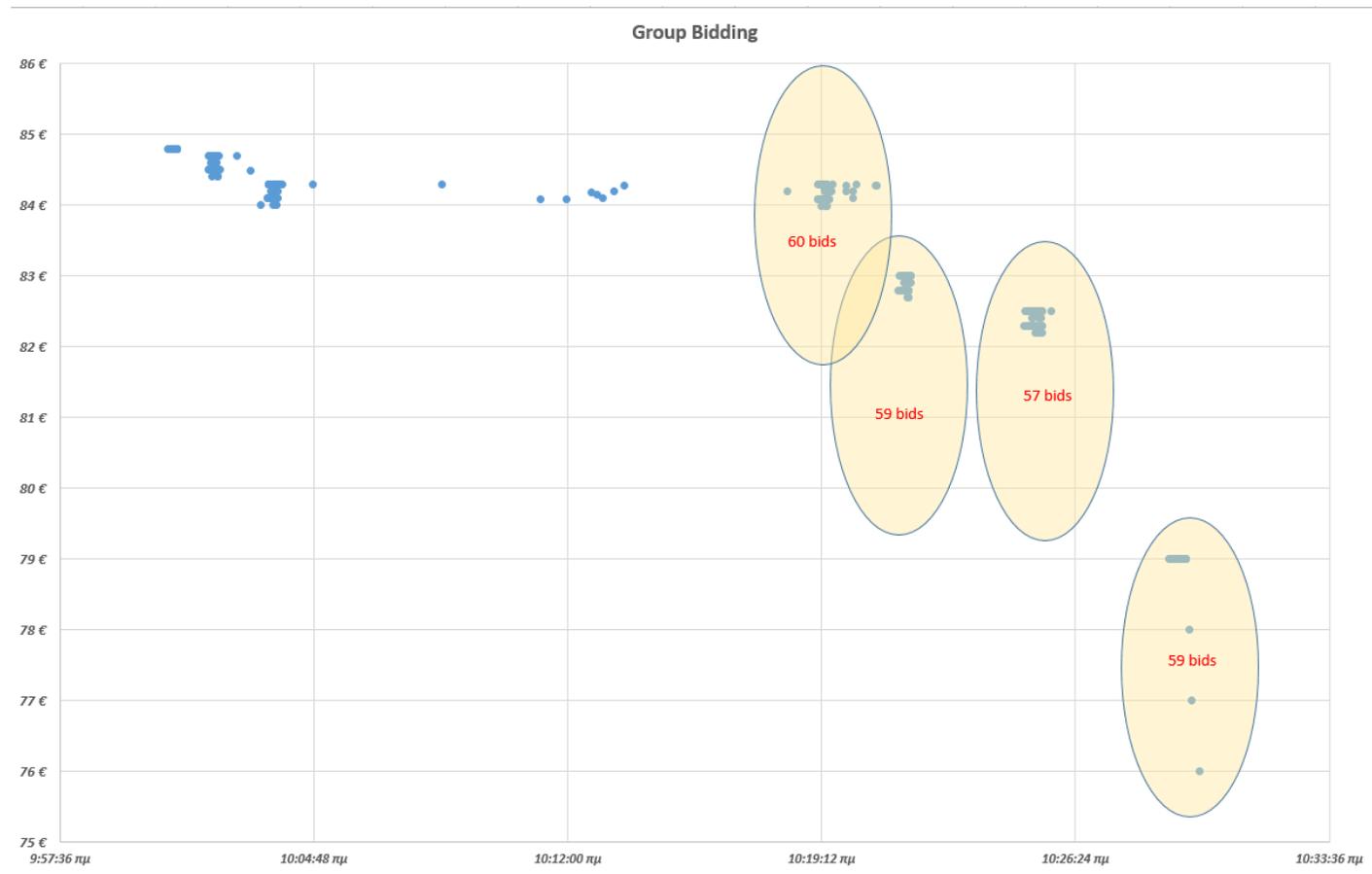
Remark : 1578 bids, within 30 minutes, correspond to 0,6 bids/sec

# July 2018 - Statistics (5) – Category I



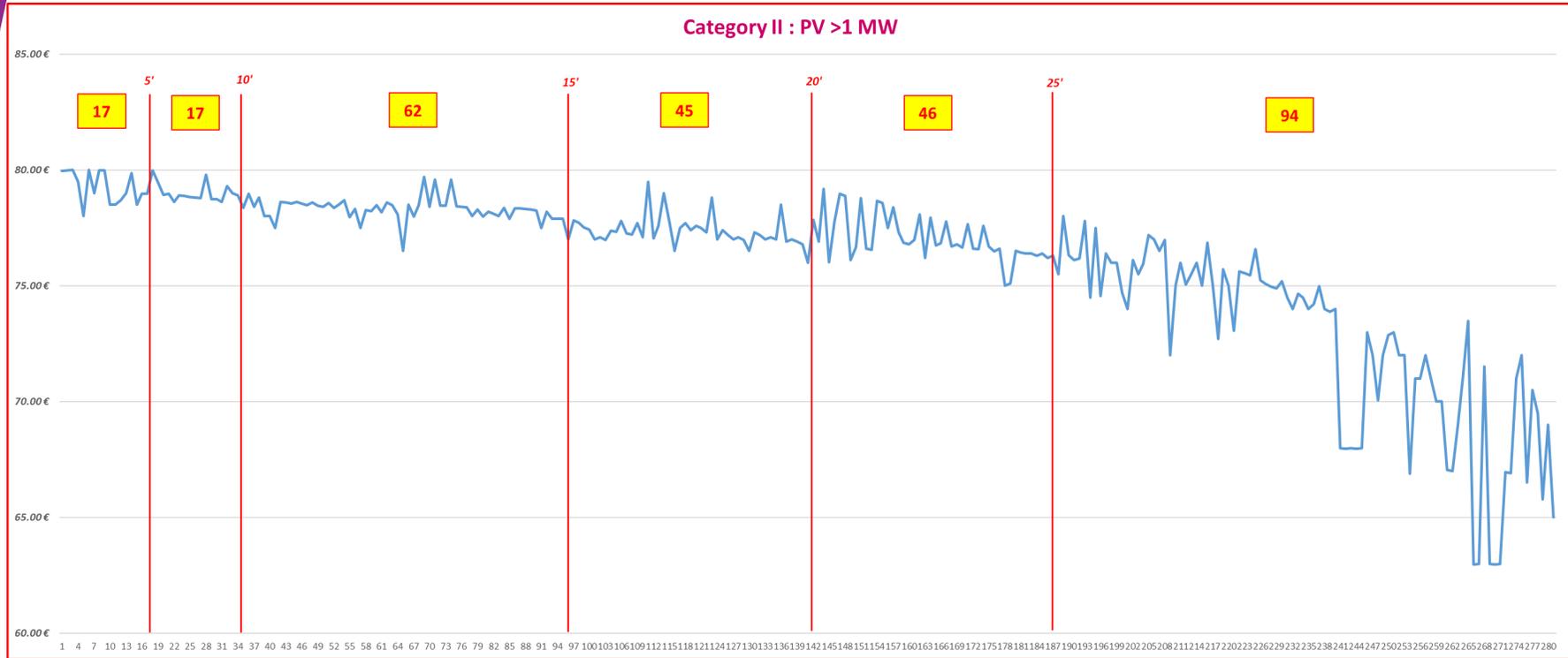
Remark : The projects that won, seem to have a better strategy, by submitting less and more “effective” bids

# Group Bidding

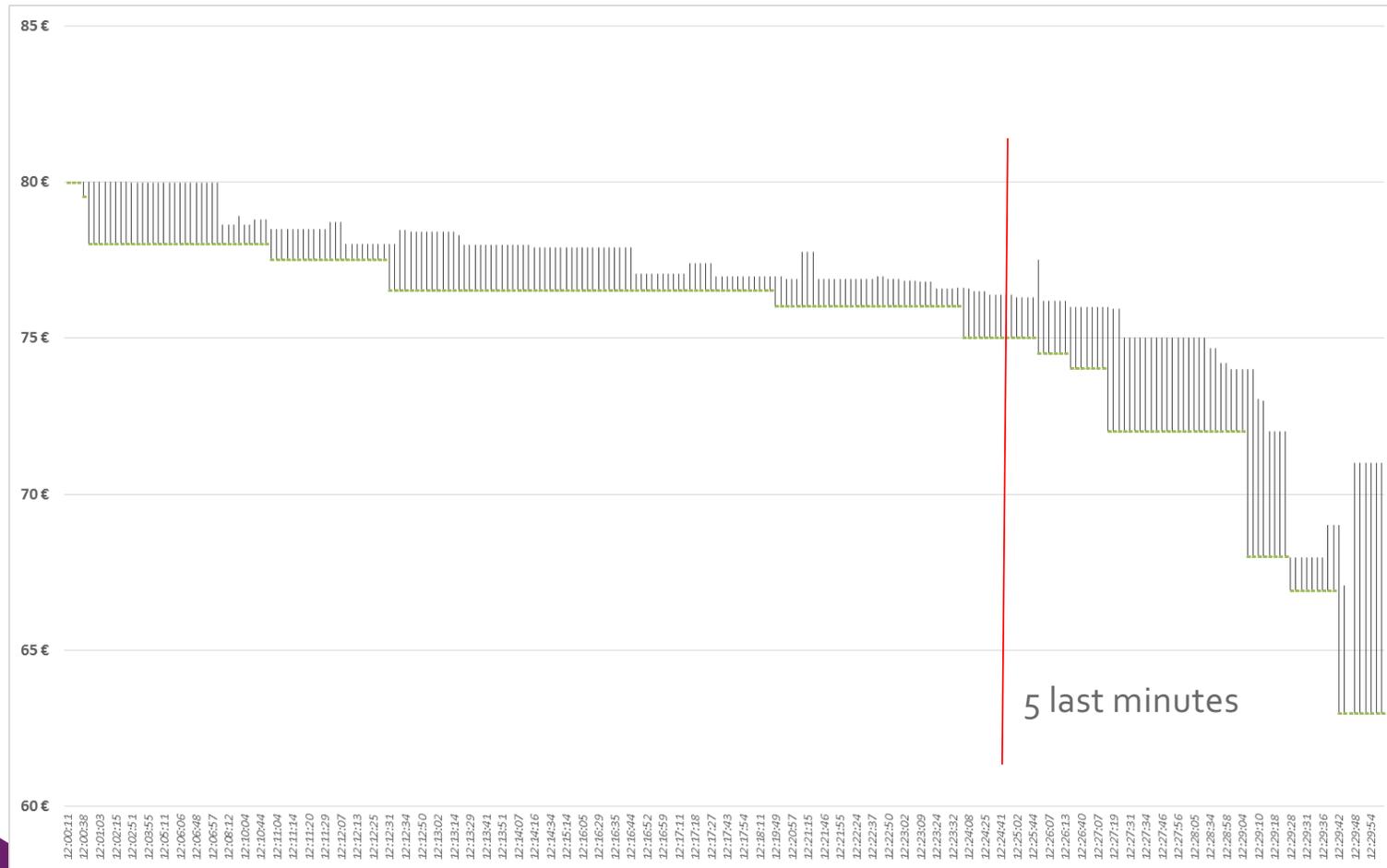


# July 2018 - Category II, $1\text{MW} < \text{PV} < 20\text{MW}$

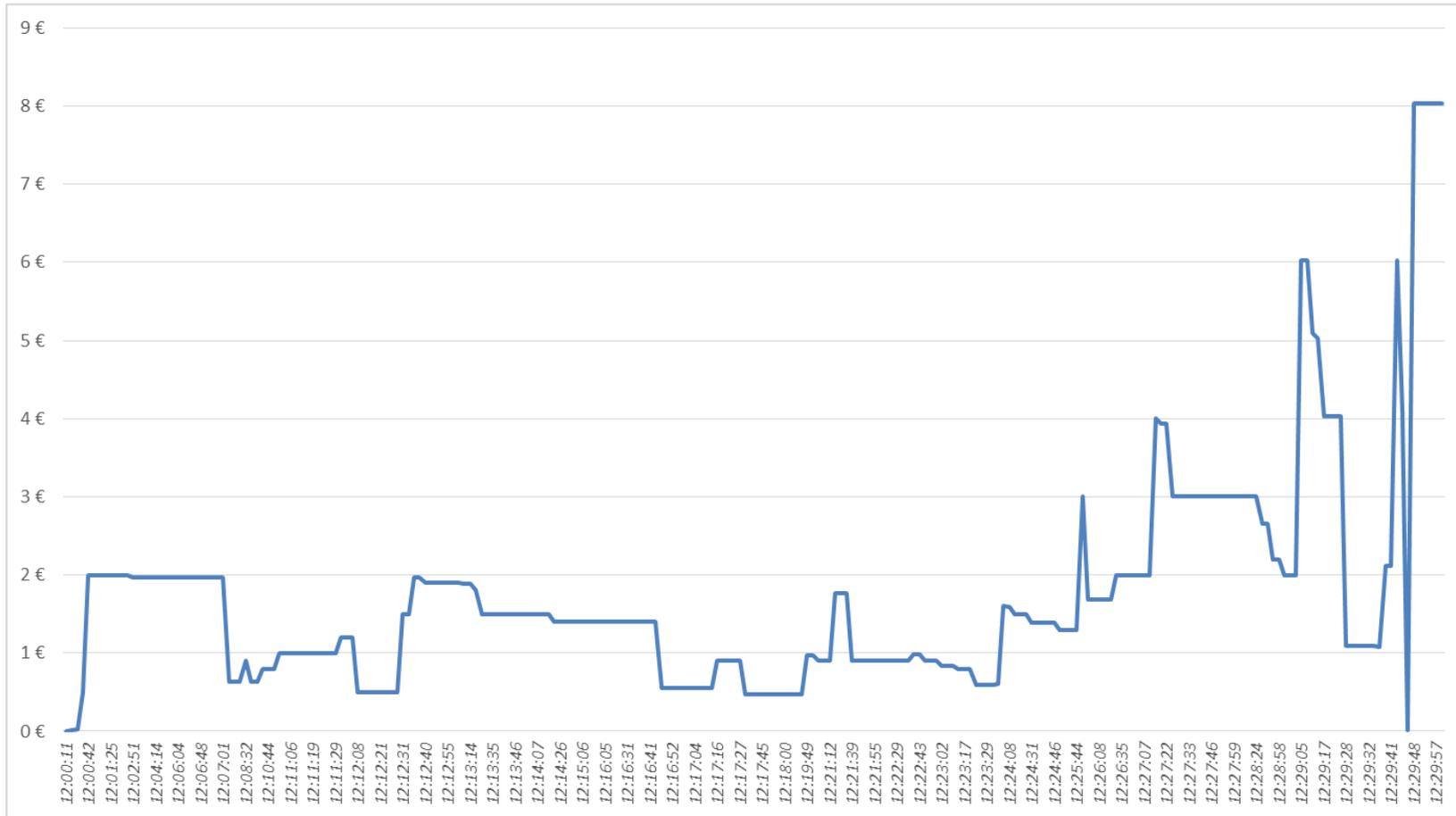
## #Bids per 5min intervals



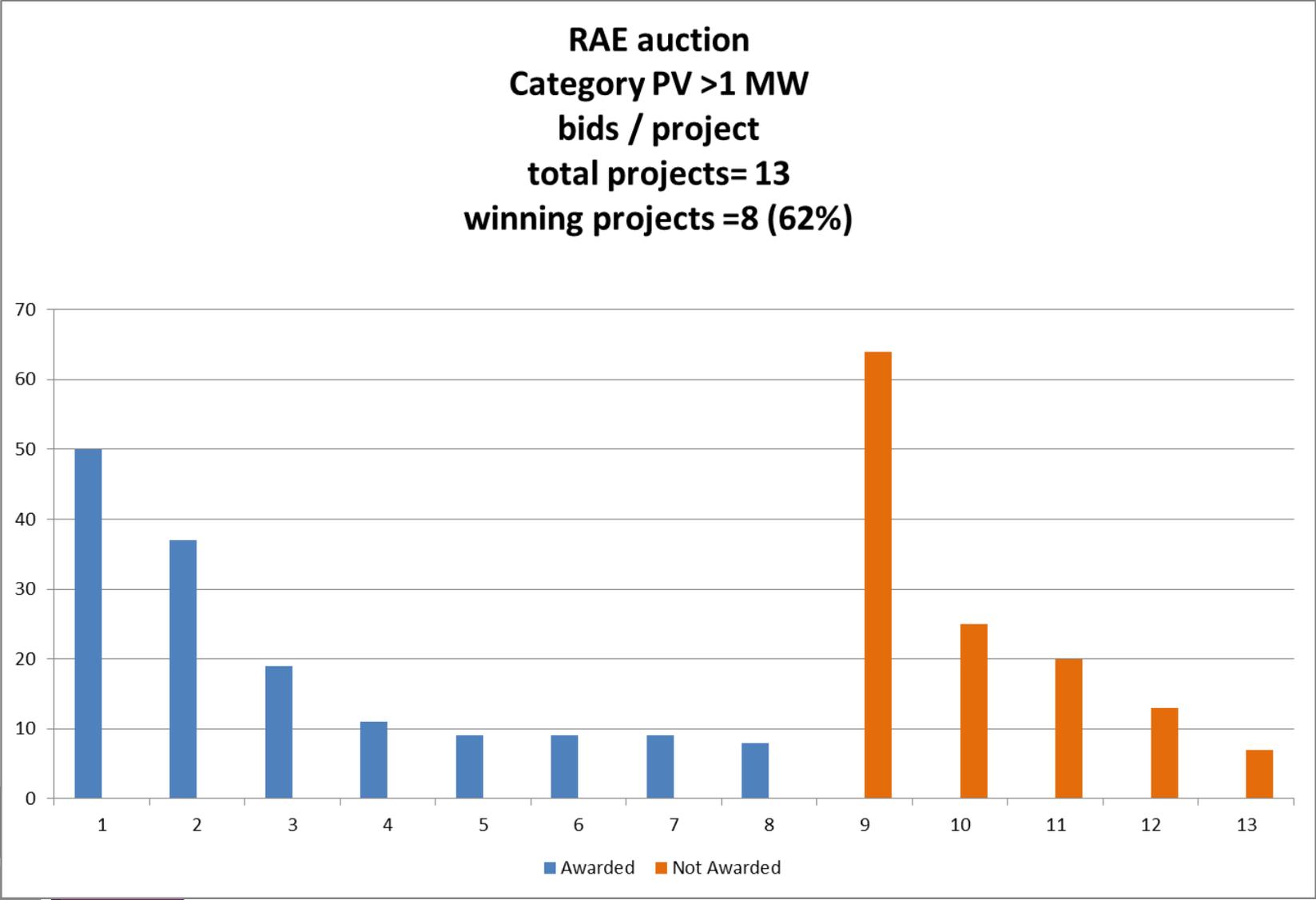
# July 2018 - Category II, 1MW < PV < 20MW Evolution of Highest and Lowest price



## July 2018 - Category II, 1MW < PV < 20MW Evolution of Delta between Highest and Lowest price



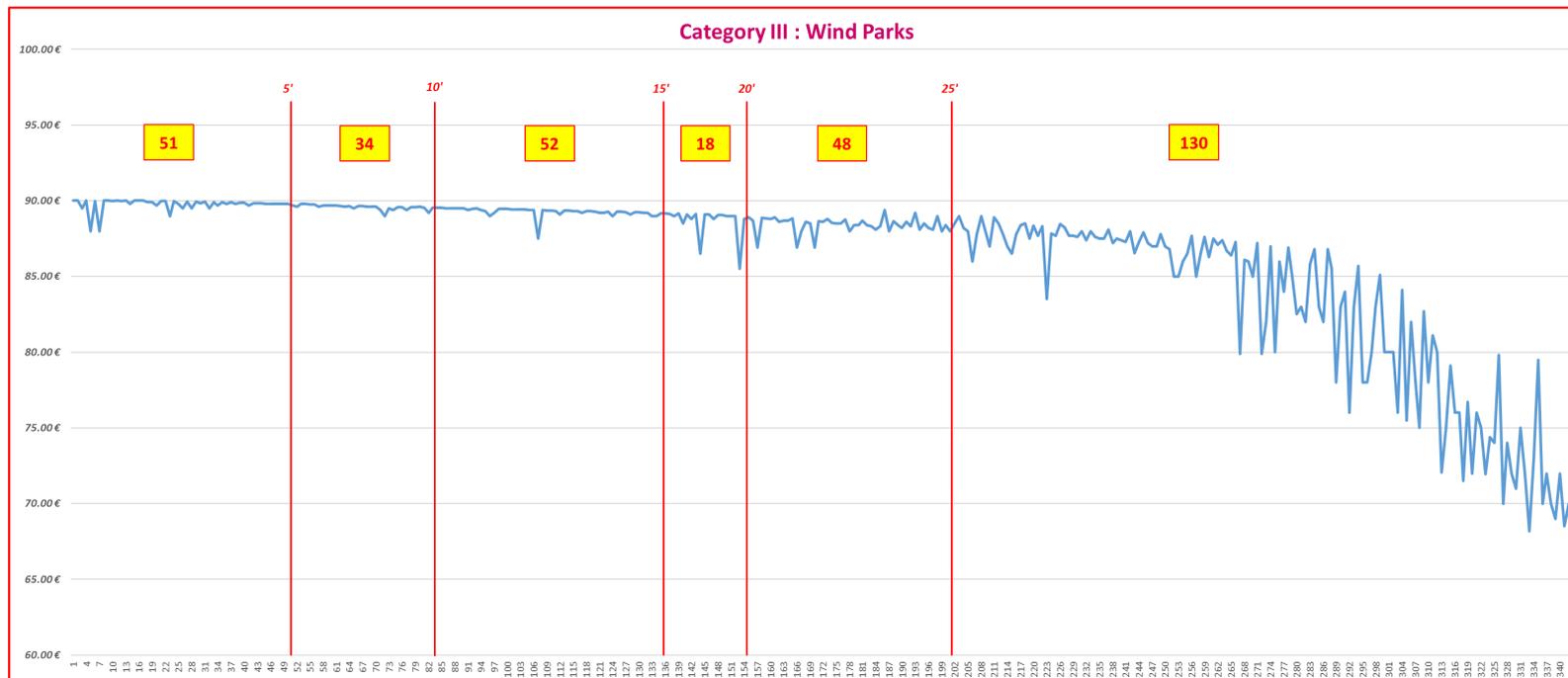
# July 2018 - Statistics (4) – Category II



# July 2018 - Category III ( $3\text{MW} < P_{\text{Wind}} \leq 50\text{MW}$ )

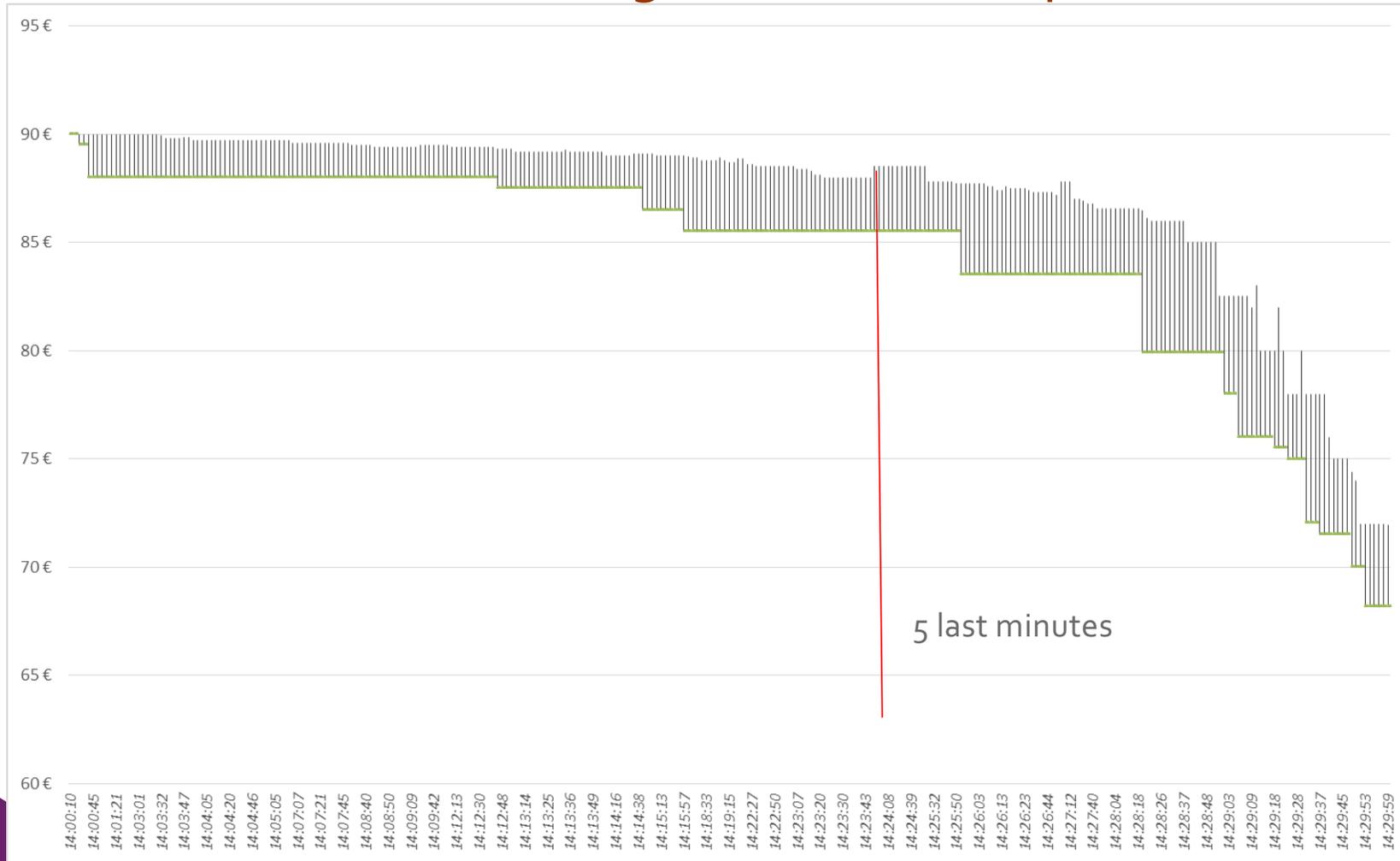
## #Bids per 5min intervals

### 14 participants – 336 bids



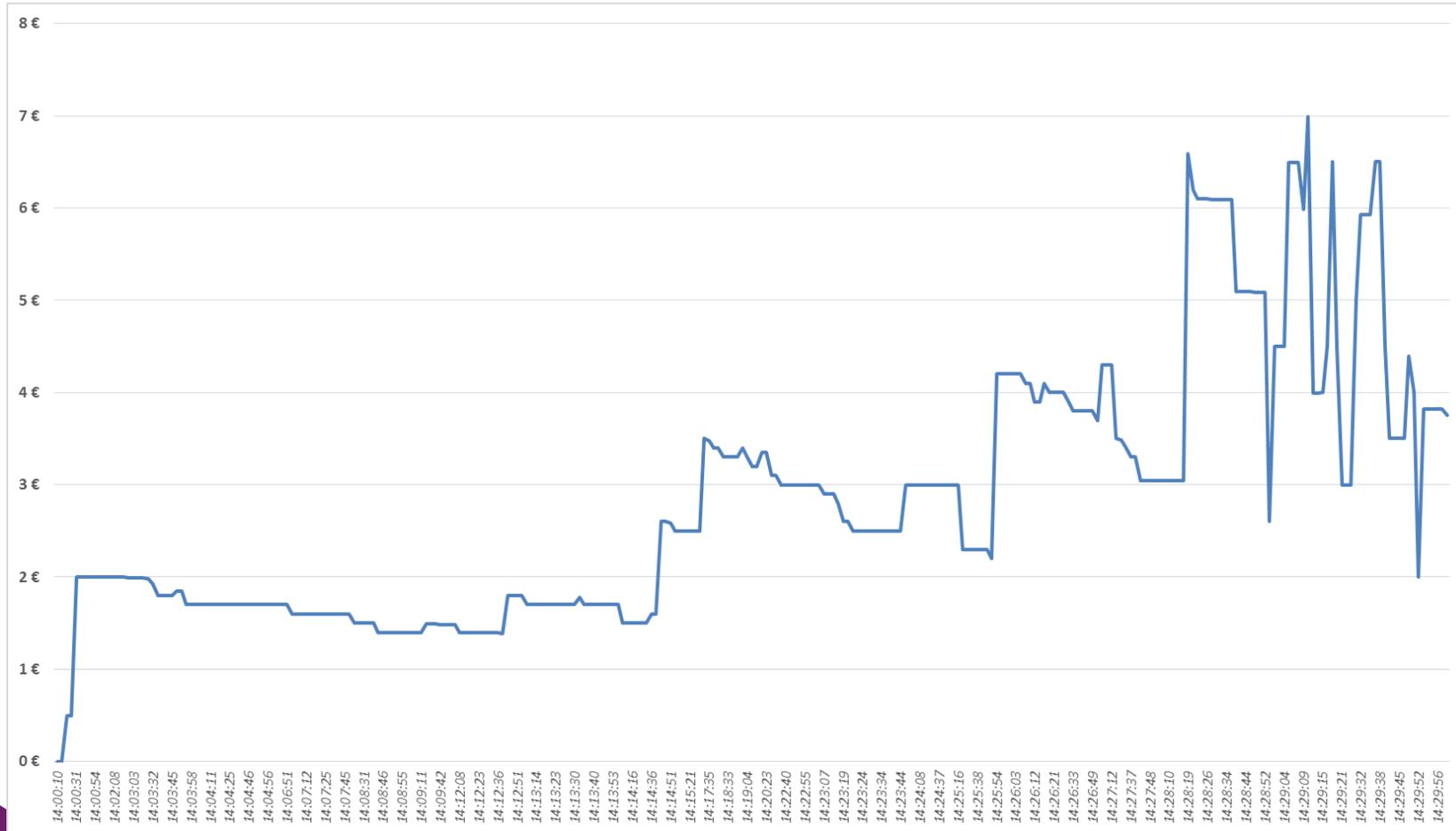
# July 2018 - Category III, Wind installations

## Evolution of Highest & Lowest price

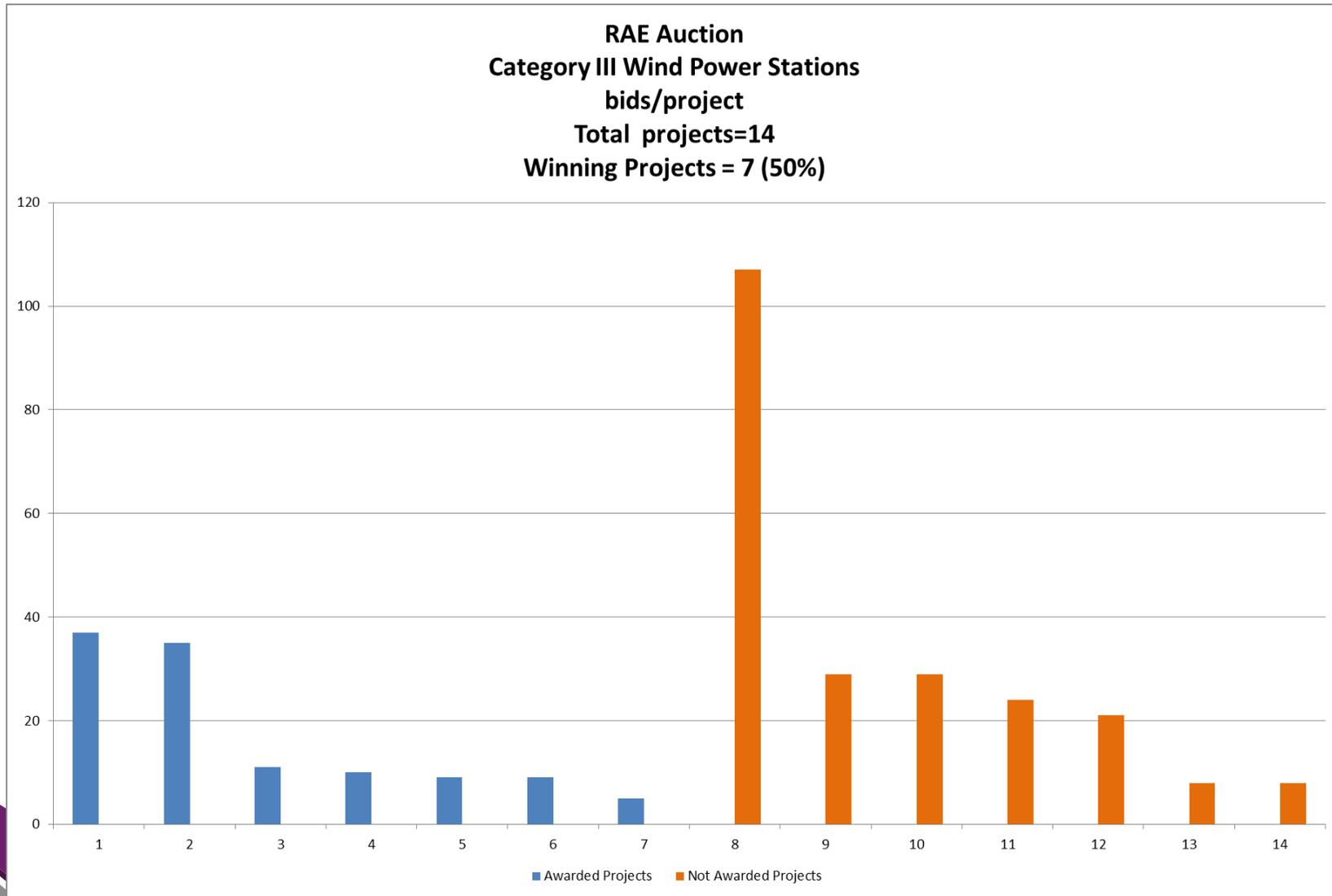


# July 2018 - Category III, Wind installations

## Evolution of Delta between Highest and Lowest price



# July 2018 - Statistics (3) – Category III



## 2<sup>nd</sup> Cycle Auction, December 2018 - Results

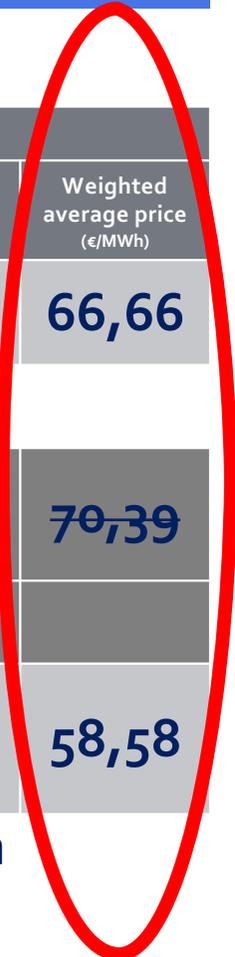
Categories	Auctioned Capacity (max) (MW)	Final Auctioned Capacity (MW)	Project Applications (No/MW)						Auction				
			Applied		Approved		Granted		Bids	Ceiling price (€/MWh)	Highest Bid (€/MWh)	Lowest Bid (€/MWh)	Weighted average price (€/MWh)
PV stations $P_{PV} \leq 1\text{MW}$	90	61,95	204	114,62	192	108,40	95	61,94	3907	81,71	68,99	63	66,66
PV stations $1\text{MW} < P_{PV} \leq 20\text{MW}$	100	86,47	27	151,32	27	151,32	12	85,99	30	71,91	71,91	63	70,39
Wind Stations $3\text{MW} < P_{Wind} < 50\text{MW}$	229	160,94	14	281,65	14	281,65	8	159,65	362	79,77	65,37	55	58,58

**Cancelled**

↓ 15 €/MWh

↓ 1,5 €/MWh

↓ 21,2 €/MWh



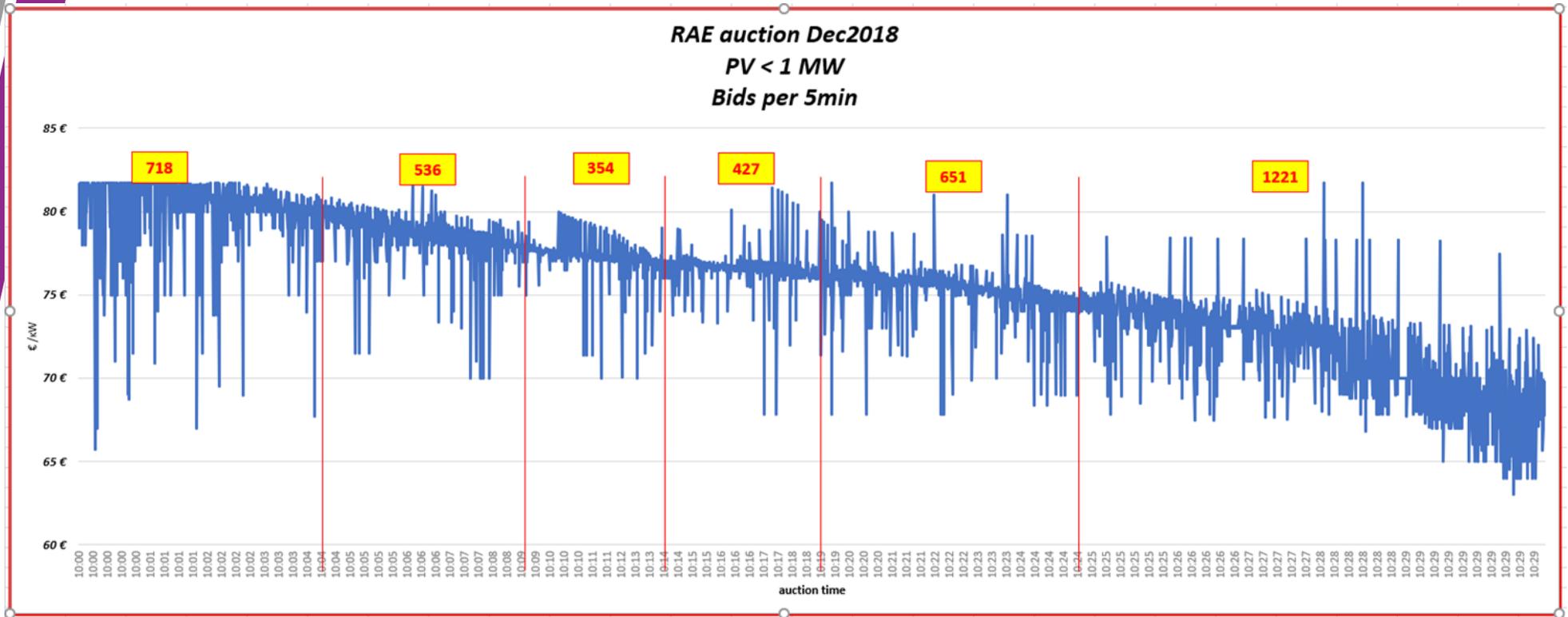


## The Basic components of the three auctions for each Category

RES Auction, December 2018			
	$P_{PV} \leq 1 \text{ MW}$	$1 \text{ MW} < P_{PV} \leq 20 \text{ MW}$	$3 \text{ MW} < P_{Wind} \leq 50 \text{ MW}$
<b>Auctioned Capacity (max) (MW)</b>	<b>90</b>	<b>100</b>	<b>229</b>
<b>[Number of Participants] - MW</b>	<b>[200 apl.] - 114,61</b>	<b>[27 apl.] - 151,32</b>	<b>[14 apl.] - 281,65</b>
<b>Application fee (€)</b>	<b>500</b>	<b>1.000</b>	<b>1.000</b>
<b>Ceiling Price (€/MWh) / RAE's Opinion</b>	<b>81,71</b>	<b>71,91</b>	<b>79,77</b>
<b>Level of competition (minimum)</b>	<b>75%</b>	<b>75%</b>	<b>75%</b>
<b>Auctioned Capacity (MW)</b>	<b>61,94</b>	<b>85,99</b>	<b>159,65</b>
<b>Letter of Guarantee to participate (Typical installation: PV=10€/kW, Wind=12,5€/Kw)</b>	<b>1%</b>	<b>1%</b>	<b>1%</b>
<b>Letter of Guarantee for Good performance</b>	<b>4%</b>	<b>4%</b>	<b>4%</b>
<b>Timetable for Connection to the Grid (m)</b>	<b>12</b>	<b>15m // <math>1 \text{ MW} &lt; P_{PV} \leq 5 \text{ MW}</math></b> <b>18m // <math>P_{PV} &gt; 5 \text{ MW}</math></b>	<b>24m // <math>3 \text{ MW} &lt; P_{WIND} \leq 10 \text{ MW}</math></b> <b>36m // <math>P_{WIND} &gt; 10 \text{ MW}</math></b> <b>6m of the above limits if a Substation is needed</b>

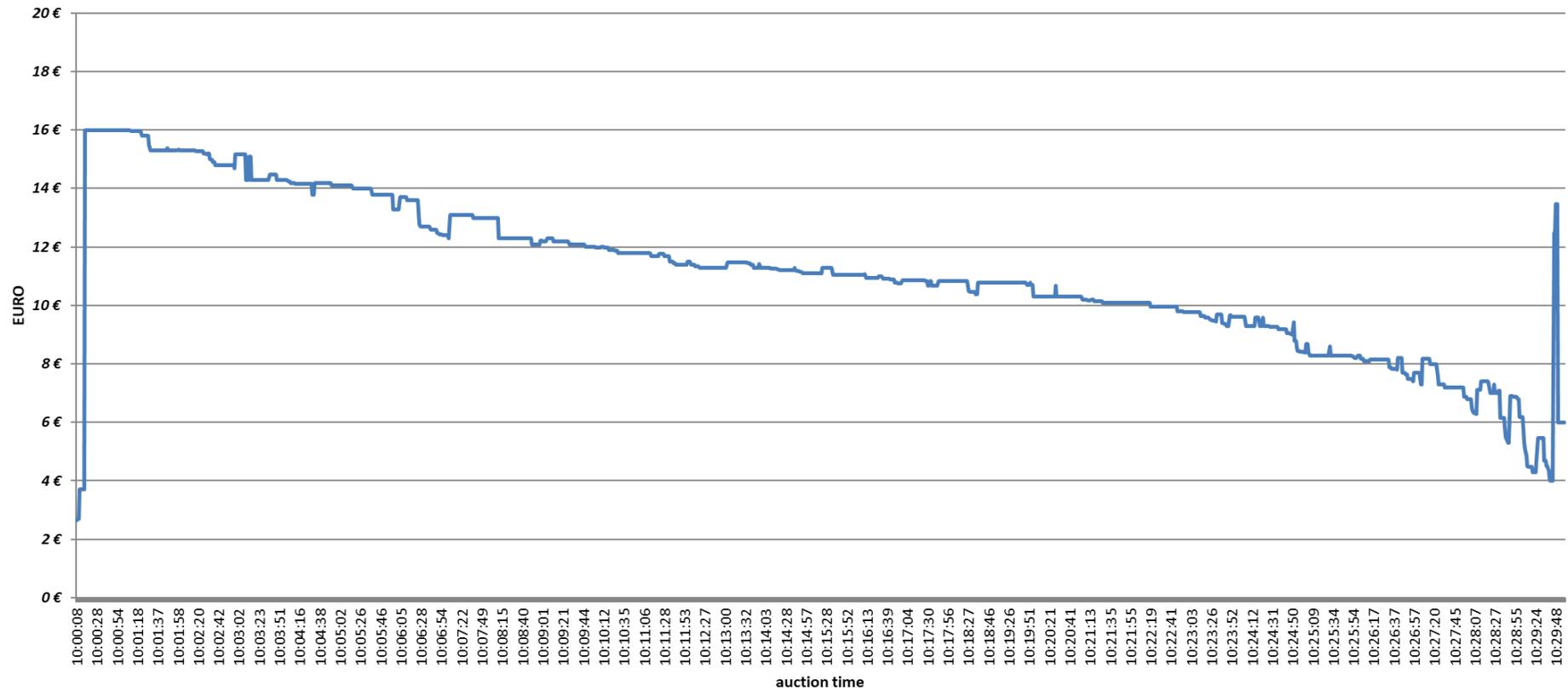
*\*Starting bid is calculated as the average of the previous auction starting bid and the weighted average of bids. For example, the starting bid for the wind category is the average of 90€/MWh and 69,53€/MWh which are respectively the starting bid and the weighted average of bids of the first auction.*

# Category I, PV=< 1MW - Dec 2018

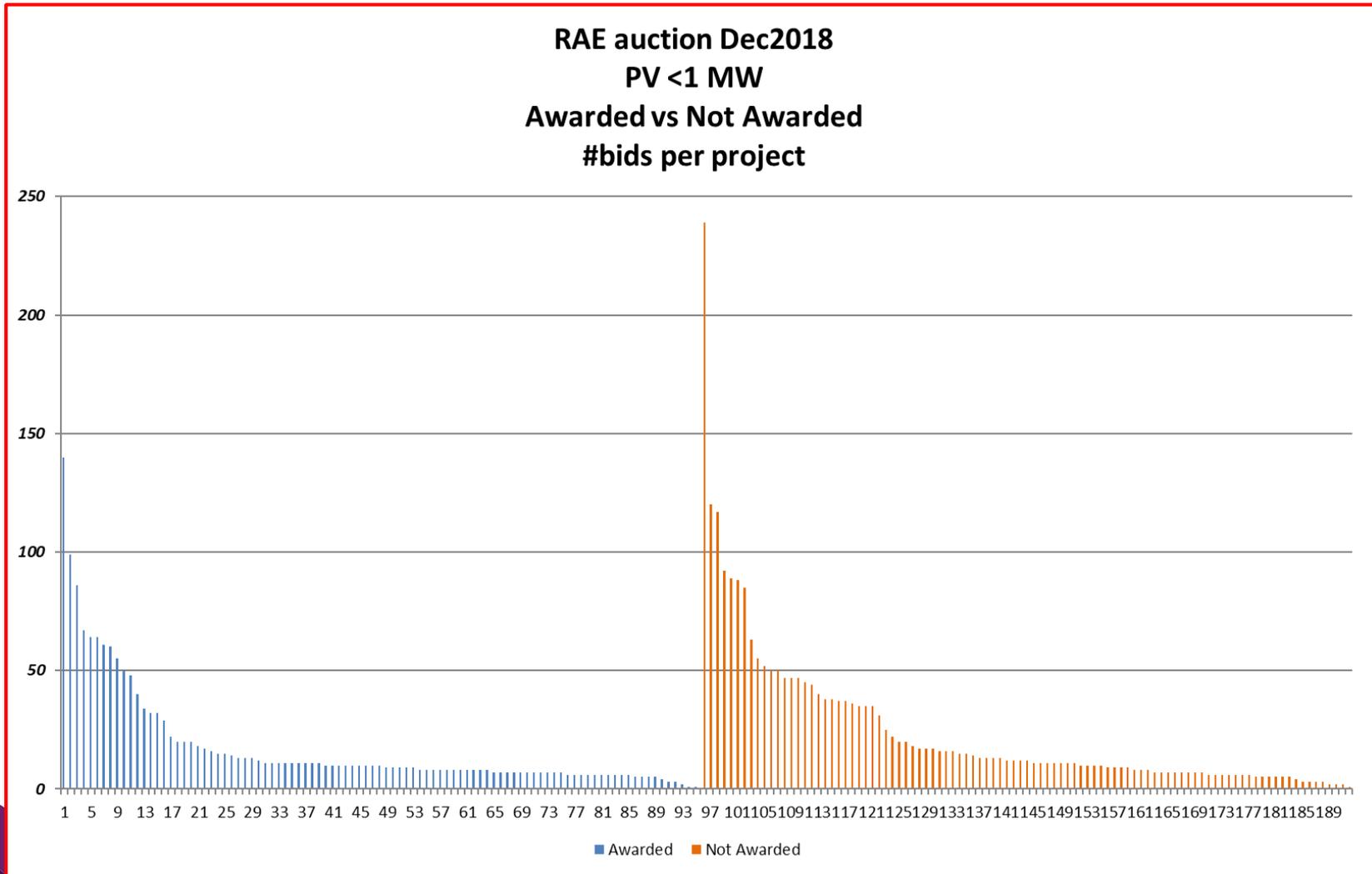


# Category I, PV=< 1MW - Dec 2018

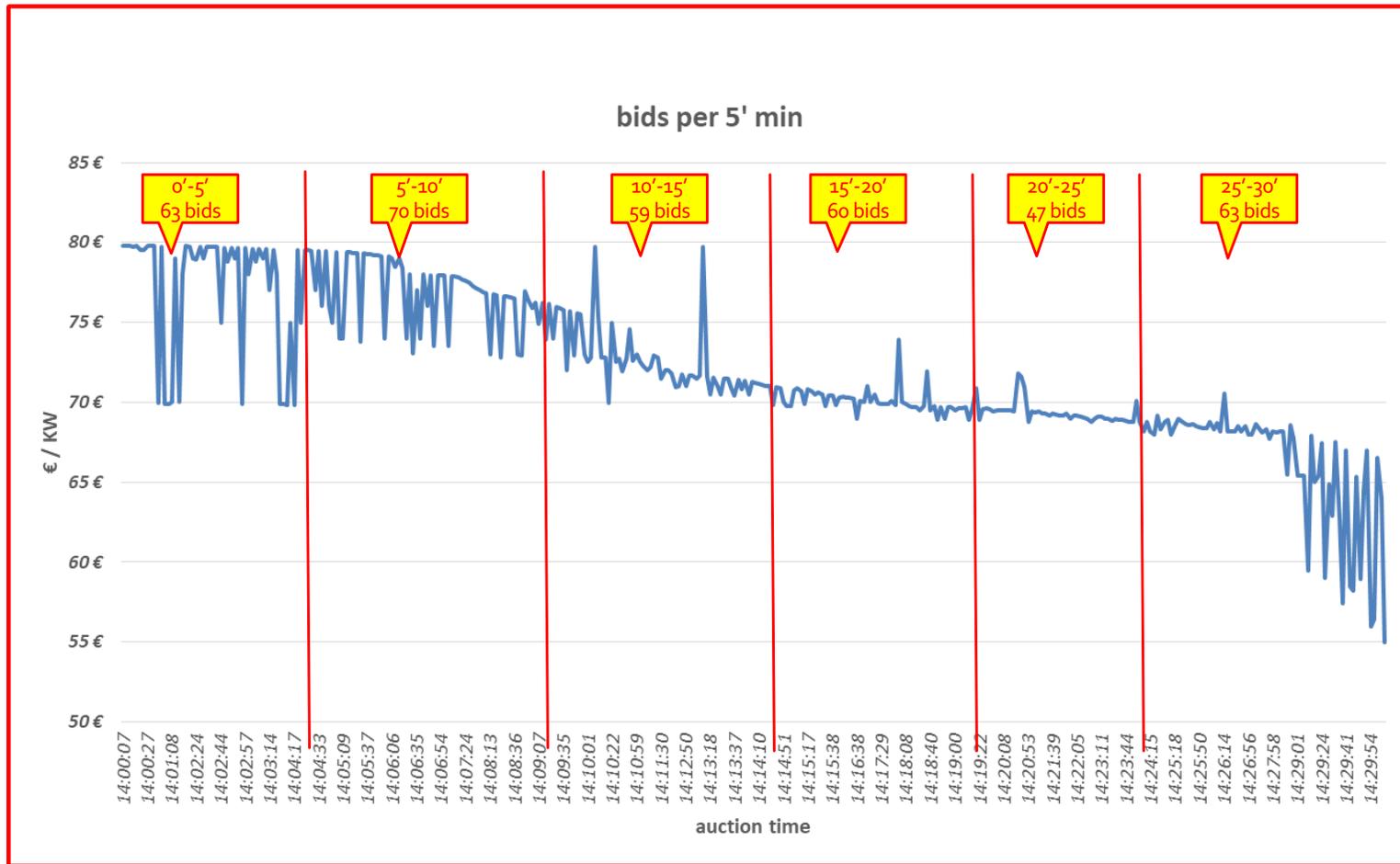
RAE auction Dec2018  
PV < 1 MW  
Delta Highest-Lowest bid in time



# Category I, PV=< 1MW - Dec 2018



# Category III, $3\text{MW} < \text{Wind} \leq 50\text{MW}$ , Dec. 2018



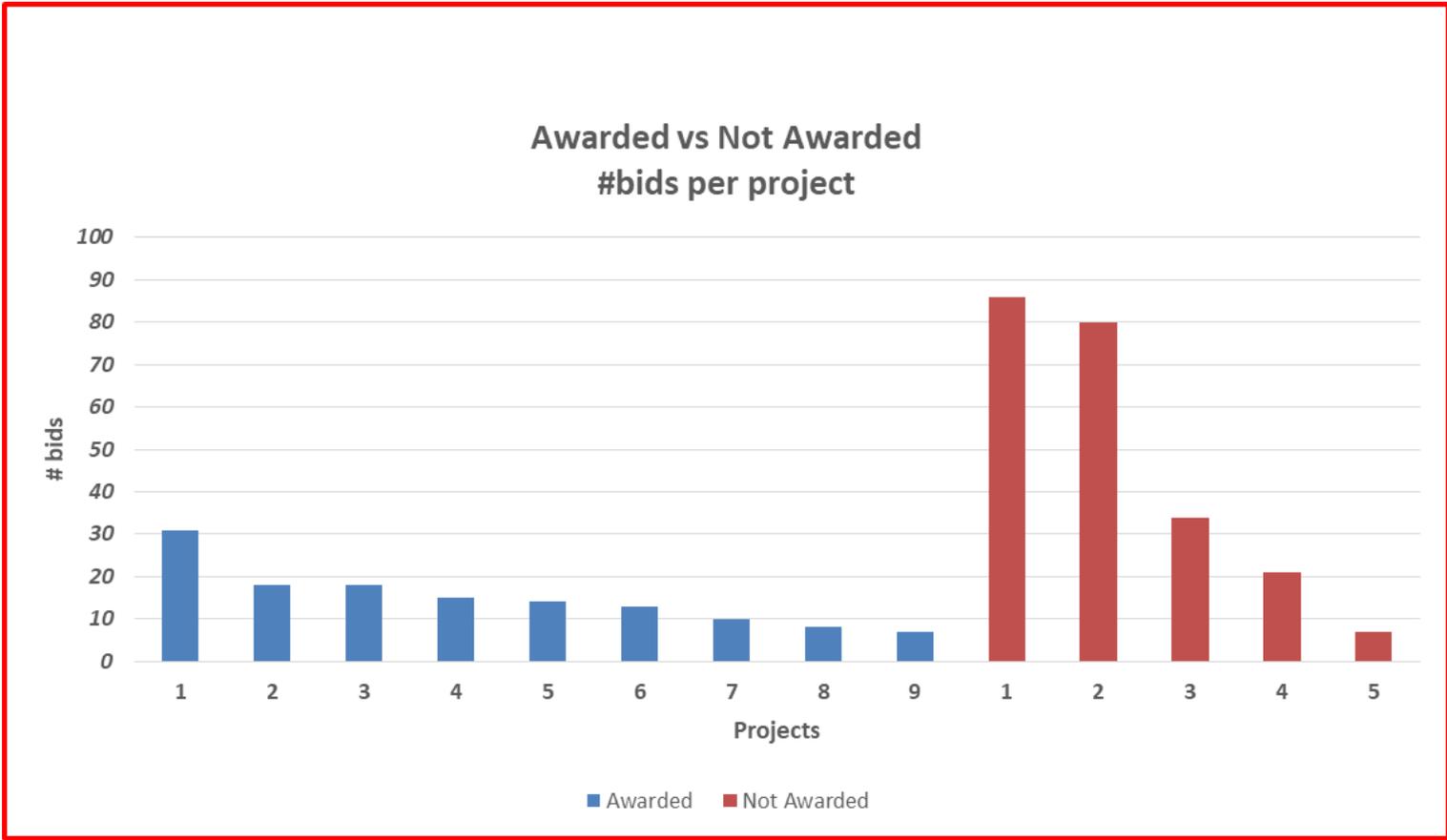
# Category III, $3MW < Wind \leq 50MW$ , Dec. 2018



# Category III, 3MW < Wind ≤ 50MW, Dec. 2018



*Category III, 3MW < Wind ≤ 50MW, Dec. 2018*

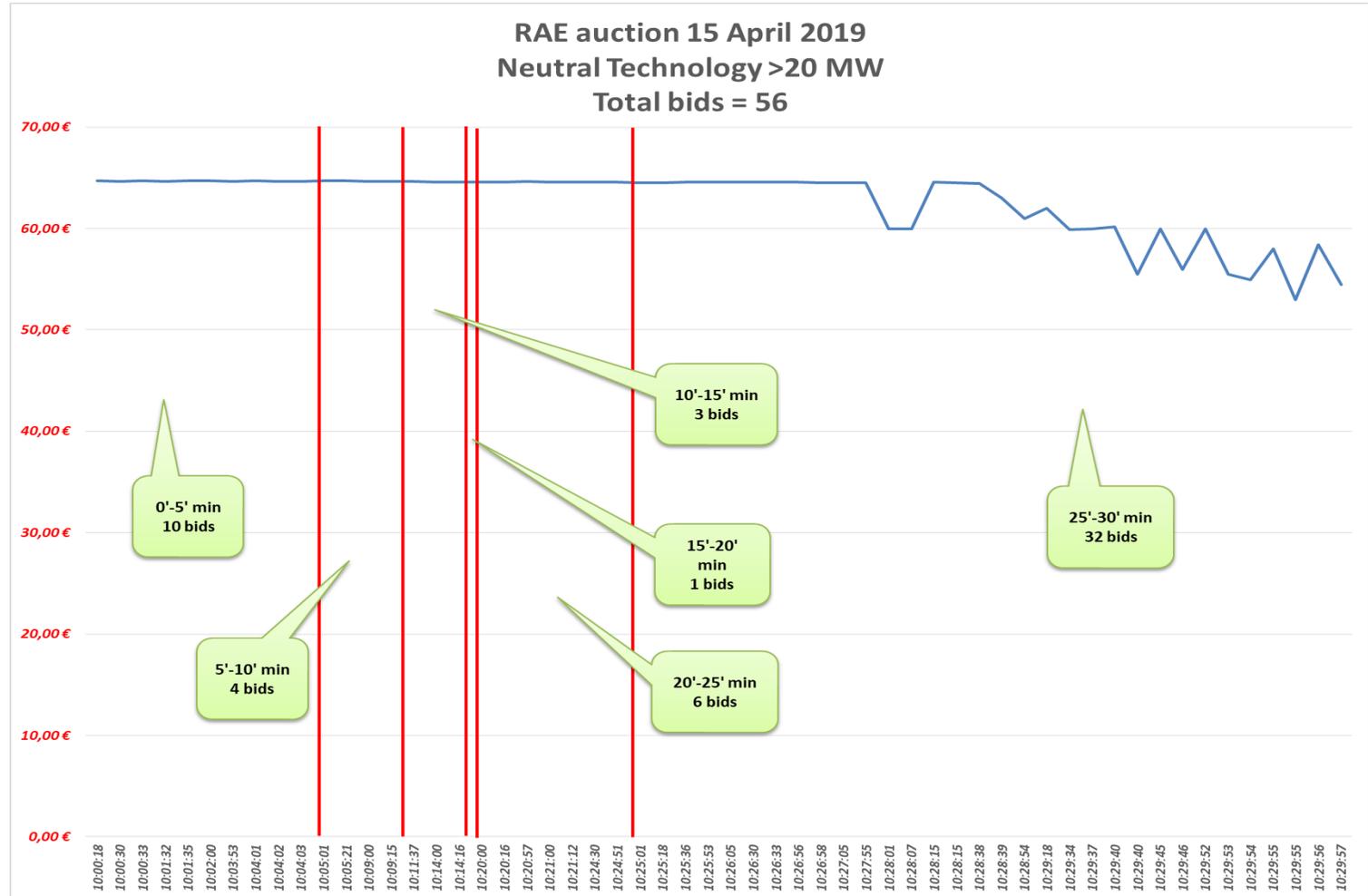


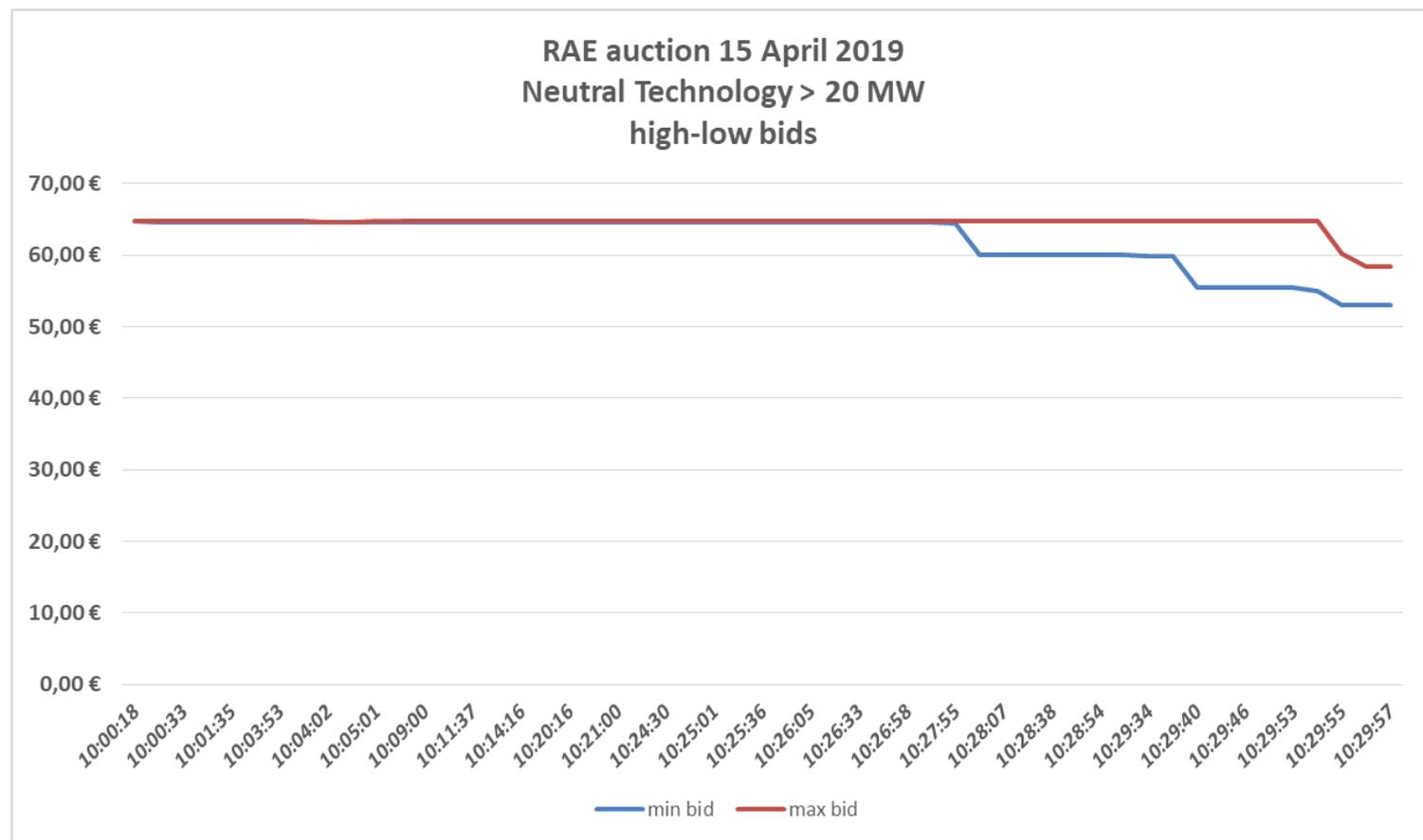
# 1<sup>st</sup> Cycle Auction, Technology Neutral, April 2019 - Results

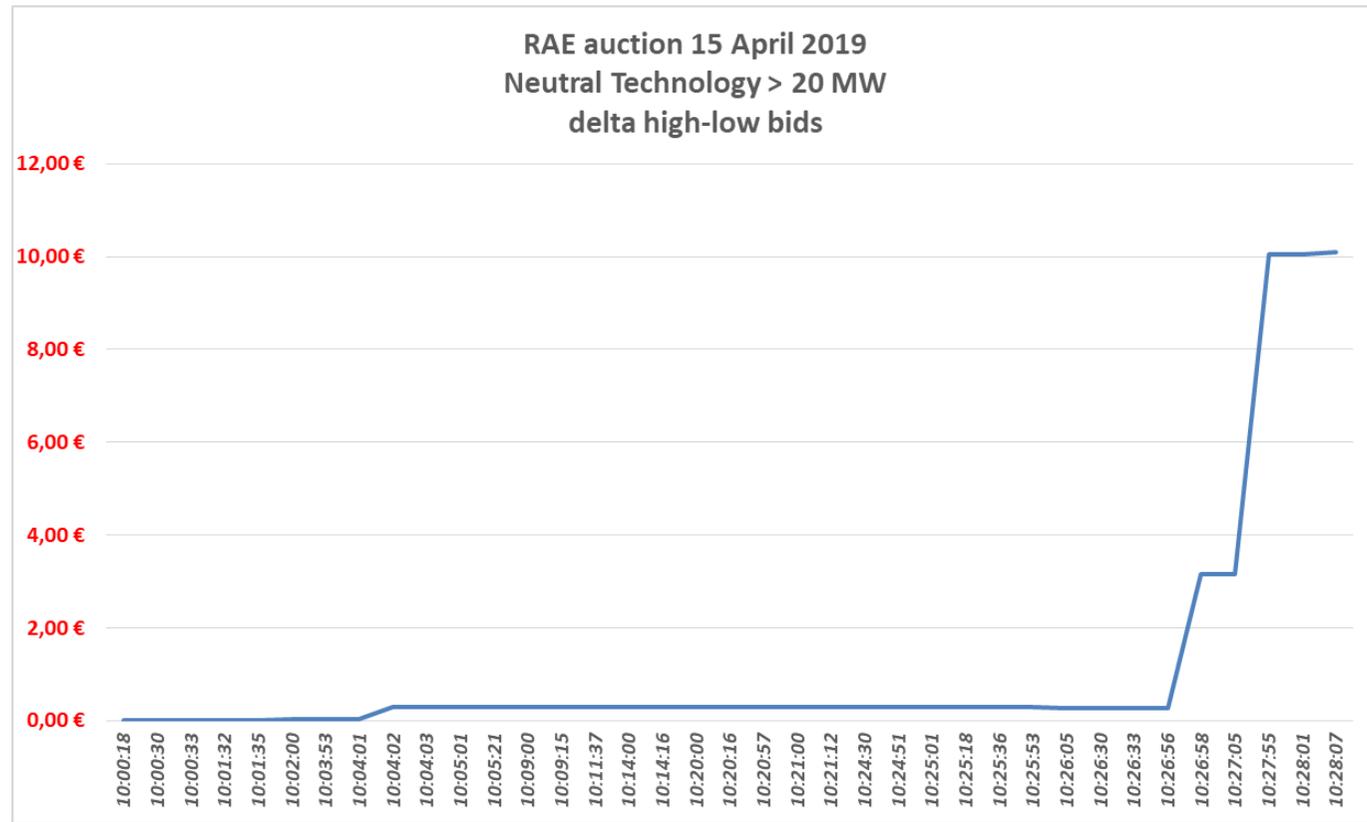
Categories	Auctioned Capacity (max) (MW)	Final Auctioned Capacity (MW)	Project Applications (No/MW)					Auction					
			Applied		Approved		Granted	Bids	Ceiling price (€/MWh)	Highest Bid (€/MWh)	Lowest Bid (€/MWh)	Weighed Price (€/MWh)	
Technology Neutral	600	455,56	8	637,78	8	637,78	7	437,78	56	64,72	64,72	53	57,03

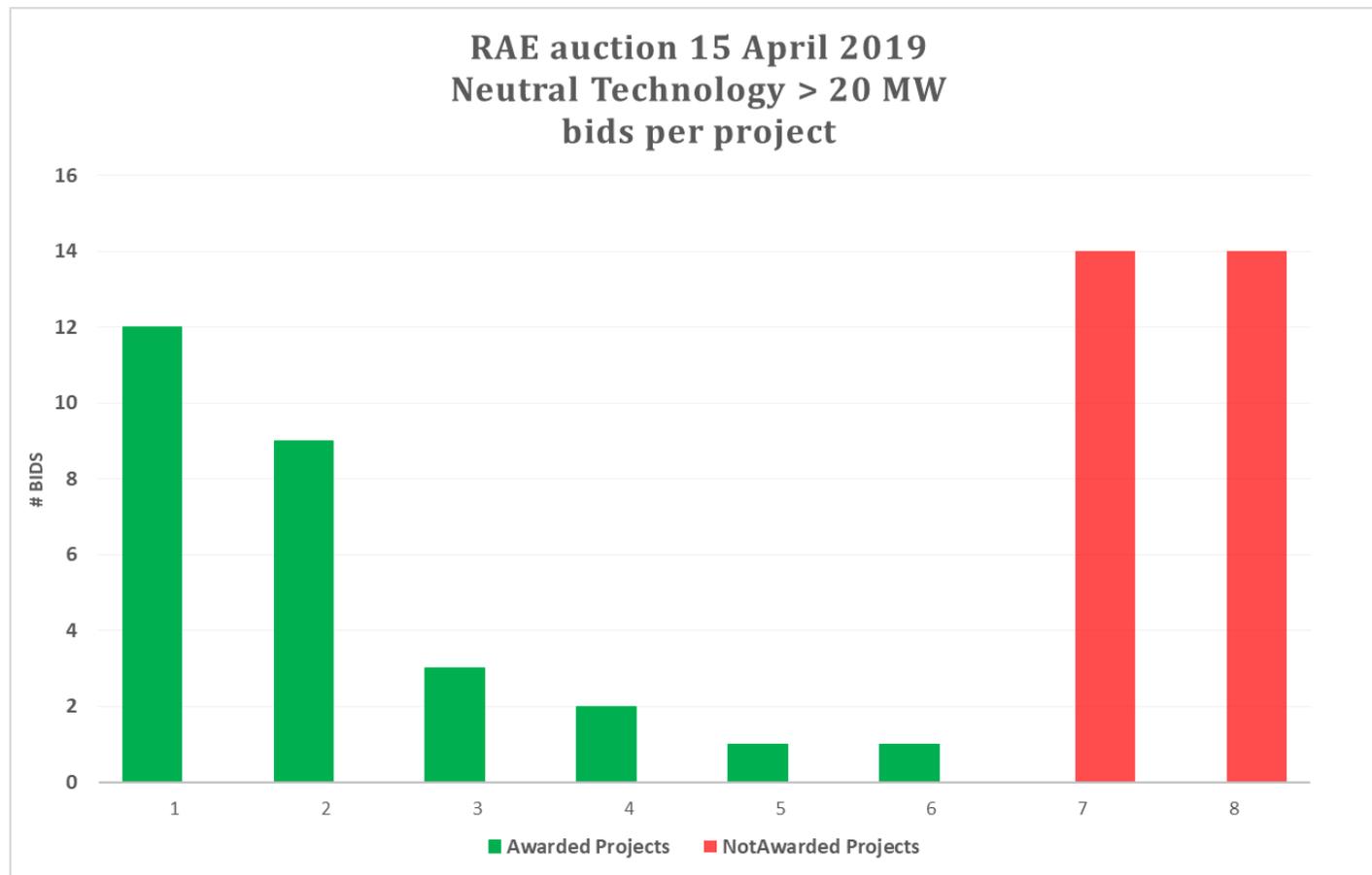
7,69 €/MWh (-11,88%)

# Category IV, Neutral technology >20 MW





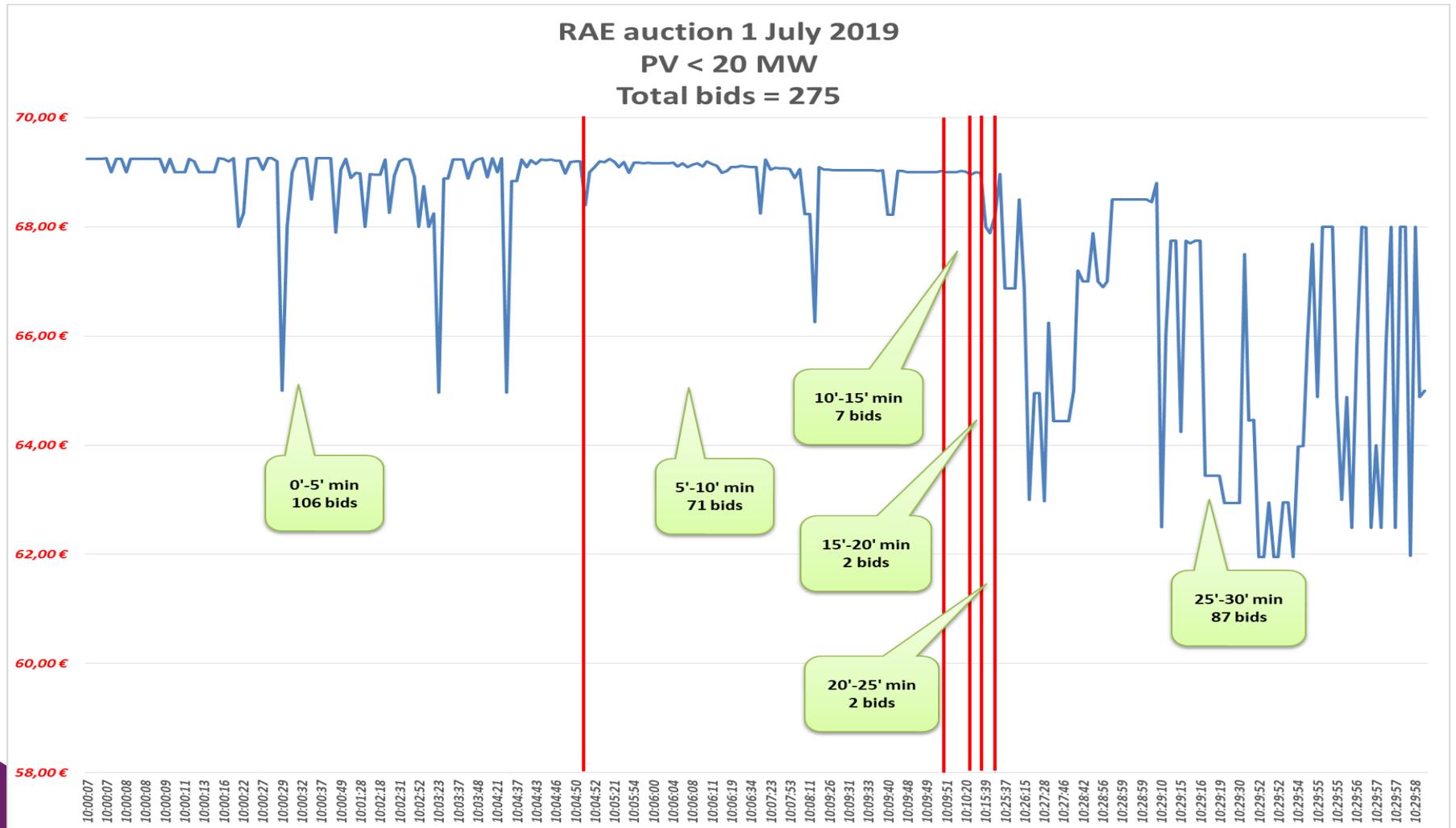




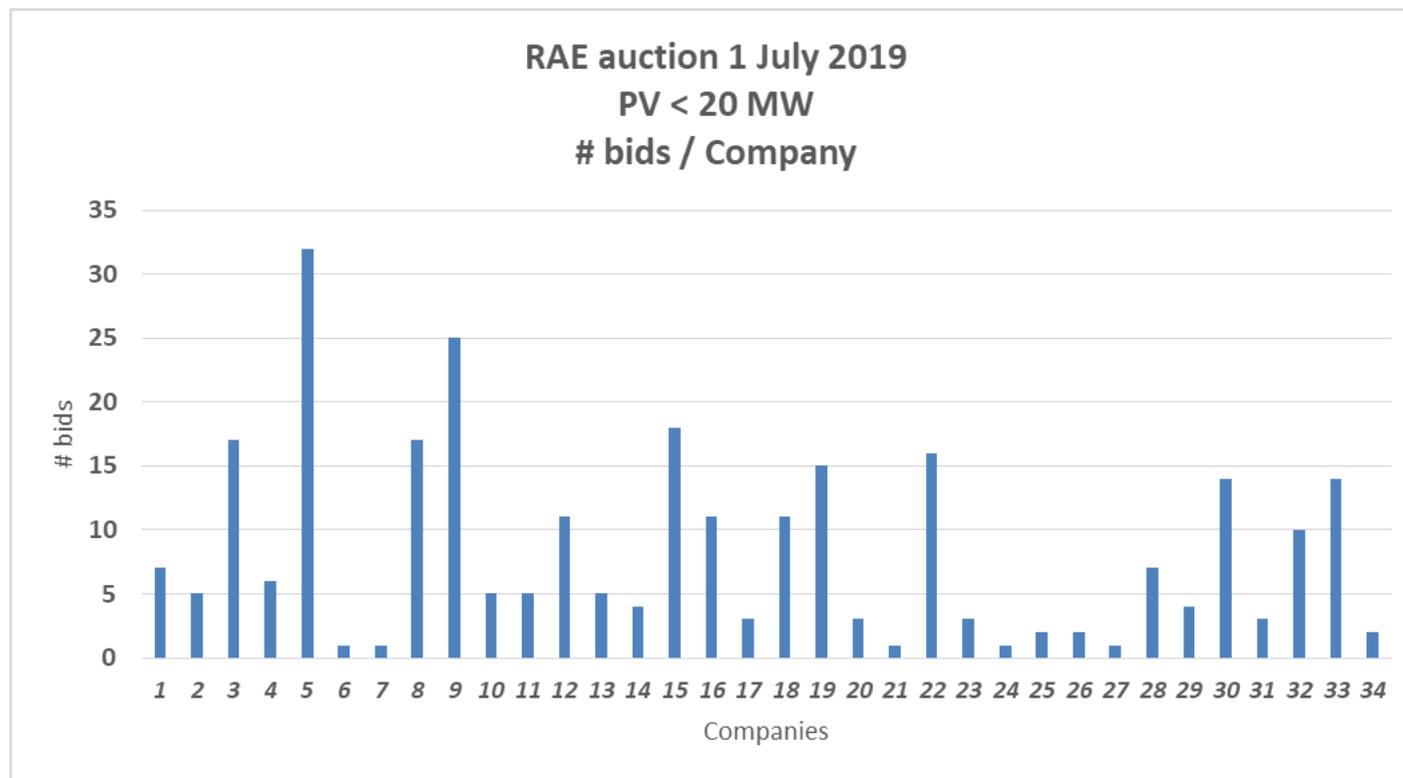
## 2<sup>nd</sup> Cycle Auction, Technology Specific, July 2019 - Results

Categories	Auctioned Capacity (max) (MW)	Final Auctioned Capacity (MW)	Project Applications (No/MW)					Auction					
			Applied		Approved		Granted	Bids	Ceiling price (€/MWh)	Highest Bid (€/MWh)	Lowest Bid (€/MWh)	Weighed Price (€/MWh)	
<b>PV stations</b> $P_{PV} \leq 20W$	300	<b>143,04</b>	68	200,26	68	200,26	24	<b>142,88</b>	275	<b>69,26</b>	67,7	61,95	<b>62,77</b>
<i>Συμμετοχή στην Ηλεκτρονική δημοπρασία</i>						200,26	<b>↓ 6,49 €/MWh (-9,37%)</b>						
<b>Wind Stations</b> $P_{Wind} \leq 50 MW$	300	<b>186,96</b>	12	261,75	12	261,75	9	<b>179,55</b>	37	<b>69,18</b>	69,18	59,09	<b>67,31</b>
<i>Συμμετοχή στην Ηλεκτρονική δημοπρασία</i>						261,75	<b>↓ 1,87 €/MWh (-2,7%)</b>						

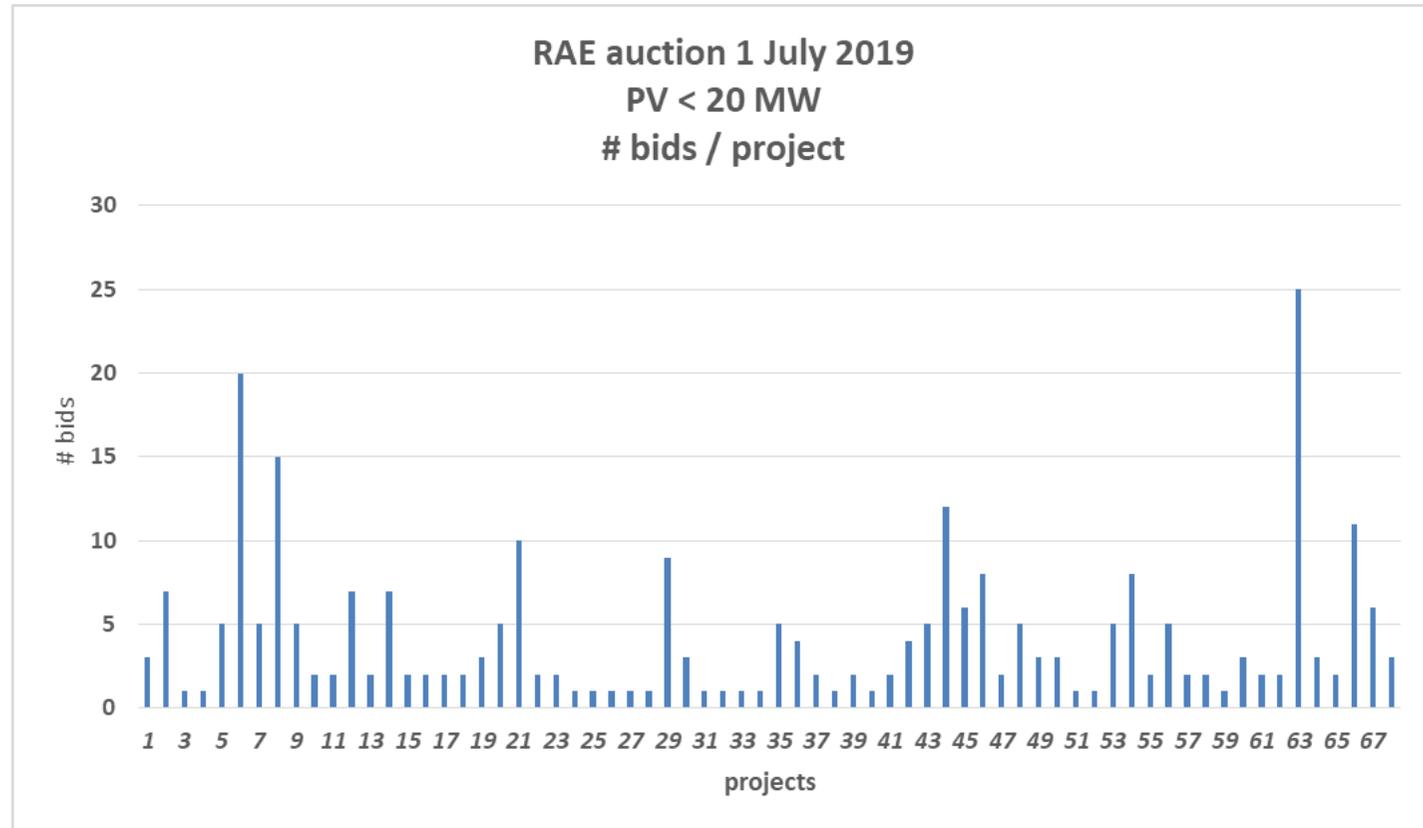
# Analysis (1)



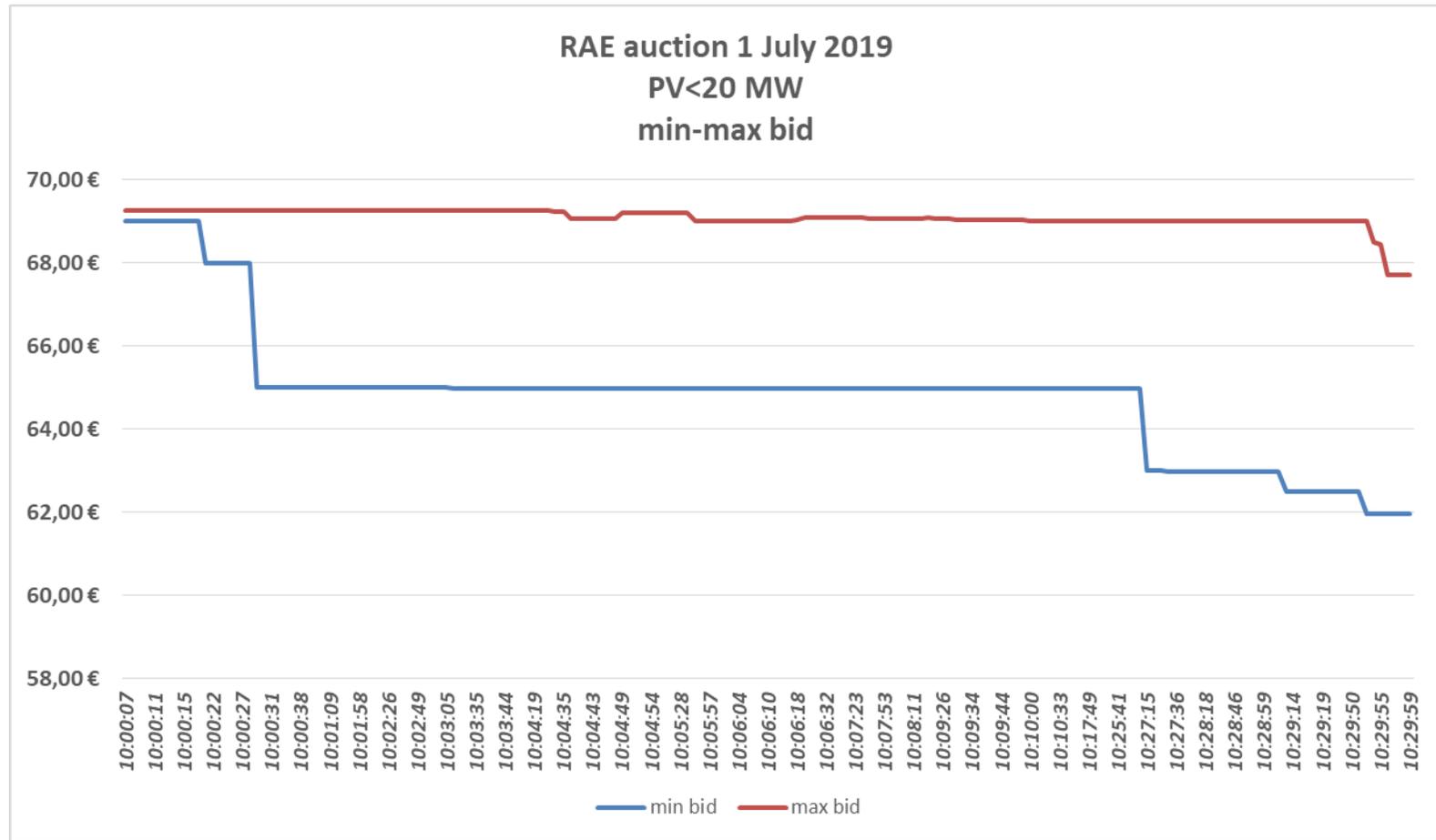
# Analysis (2)



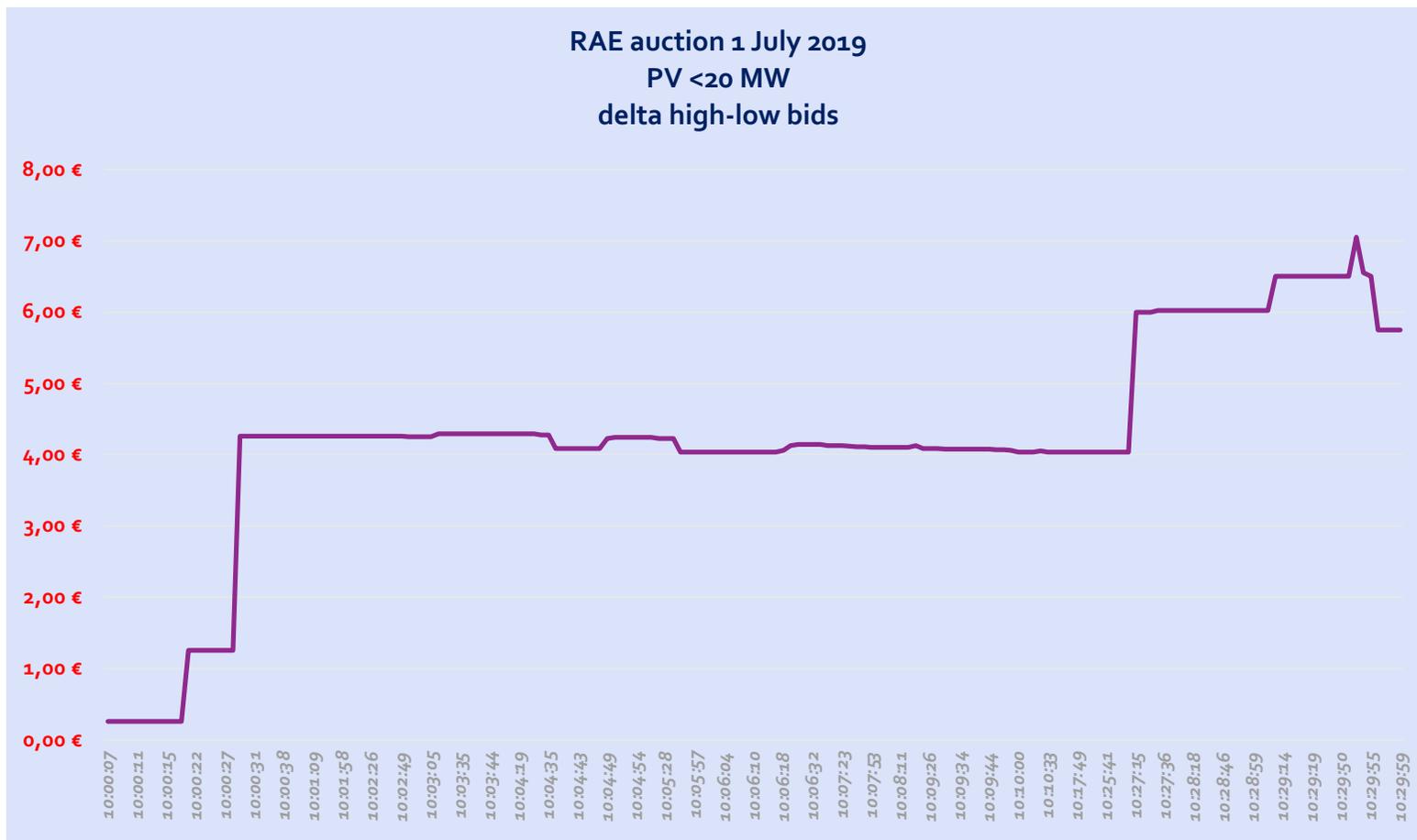
# Analysis (3)



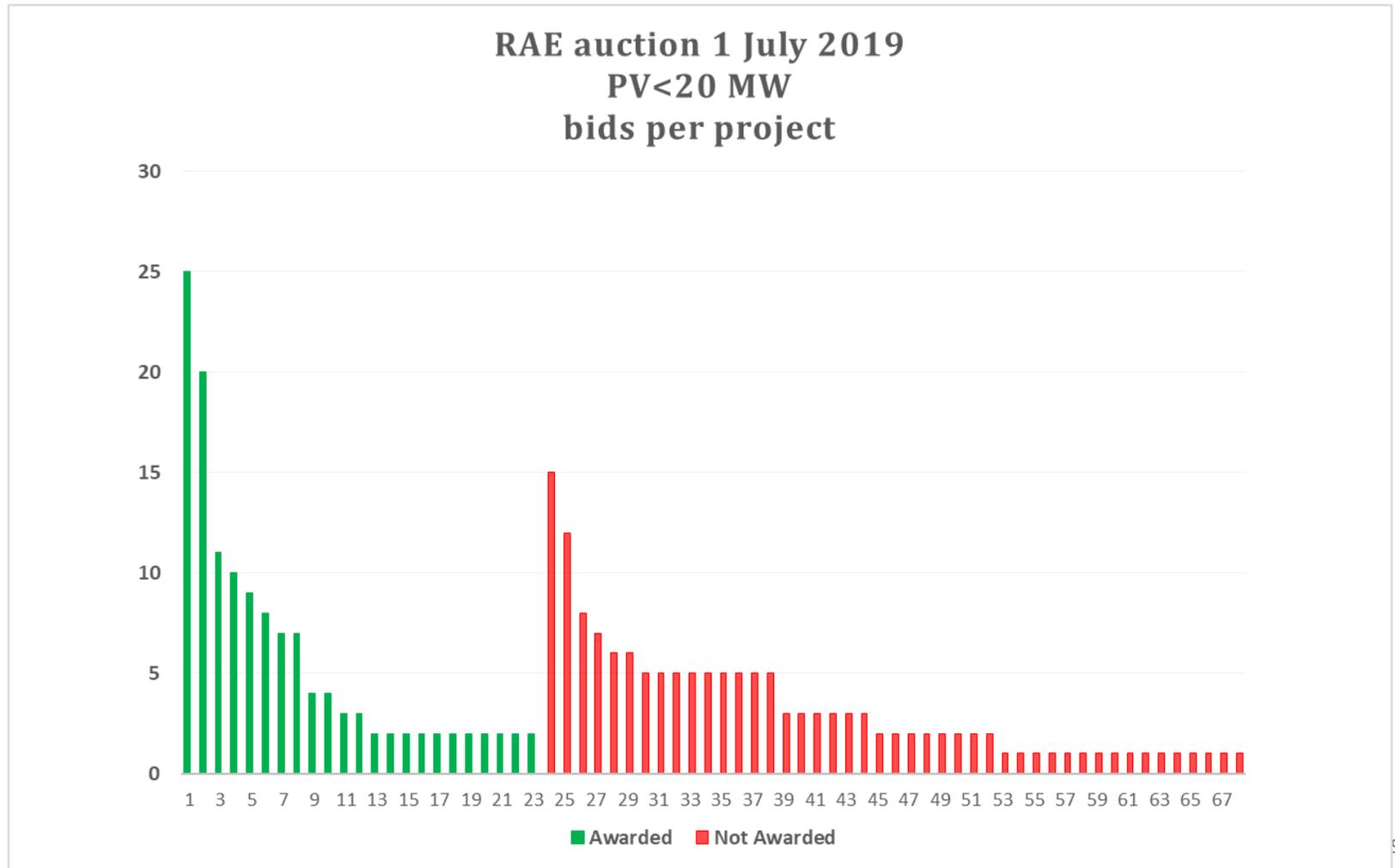
# Analysis (5)

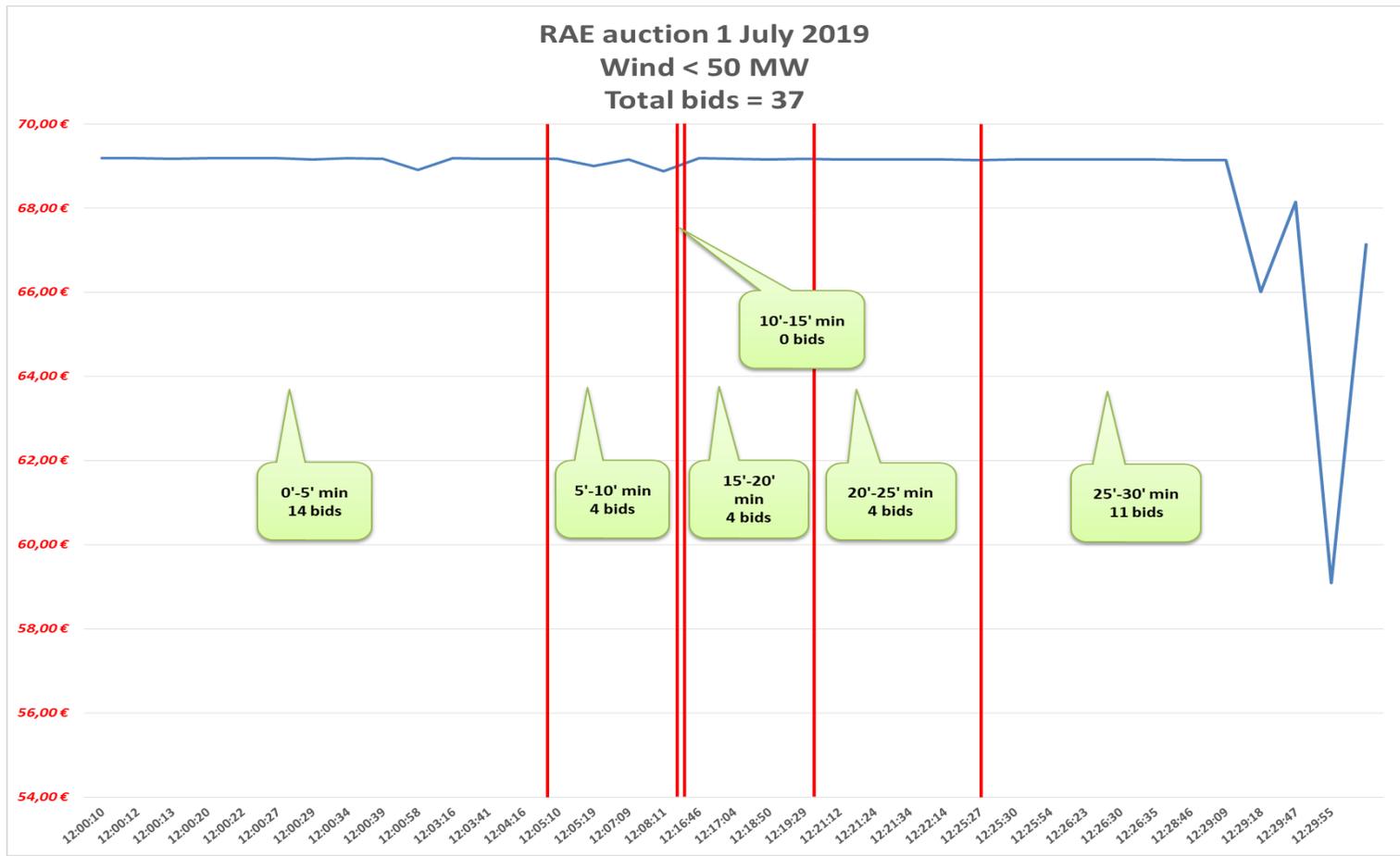


# Analysis (6)

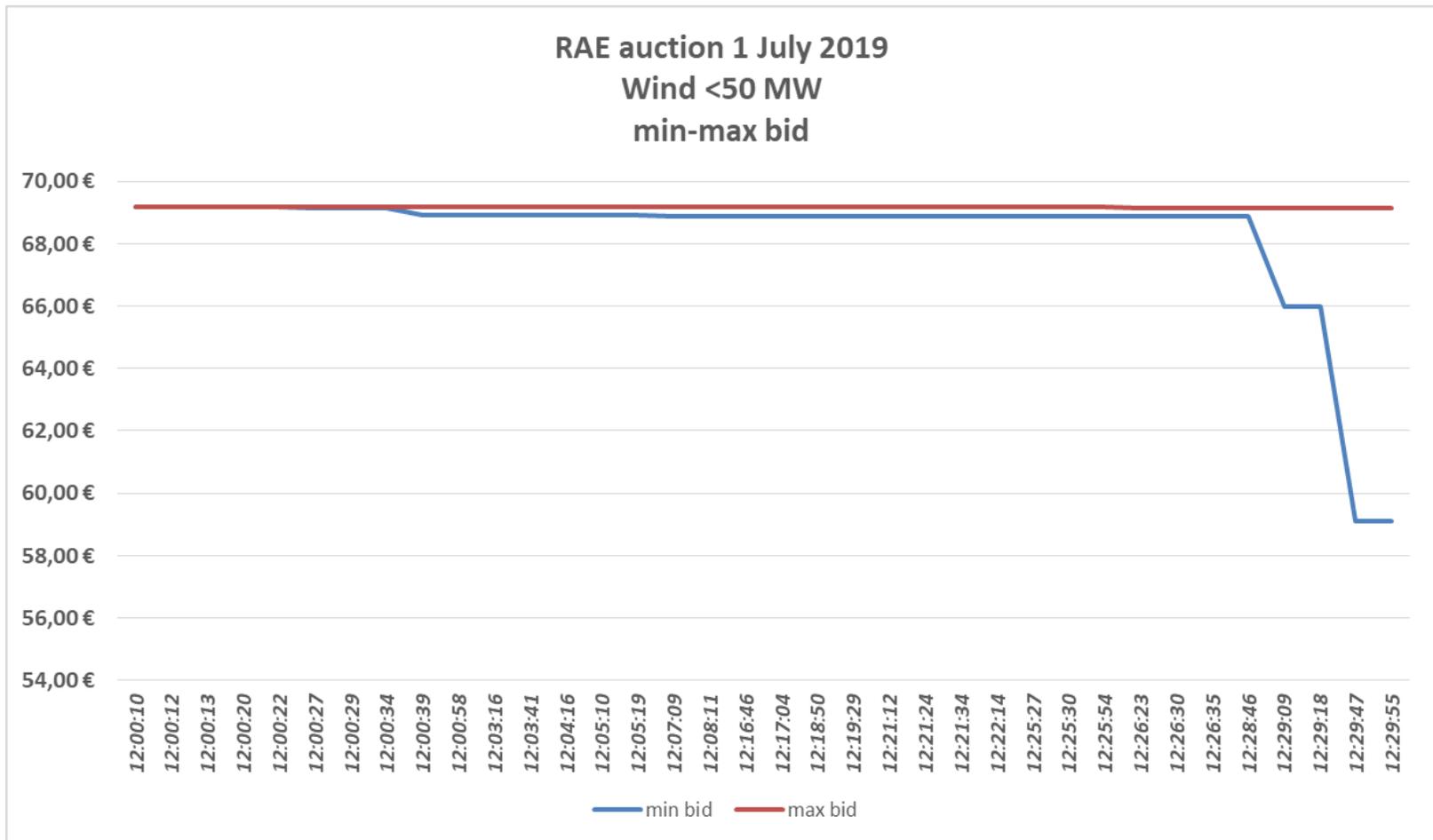


# Analysis (4)

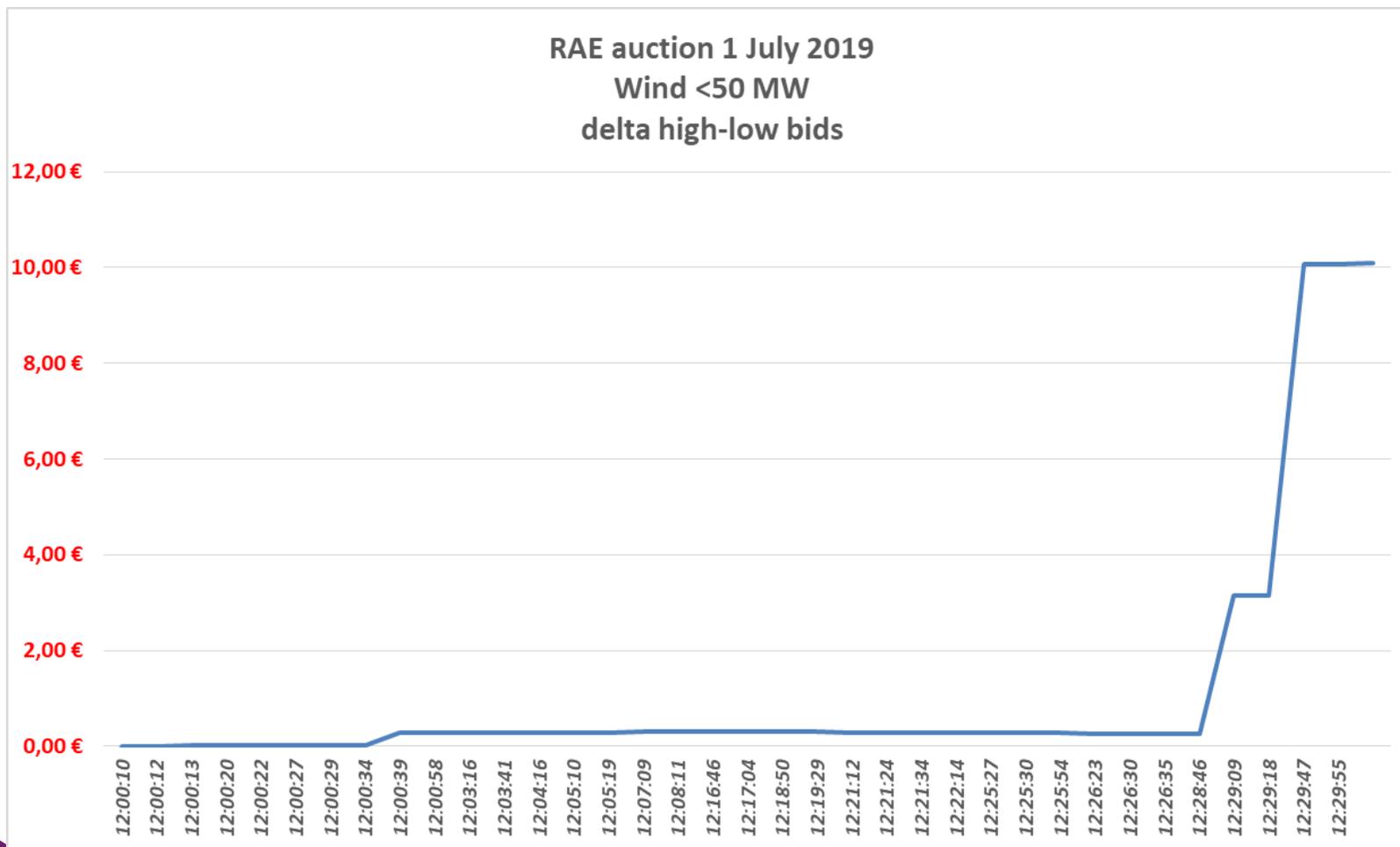




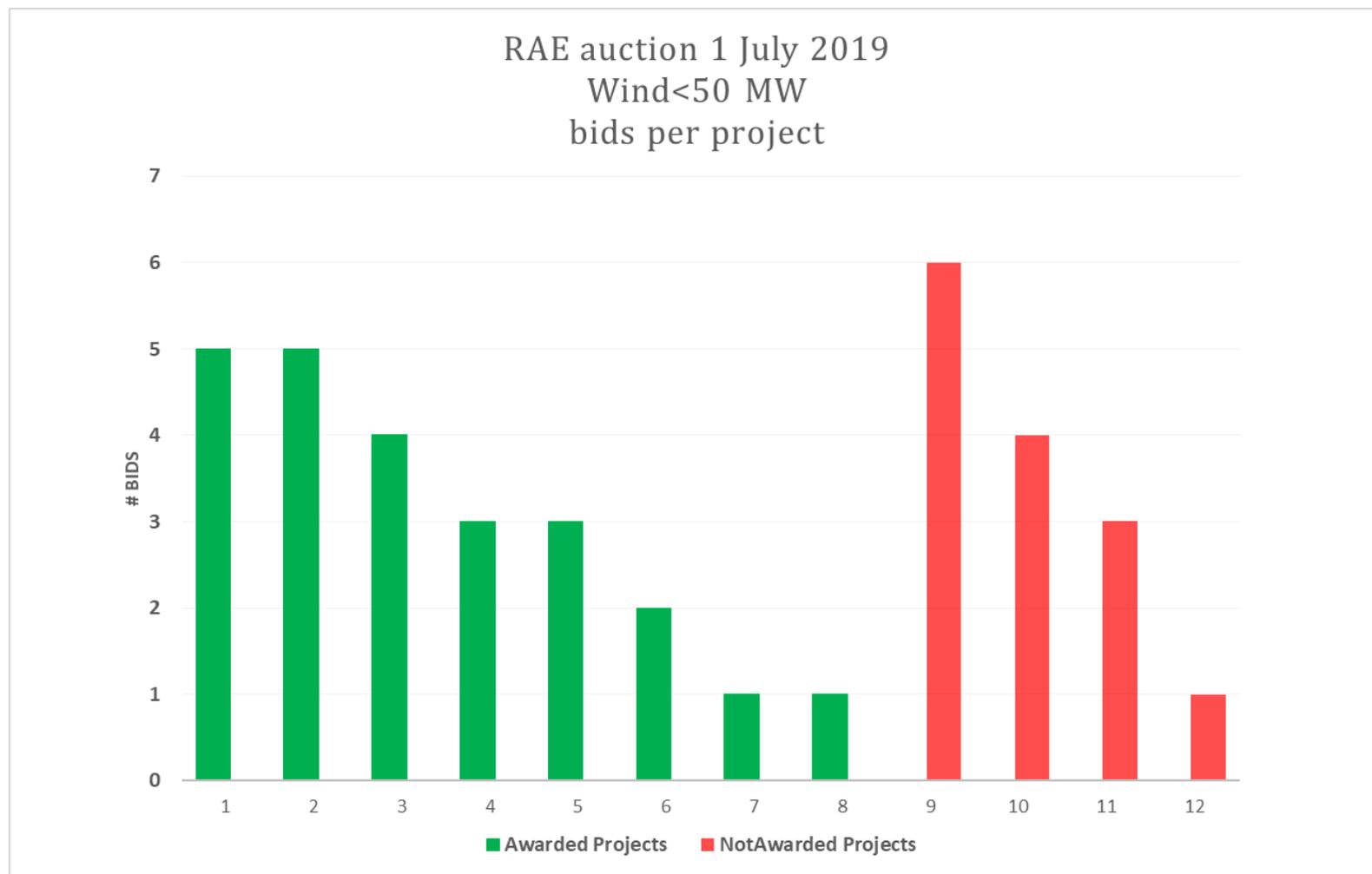
# Analysis (2)



# Analysis (3)

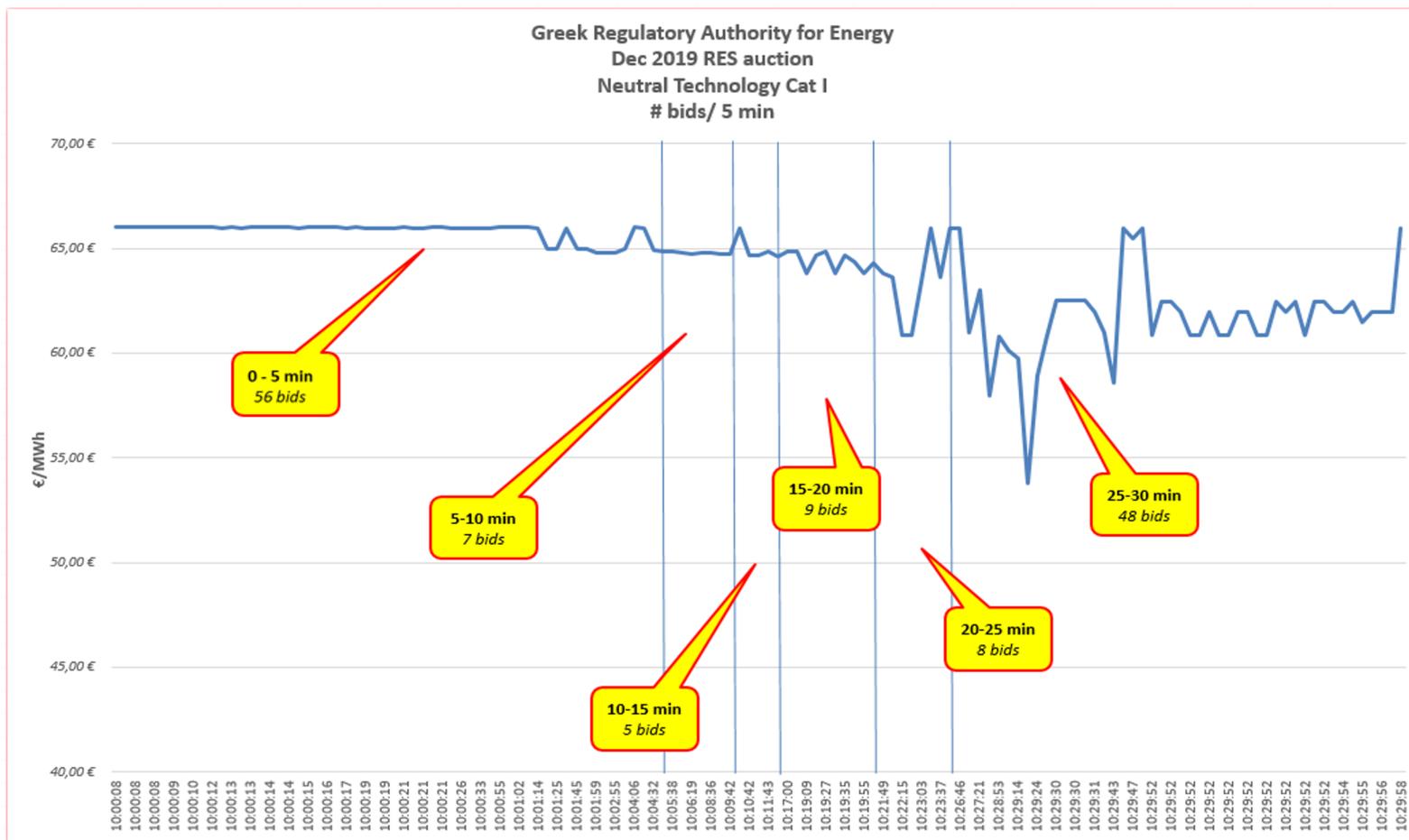


# Analysis (1)

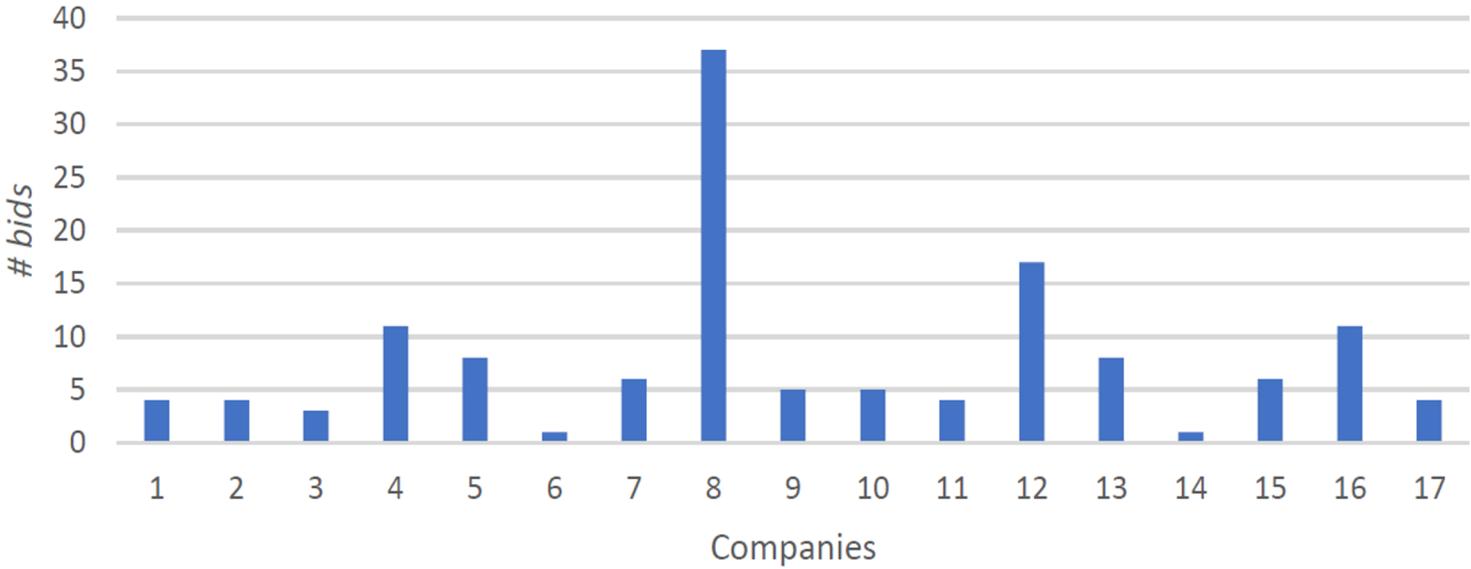


## 2<sup>nd</sup> Cycle Auction, Technology Specific, December 2019 - Results

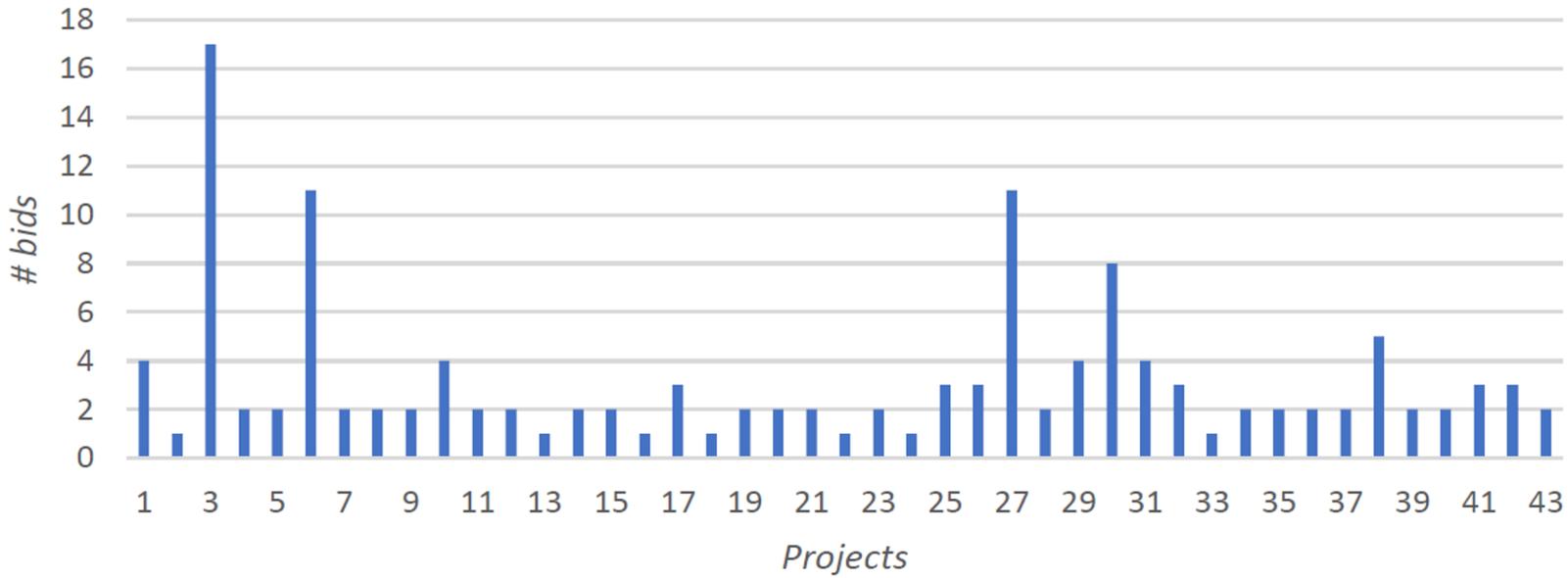
Categories	Auctioned Capacity (max) (MW)	Final Auctioned Capacity (MW)	Project Applications (No/MW)						Auction				
			Applied		Approved		Granted		Bids	Ceiling price (€/MWh)	Highest Bid (€/MWh)	Lowest Bid (€/MWh)	Weighed Price (€/MWh)
PV stations $P_{PV} \leq 20W$	287,11	105,46	44	148,64	43	147,65	17	105	130	66,02	65,99	53,82	59,98
<i>Participation on electronic auction</i>						147,65	↓ 6,04 €/MWh (-9,15%)						
Wind Stations $P_{Wind} \leq 50 MW$	225,45	225,45	16	491	16	491	7	224	114	68,25	61,94	55,77	57,74
<i>Participation on electronic auction</i>						491	↓ 10,51 €/MWh (-15,4%)						



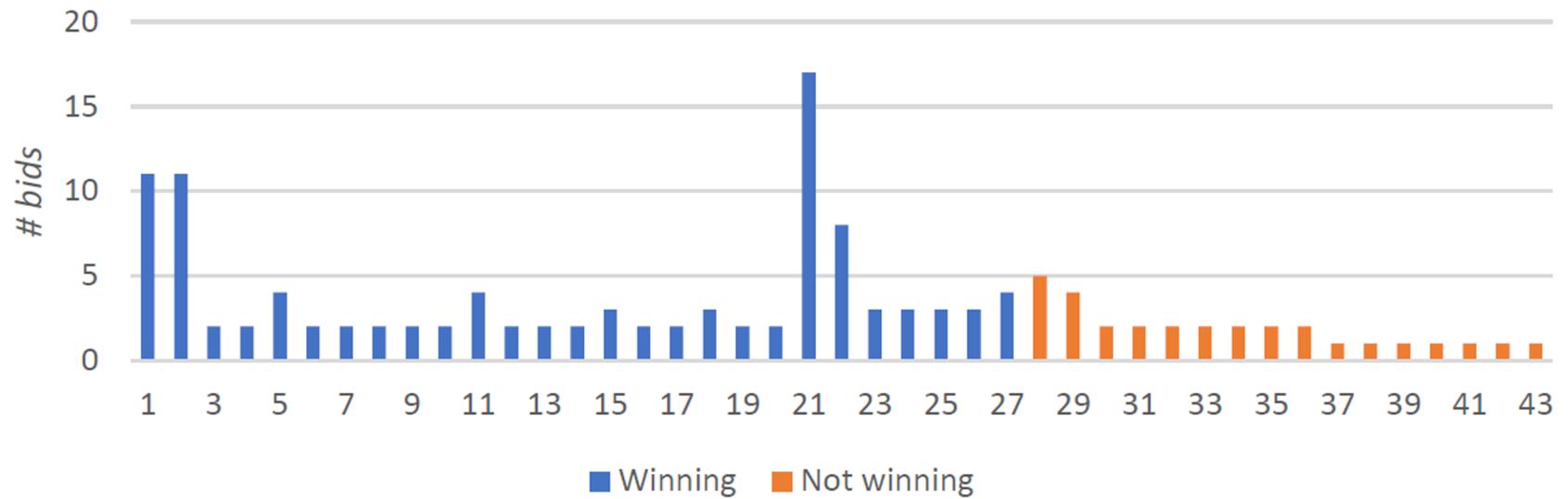
Greek Regulatory Authority for Energy  
Dec 2019 RES auction  
Technology Cat I  
*# bids per company*



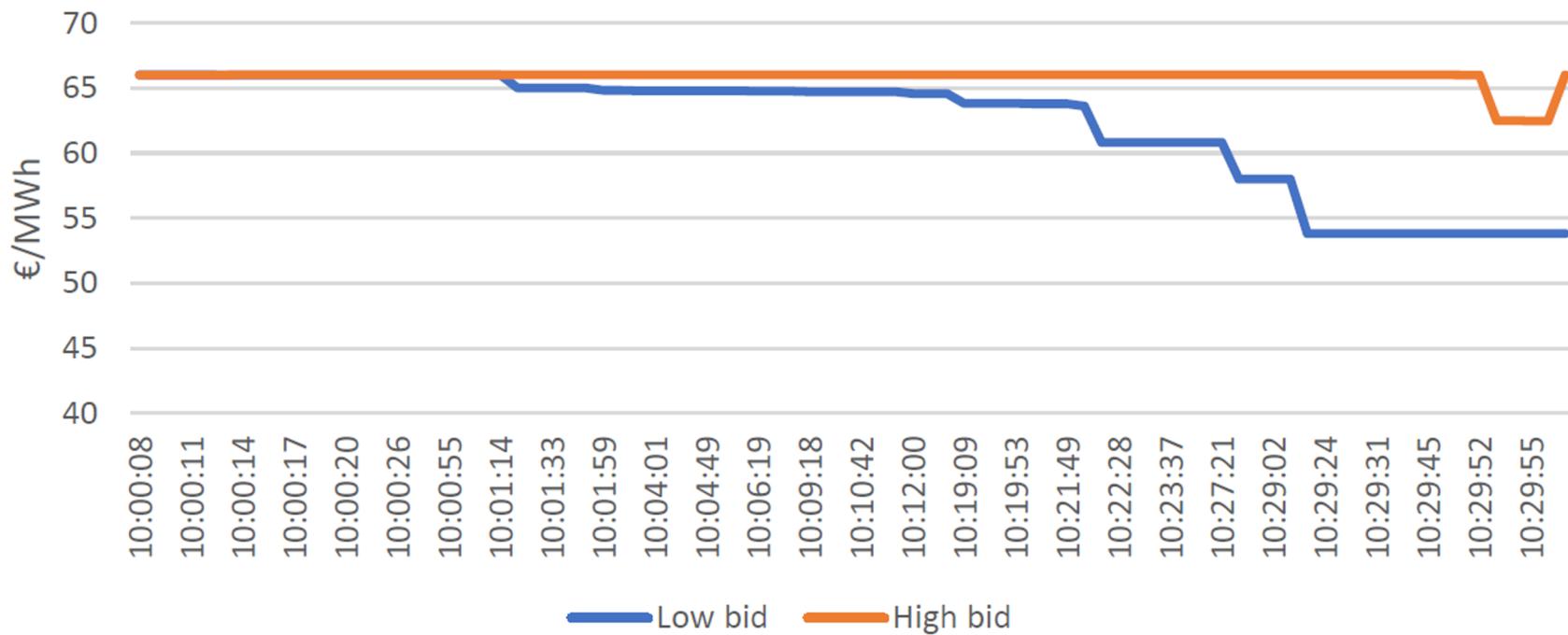
Greek Regulatory Authority for Energy  
Dec 2019 RES auction  
Technology Cat I  
*# bids per project*



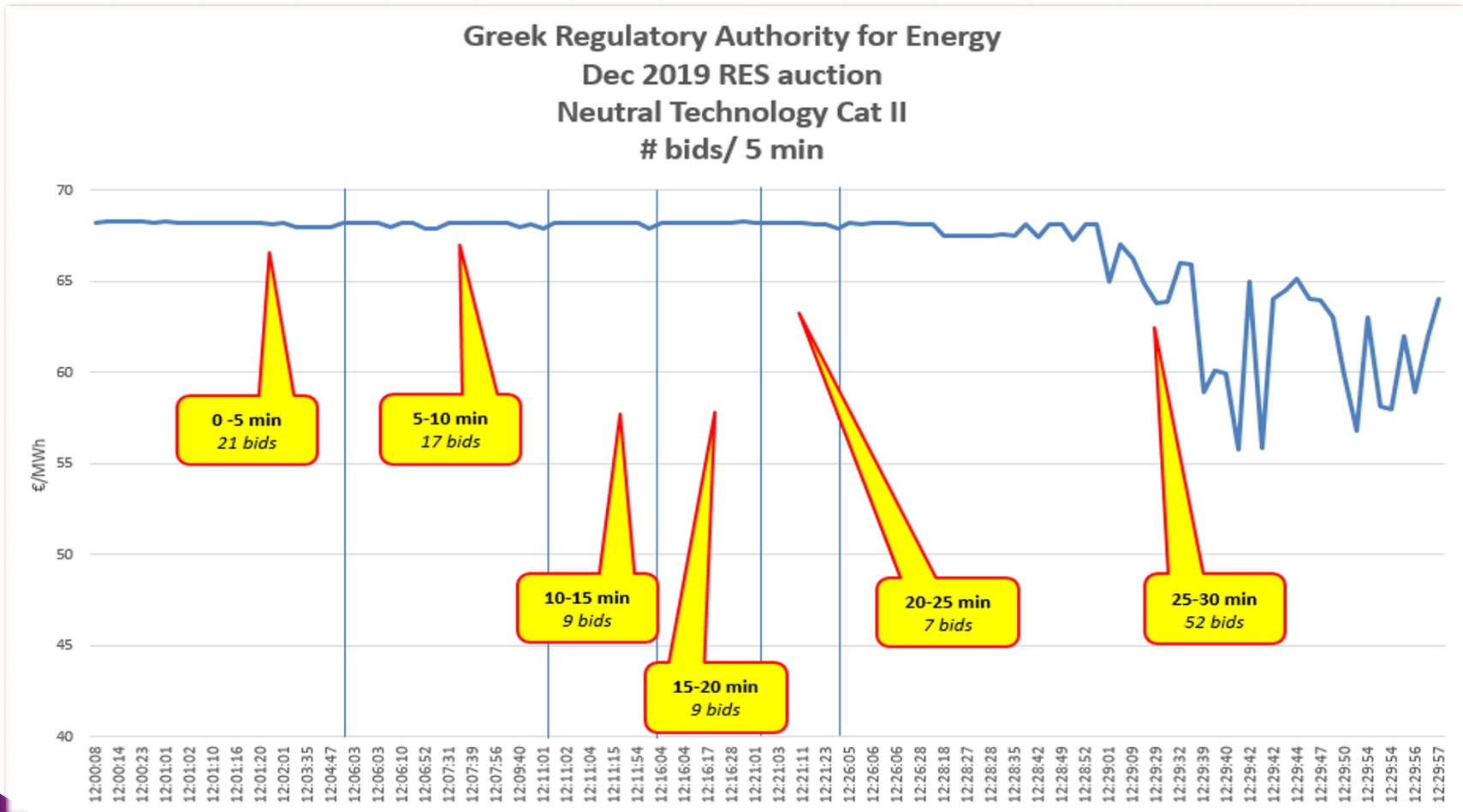
# Greek Regulatory Authority for Energy Dec 2019 RES auction Technology Cat I *# bids per winning/not winning project*



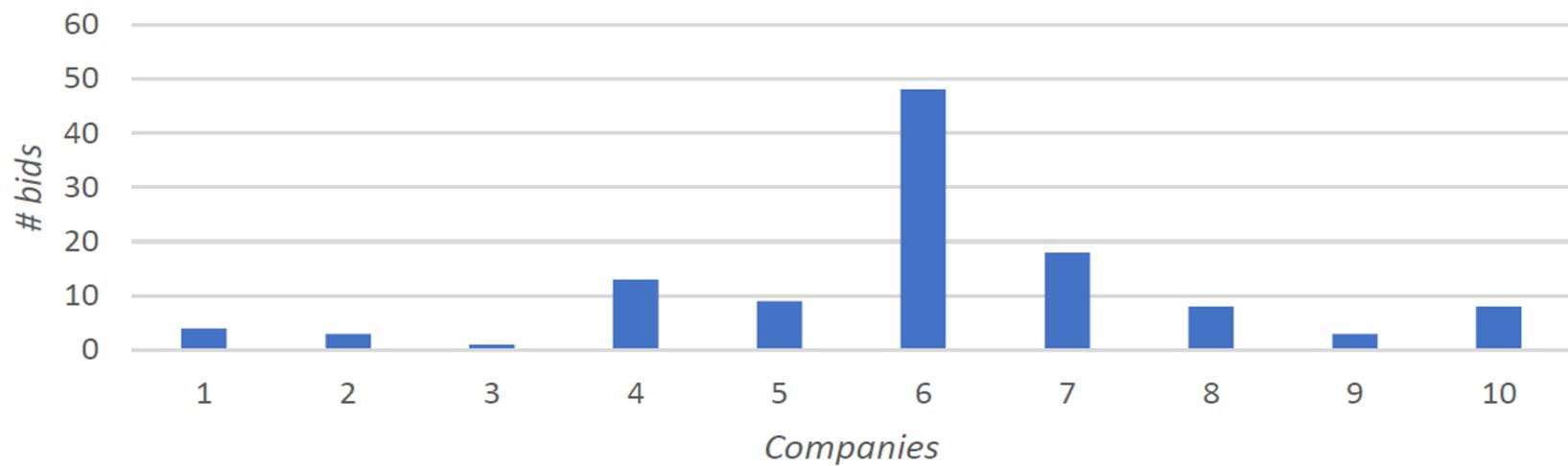
# Greek Regulatory Authority for Energy Dec 2019 RES auction Technology Cat I *High - Low bids*



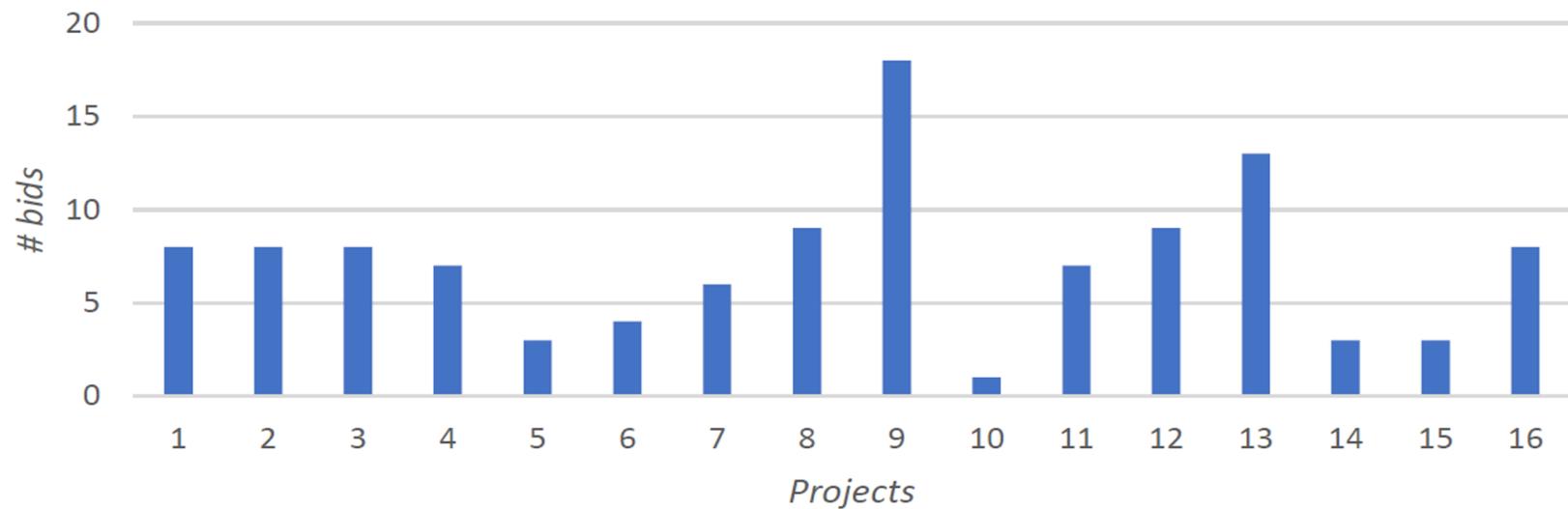
Greek Regulatory Authority for Energy  
 Dec 2019 RES auction  
 Neutral Technology Cat II  
 # bids/ 5 min



# Greek Regulatory Authority for Energy Dec 2019 RES auction Technology Cat II *# bids per company*



# Greek Regulatory Authority for Energy Dec 2019 RES auction Technology Cat II *# bids per project*

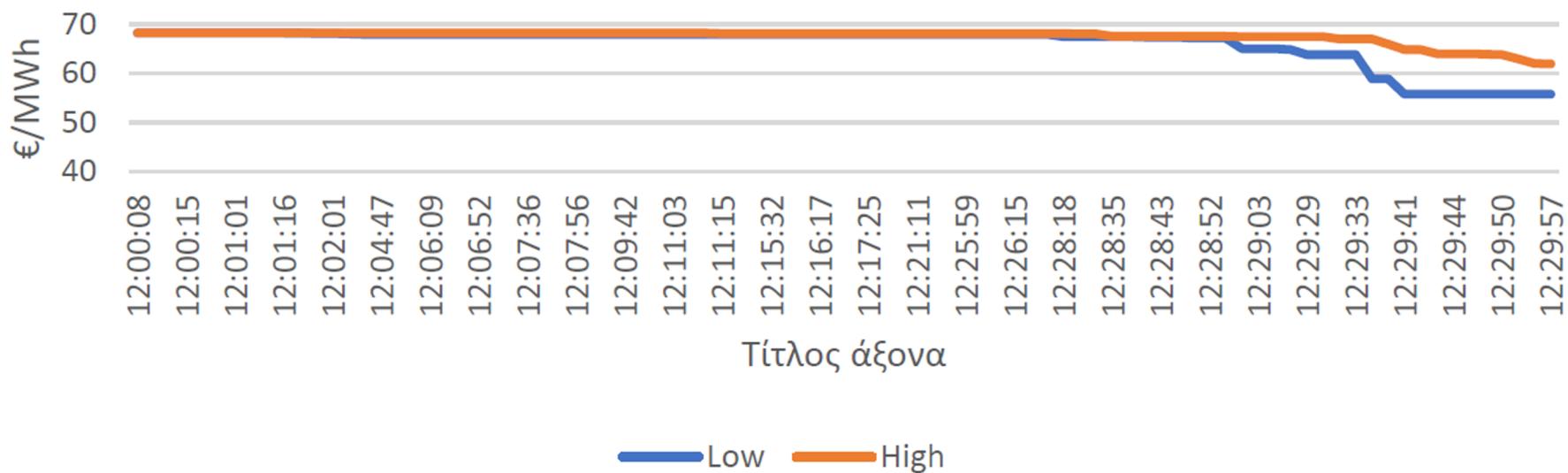


# Greek Regulatory Authority for Energy

## Dec 2019 RES auction

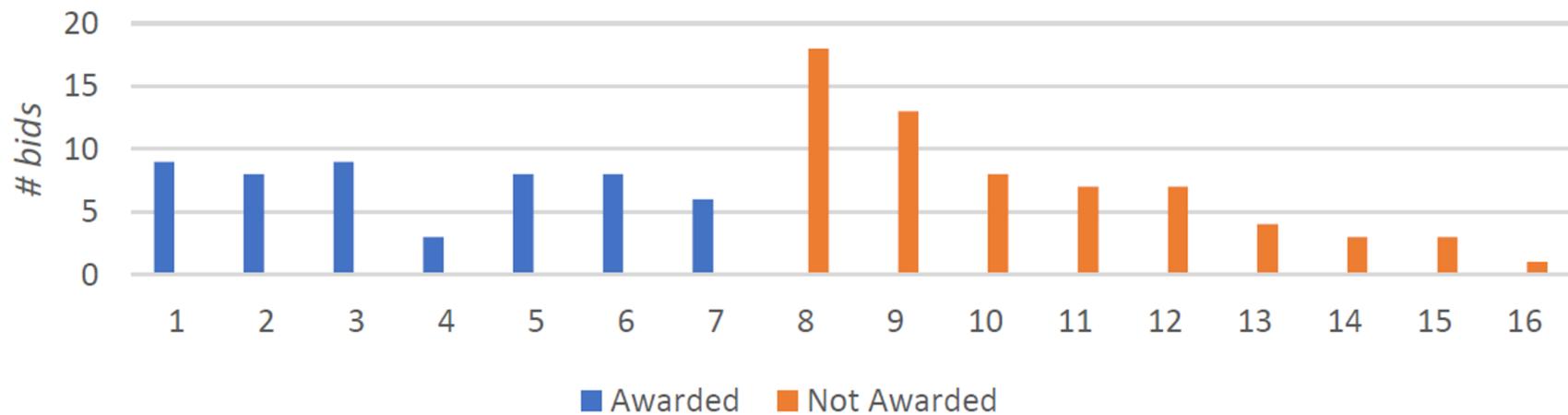
### Technology Cat II

#### *High - Low bids*



# Greek Regulatory Authority for Energy Dec 2019 RES auction Technology Cat II

*# bids per awarded/not awarded project*

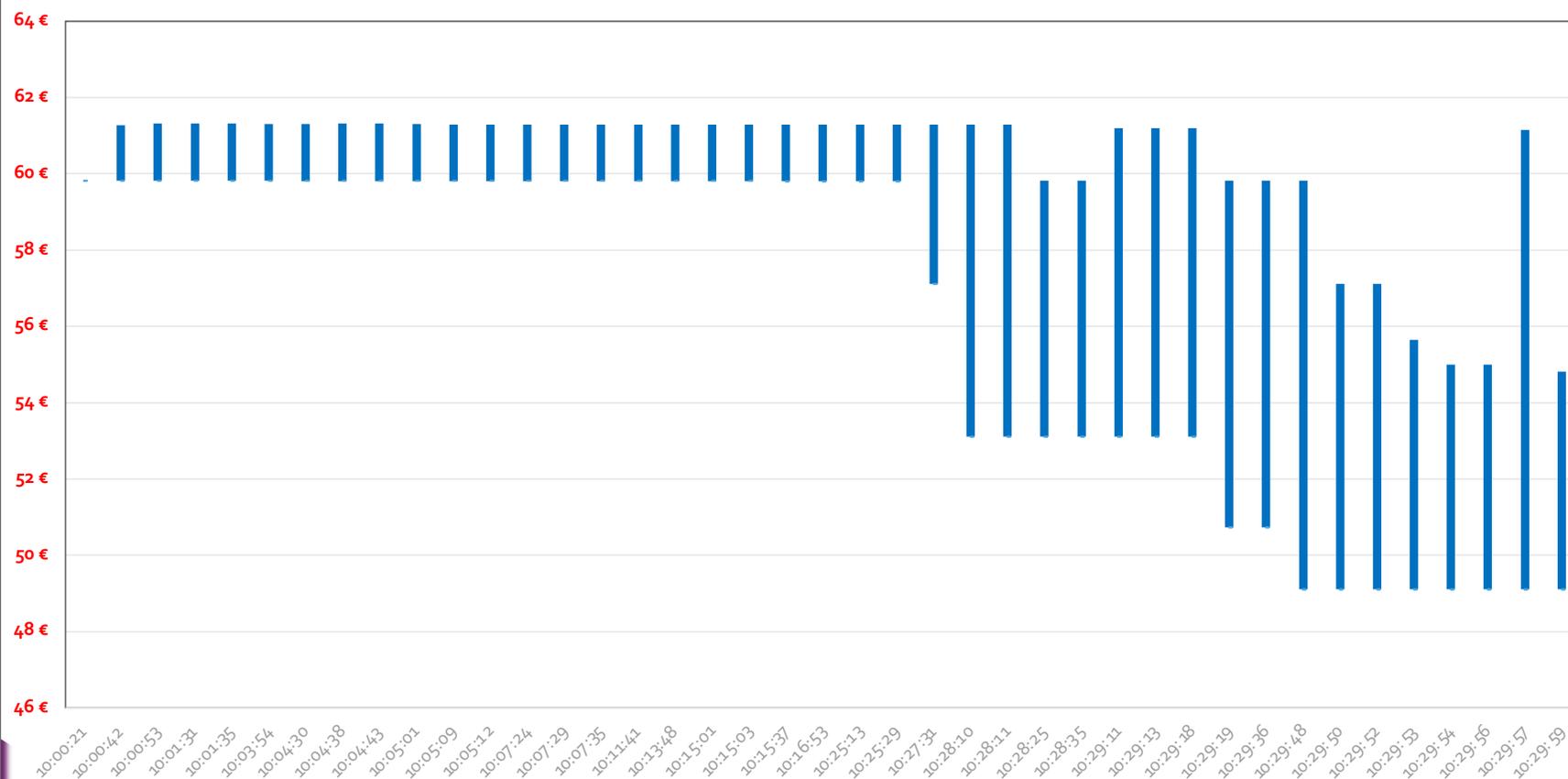


# 1<sup>st</sup> Cycle Auction, Technology Neutral, April 2020 - Results

Categories	Auctioned Capacity (max) (MW)	Final Auctioned Capacity (MW)	Project Applications (No/MW)					Auction					
			Applied		Approved		Granted	Bids	Ceiling price (€/MWh)	Highest Bid (€/MWh)	Lowest Bid (€/MWh)	Weighed Price (€/MWh)	
Technology Neutral	600	508,35	9	711,69	9	711,69	5	502,94	44	61,32	54,82	49,11	51,59

↓ 9,73 €/MWh (-15,87%)

## Κοινή Ανταγωνιστική Διαδικασία 2020



RAE Auction April 2020  
Neutral  
Bids / 5 min



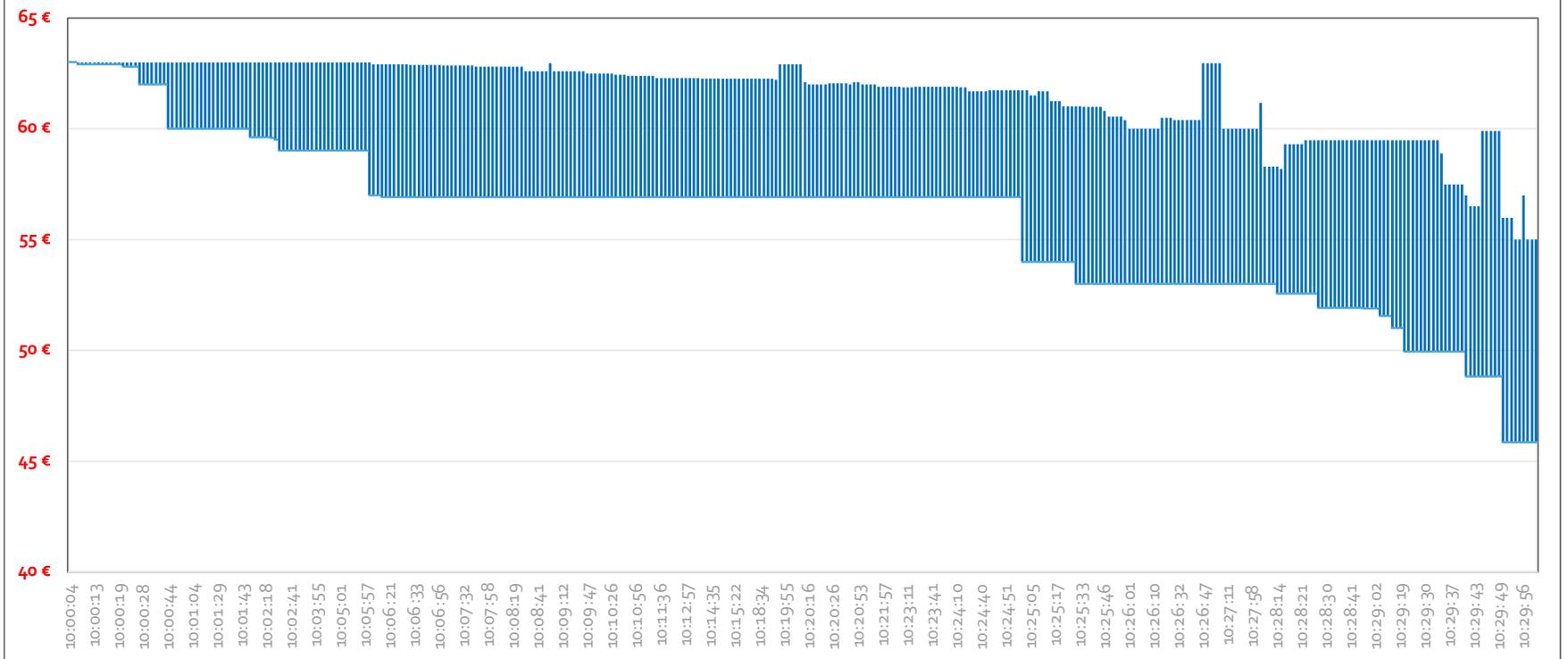
# 1<sup>st</sup> Cycle Auction, Technology Specific, July 2020 - Results

Categories	Auctioned Capacity (max) (MW)	Final Auctioned Capacity (MW)	Project Applications (No/MW)					Auction					
			Applied		Approved		Granted	Bids	Ceiling price (€/MWh)	Highest Bid (€/MWh)	Lowest Bid (€/MWh)	Weighed Price (€/MWh)	
<b>PV stations</b> $P_{PV} \leq 20W$	482	142,45	52	199,427	52	199,427	39	141,933	1532	63	62,45	45,84	49,81
<i>Participation on electronic auction</i>						147,65							
<b>Wind Stations</b> $P_{Wind} \leq 50 MW$	481,45	481,45	25	748,375	25	748,375	15	471,825	118	62,99	57,7	53,86	55,67
<i>Participation on electronic auction</i>						491							

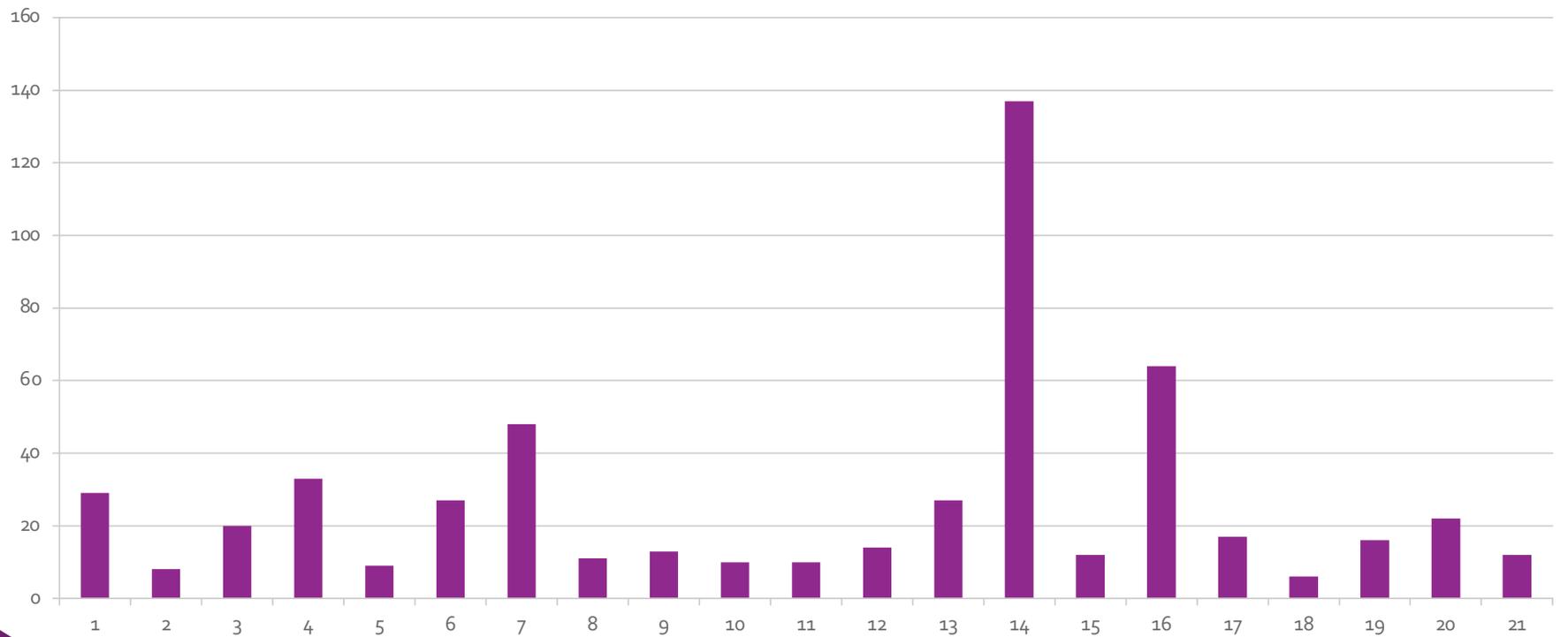
↓ 13,19 €/MWh (-20,94%)

↓ 7,32 €/MWh (-13,14%)

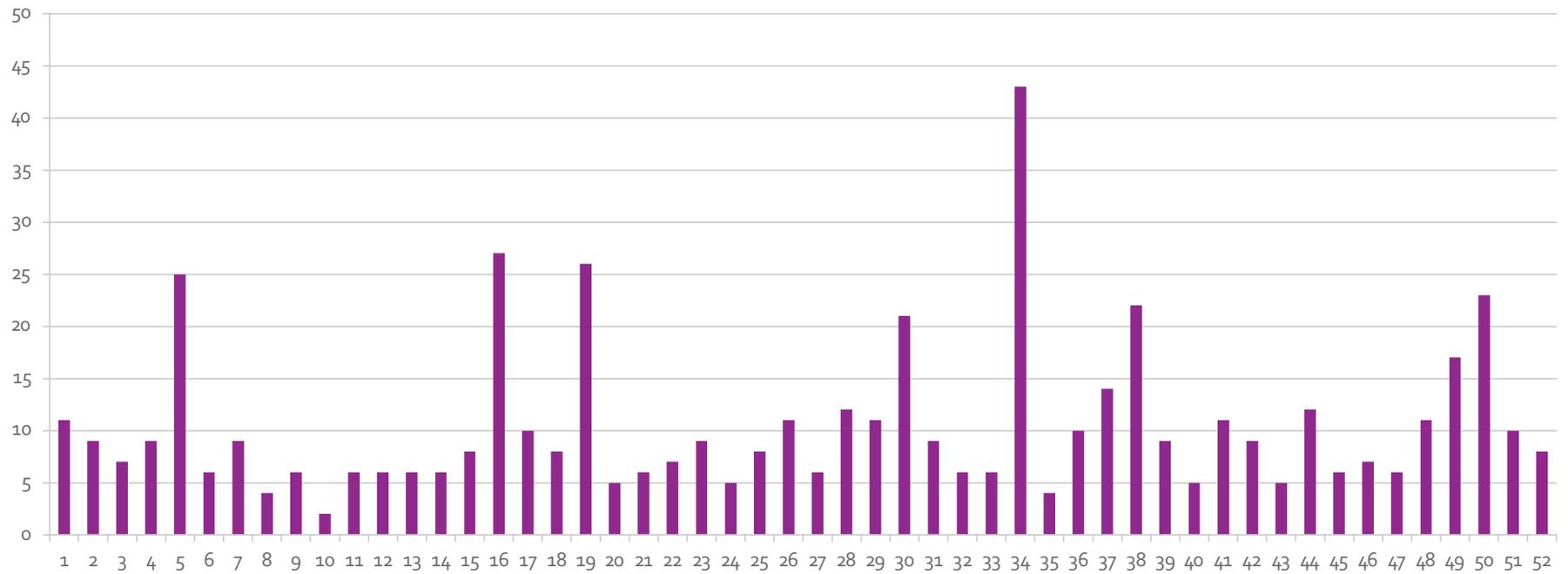
# RAE Auction July 2020 PV ≤ 20 MW



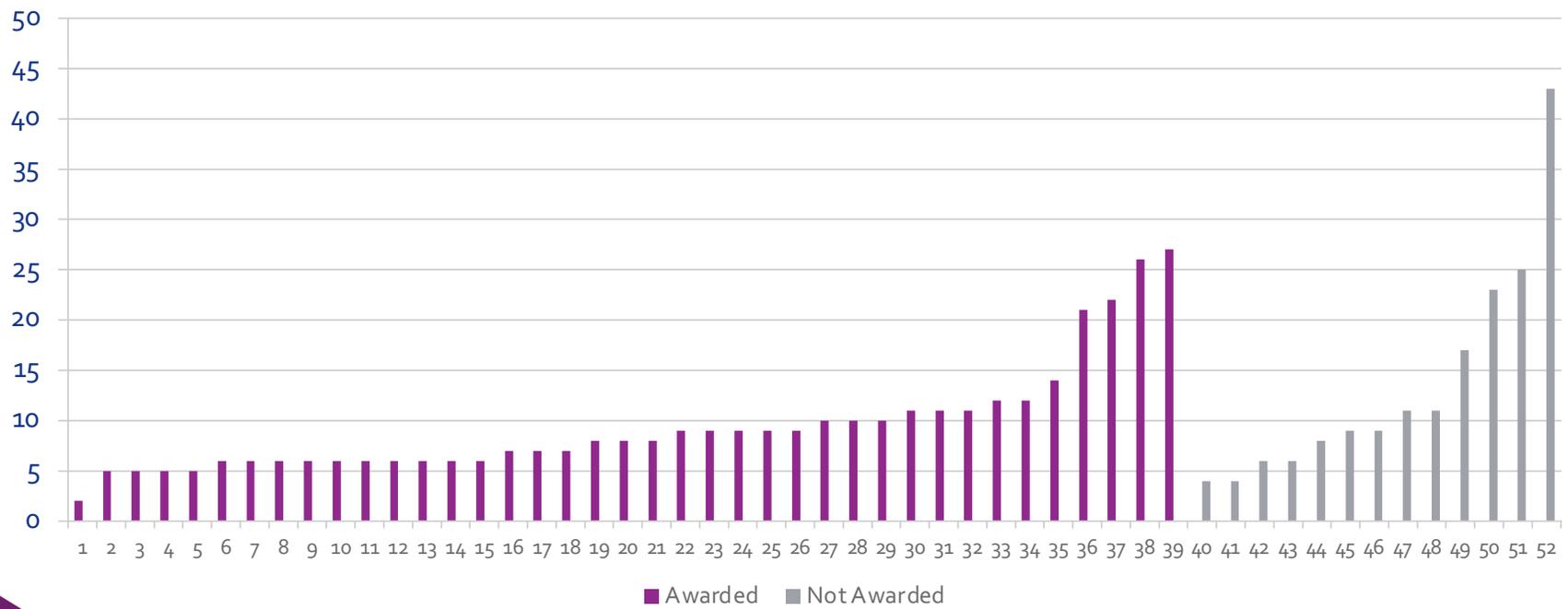
RAE Auction July 2020  
PV ≤ 20 MW  
Bids / Company



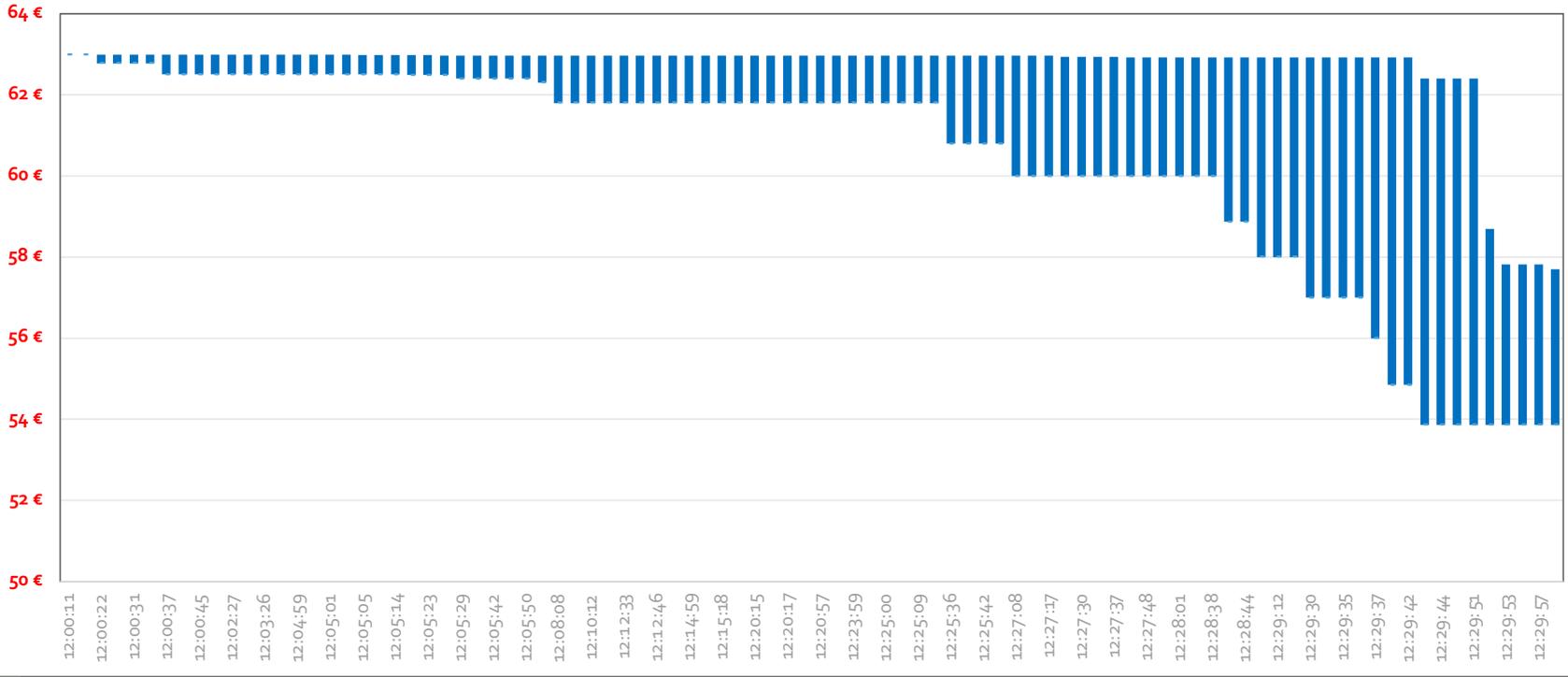
RAE Auction July 2020  
PV ≤ 20 MW  
Bids / Project



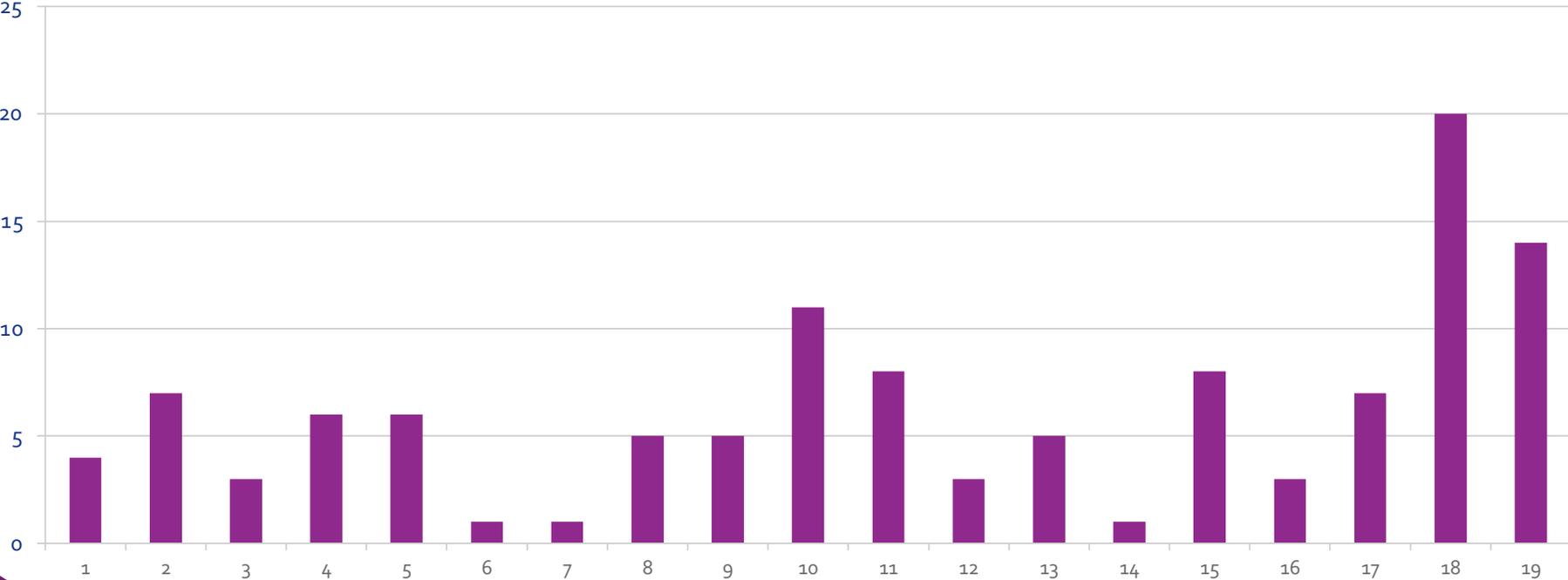
# RAE Auction July 2020 PV ≤ 20 MW Winning - Not Winning



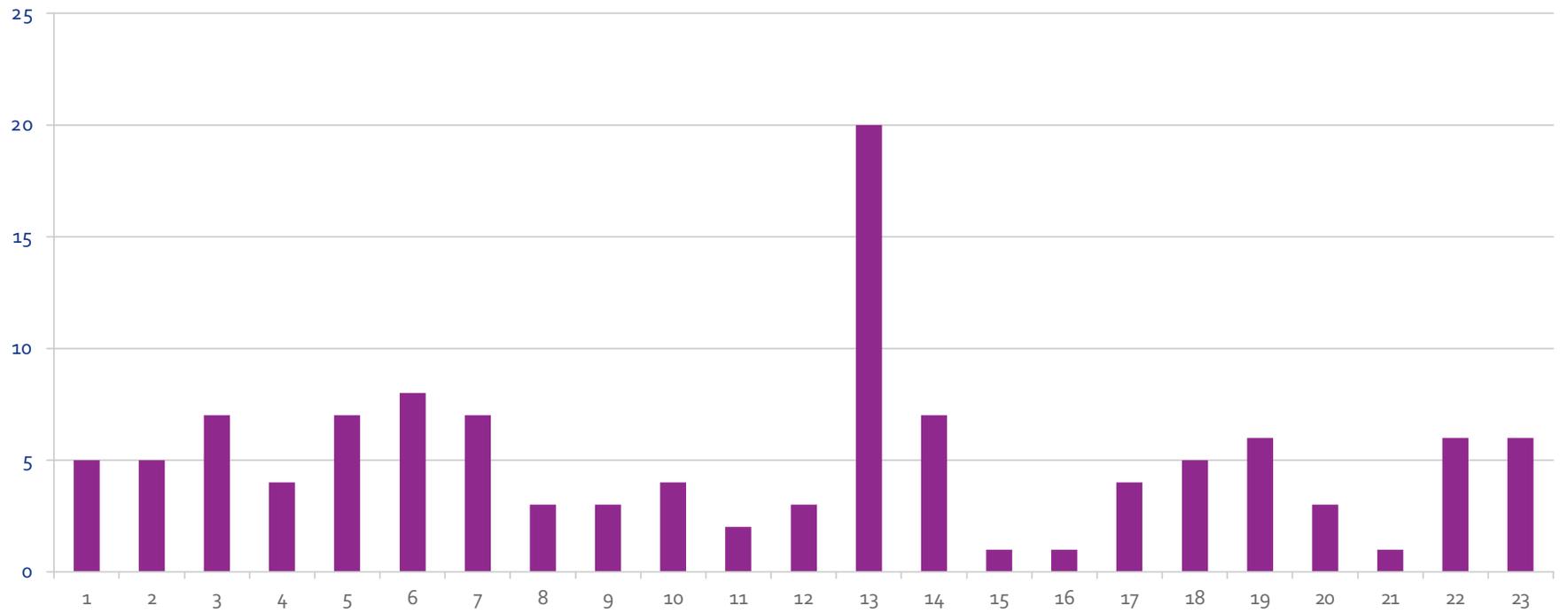
# RAE Auction July 2020 Wind Stations



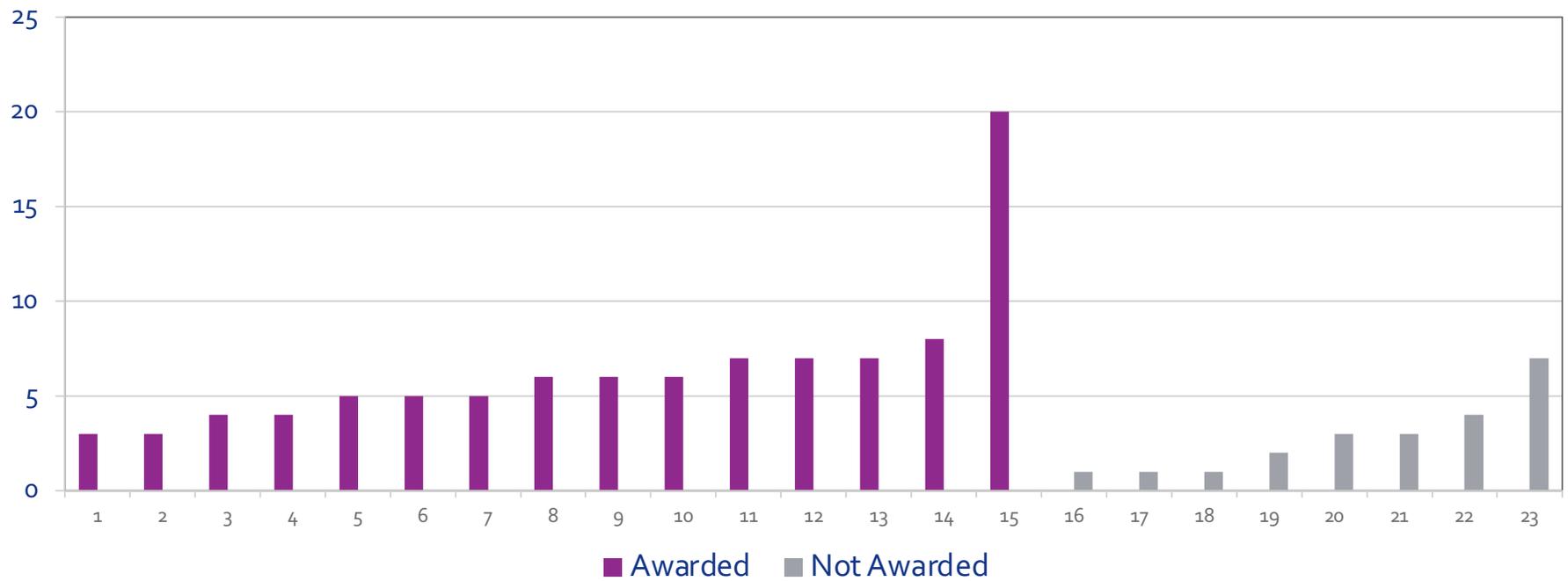
# RAE Auction July 2020 - Wind Stations Bids / Company



## RAE Auction July 2020 - Wind Stations Bids / Project



### RAE Auction July 2020 - Wind Stations Winning - No Winning projects



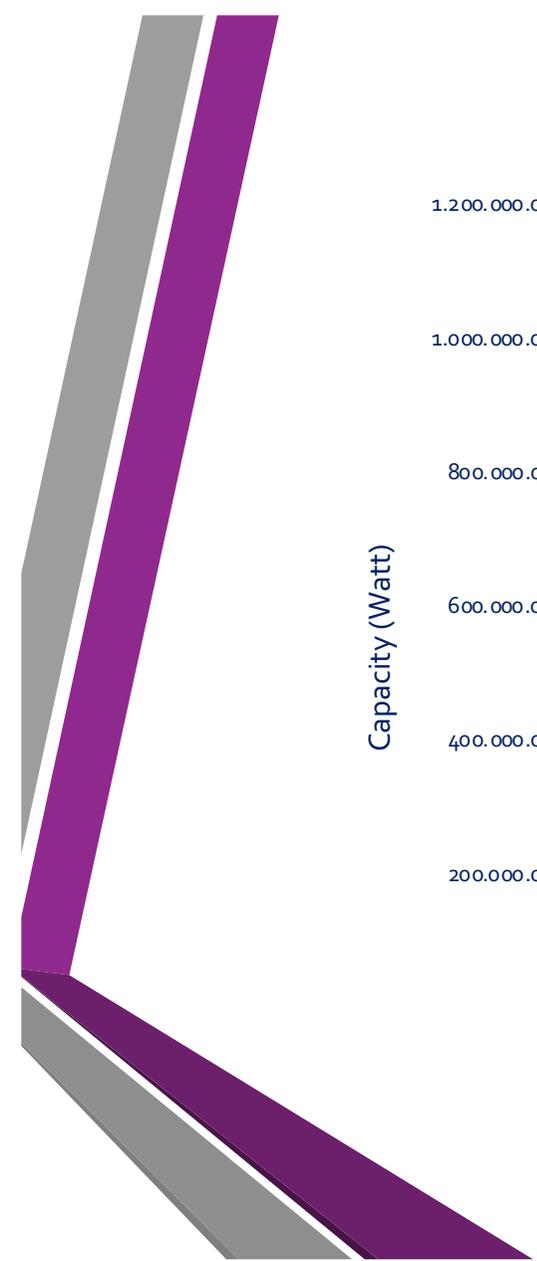
No. of Auctions	Type of Auction	Date	Granted PV Projects (MW)	Granted Wind Projects (MW)
2	1st Pilot Auction (TS)	December 2016	40 MW connected to the Grid	
3	Technology Specific	July 2018	106,40	170,93
3	Technology Specific	December 2018	61,94	159,65
1	Technology Neutral	April 2019	84,8% 371,18	15,2% 66,60
2	Technology Specific	July 2019	142,88	179,55
2	Technology Specific	December 2019	105,09	224
1	Technology Neutral	April 2020	69,58% 349,94	30,42% 153
2	Technology Specific	July 2020	142	472

**16 Auctions**

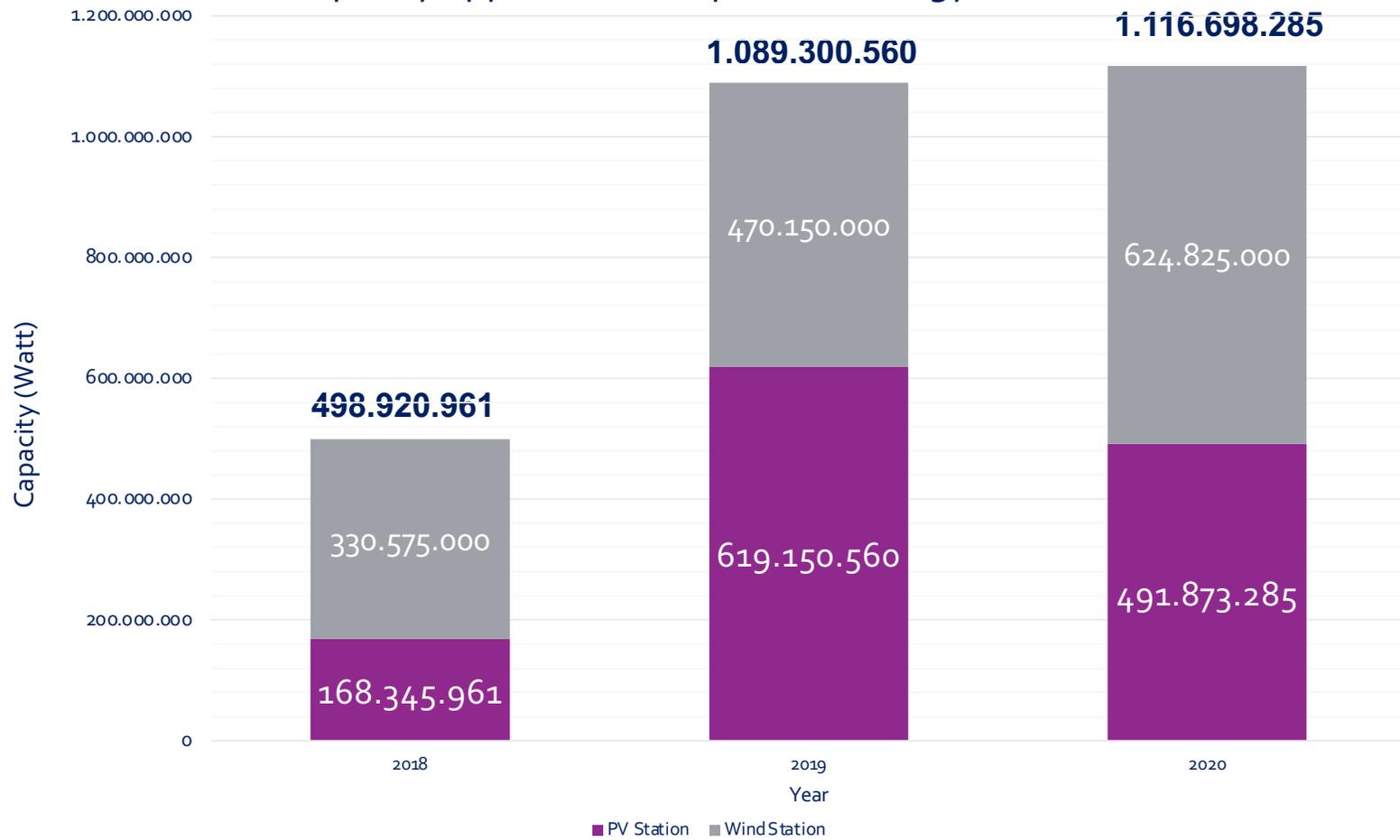
**PV: 1.279,43 MW**

**~2,71  
GW**

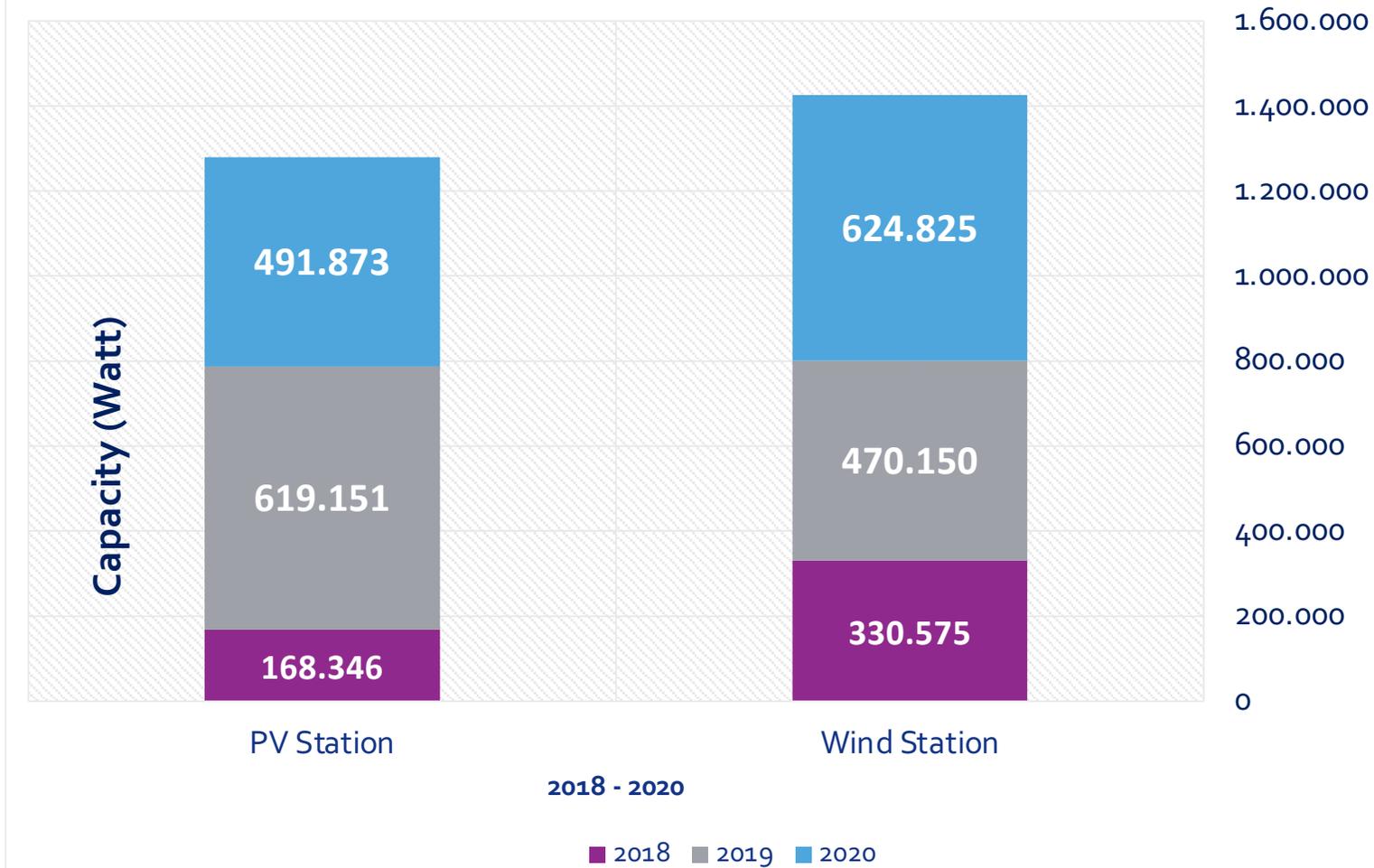
**Wind: 1.426,73 MW**



### Capacity apportionment per Technology and Year

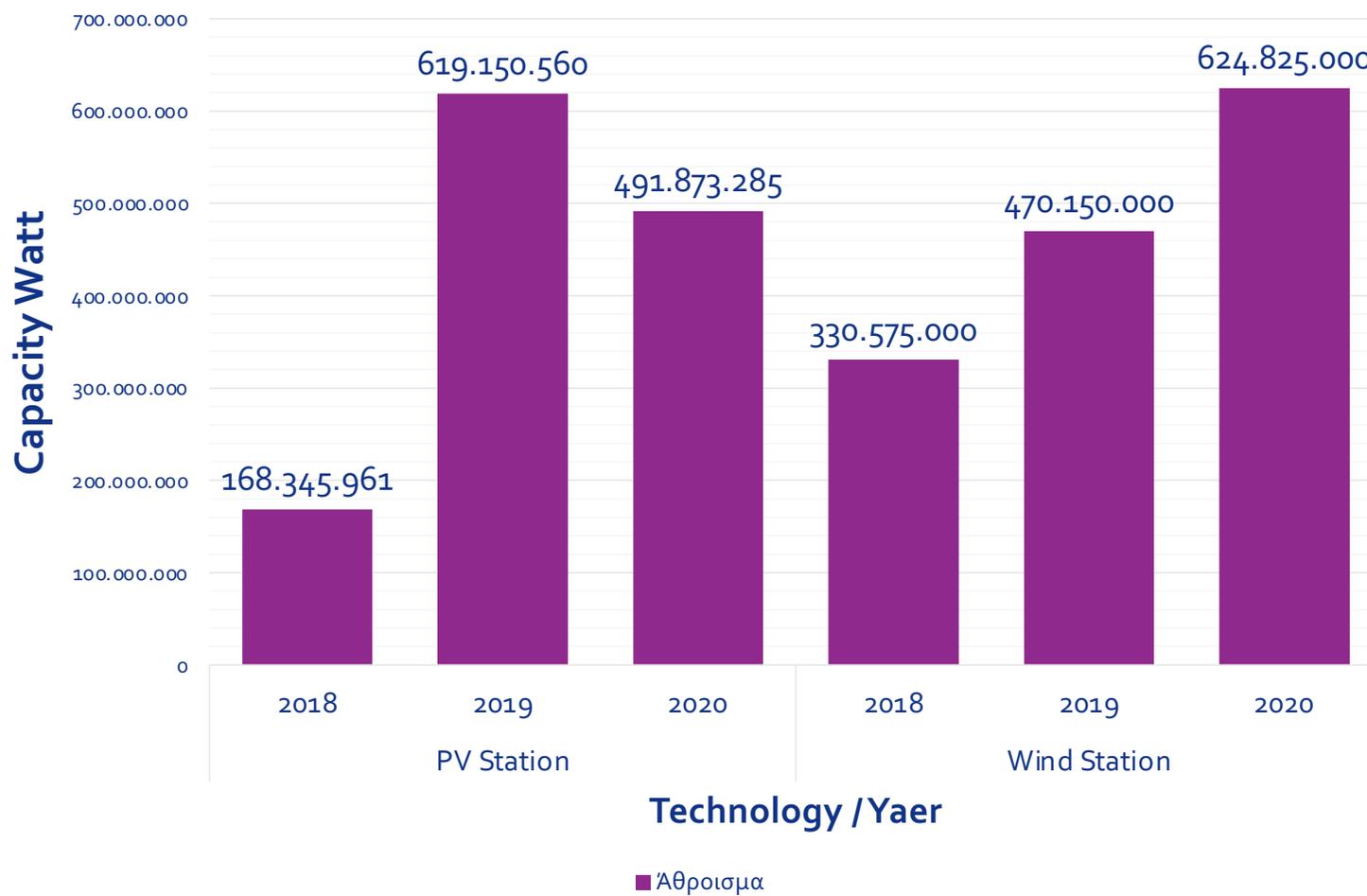


## Total Capacity apportionment per Year and Technology



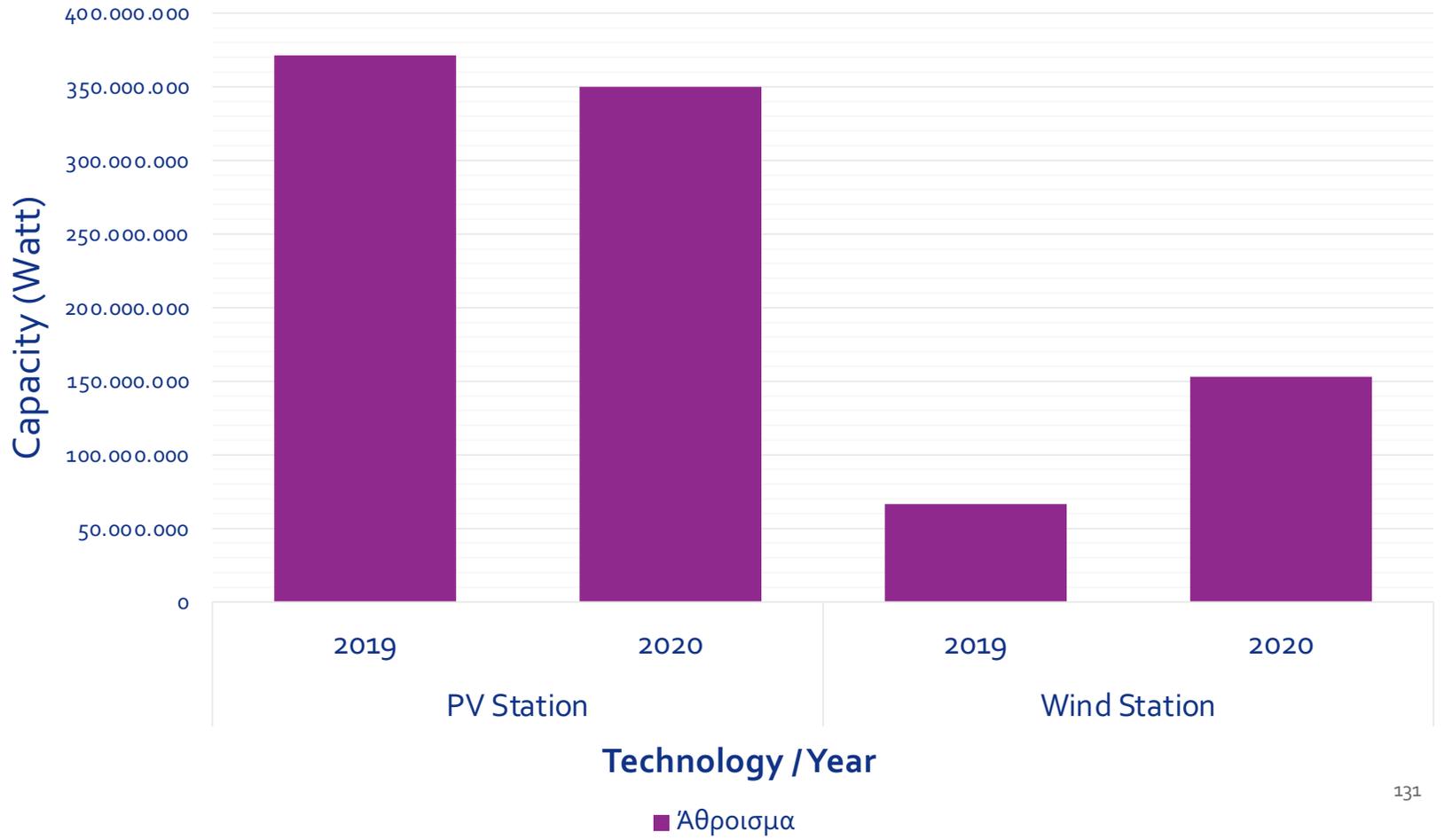


### Total Awarded Capacity per Technology and Year

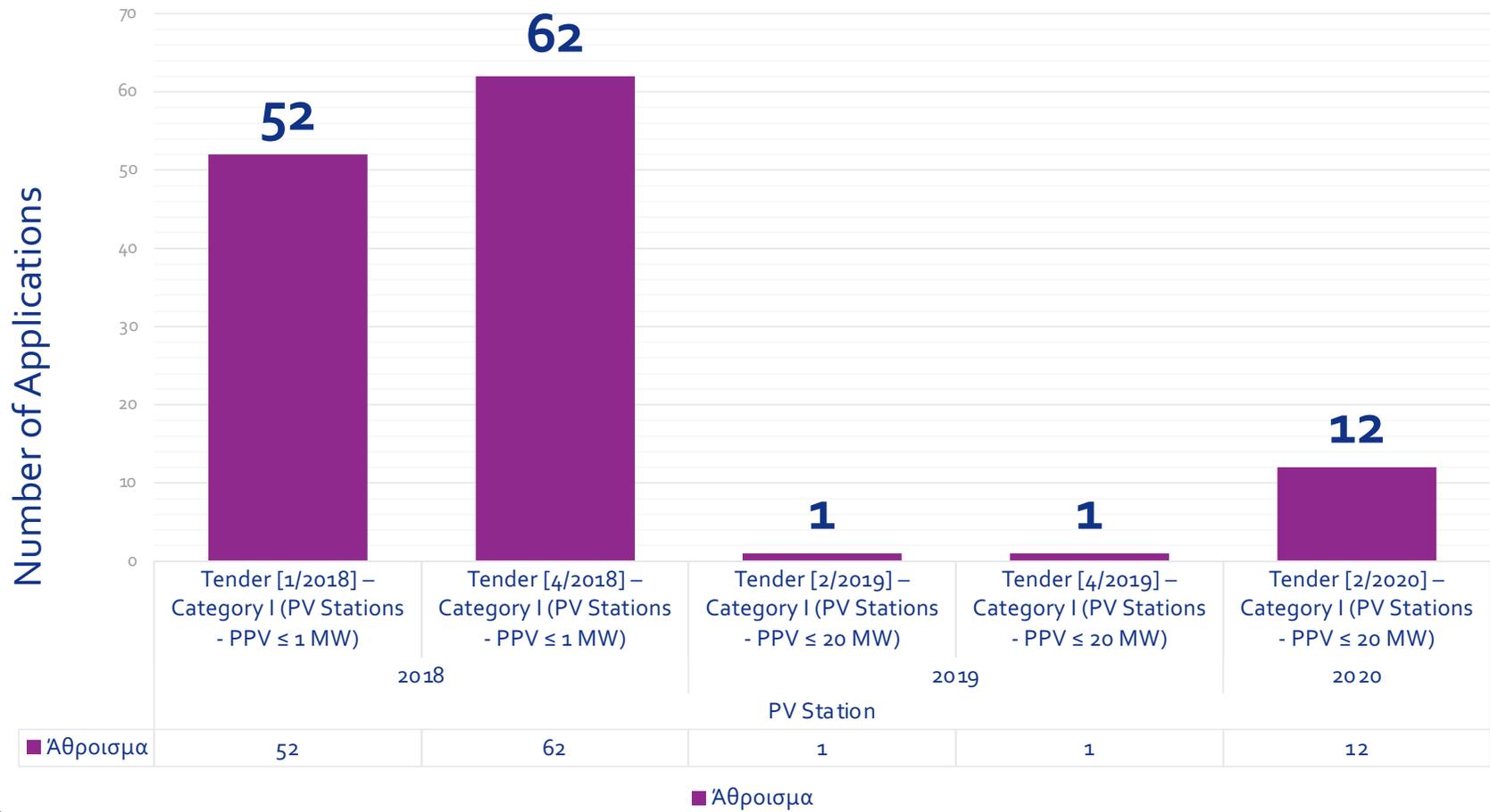


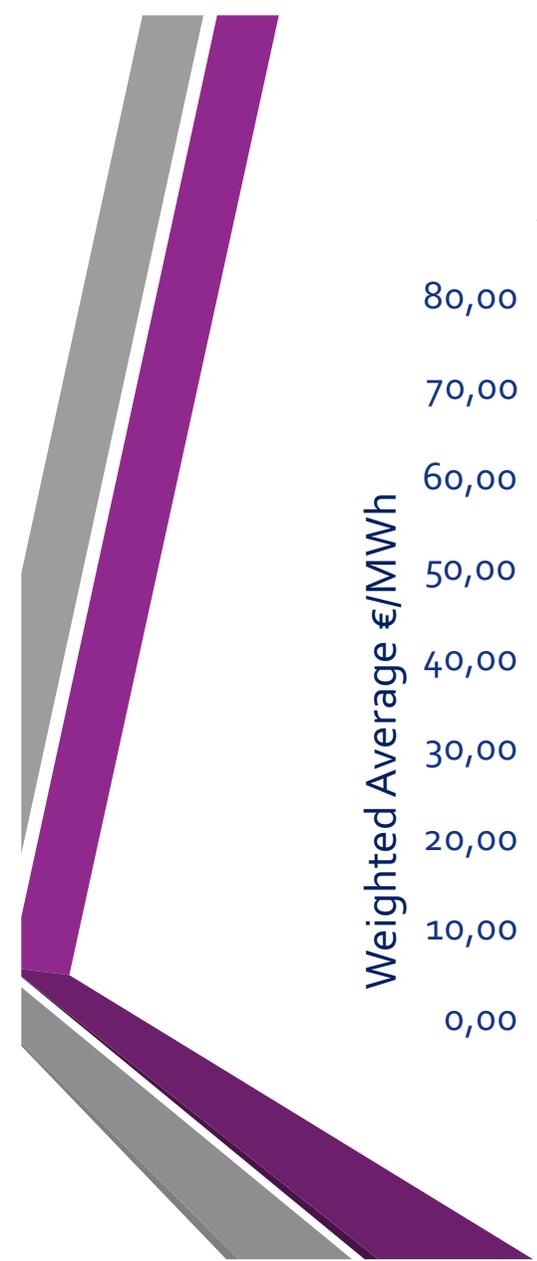


Awarded Capacity per Technology and Year for Technology neutral Tenders

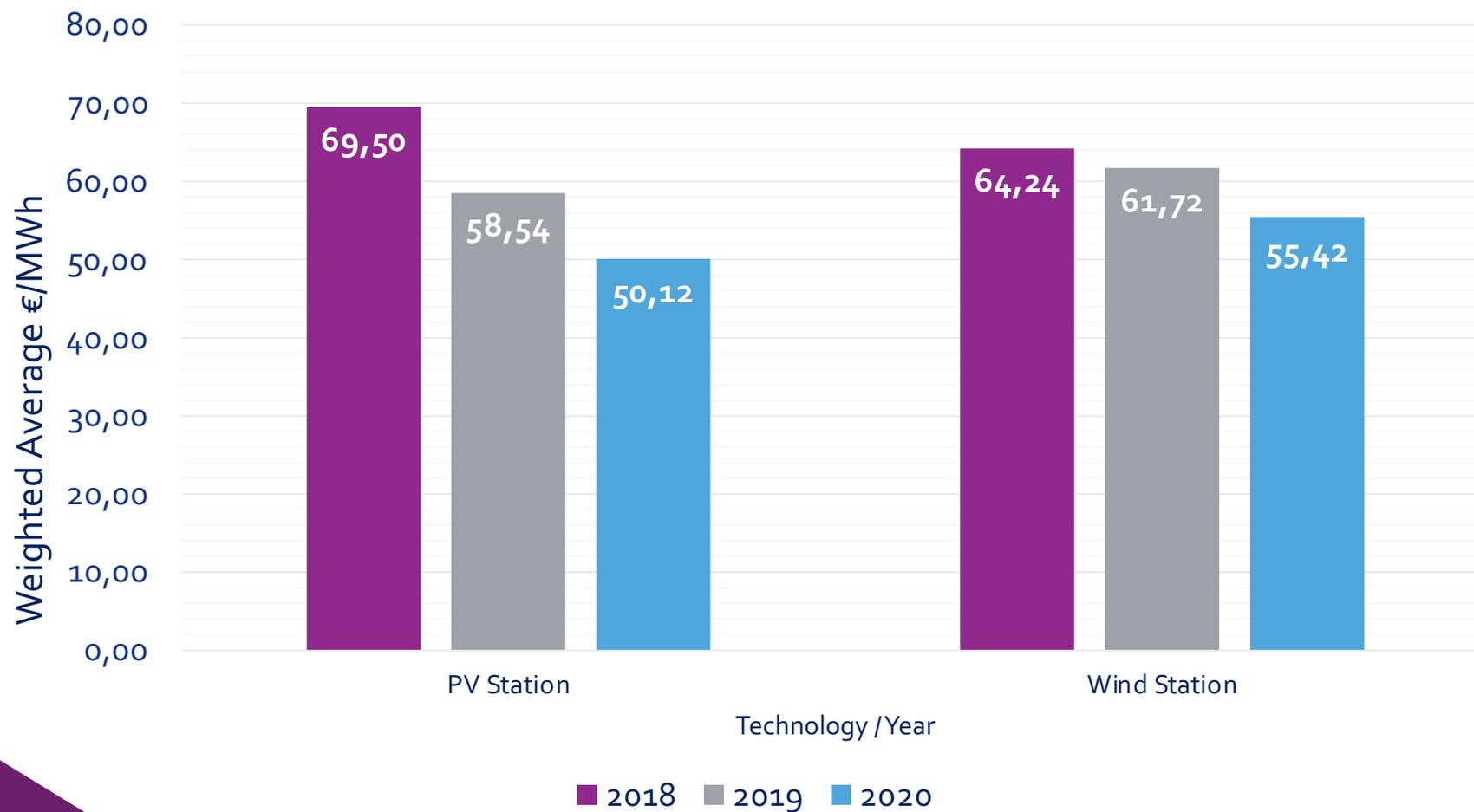


## Number of Applications per Tender and Year for Capacity ≤ 500 kW



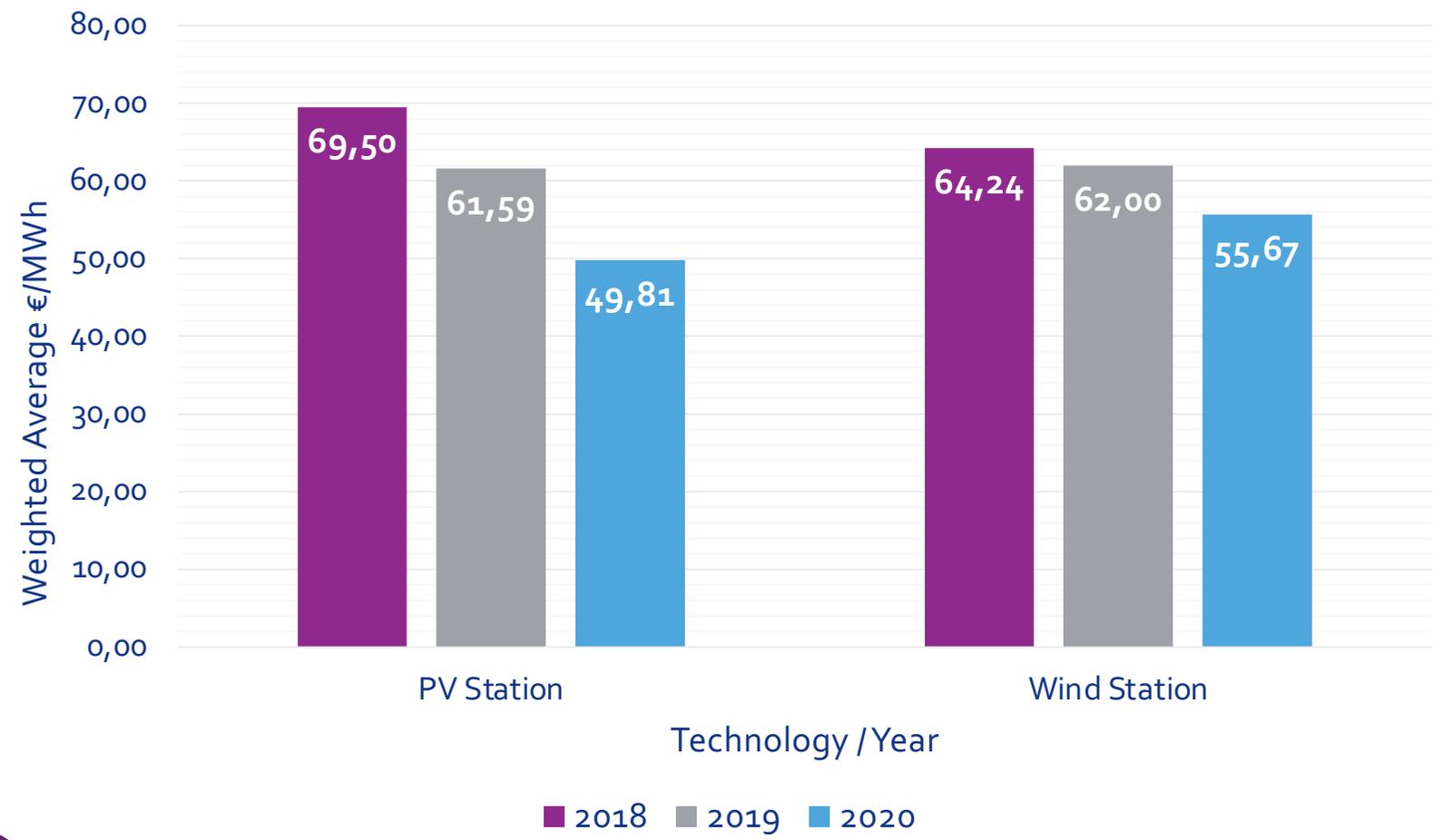


Weighted Average per Technology and year (both technology specific & neutral)



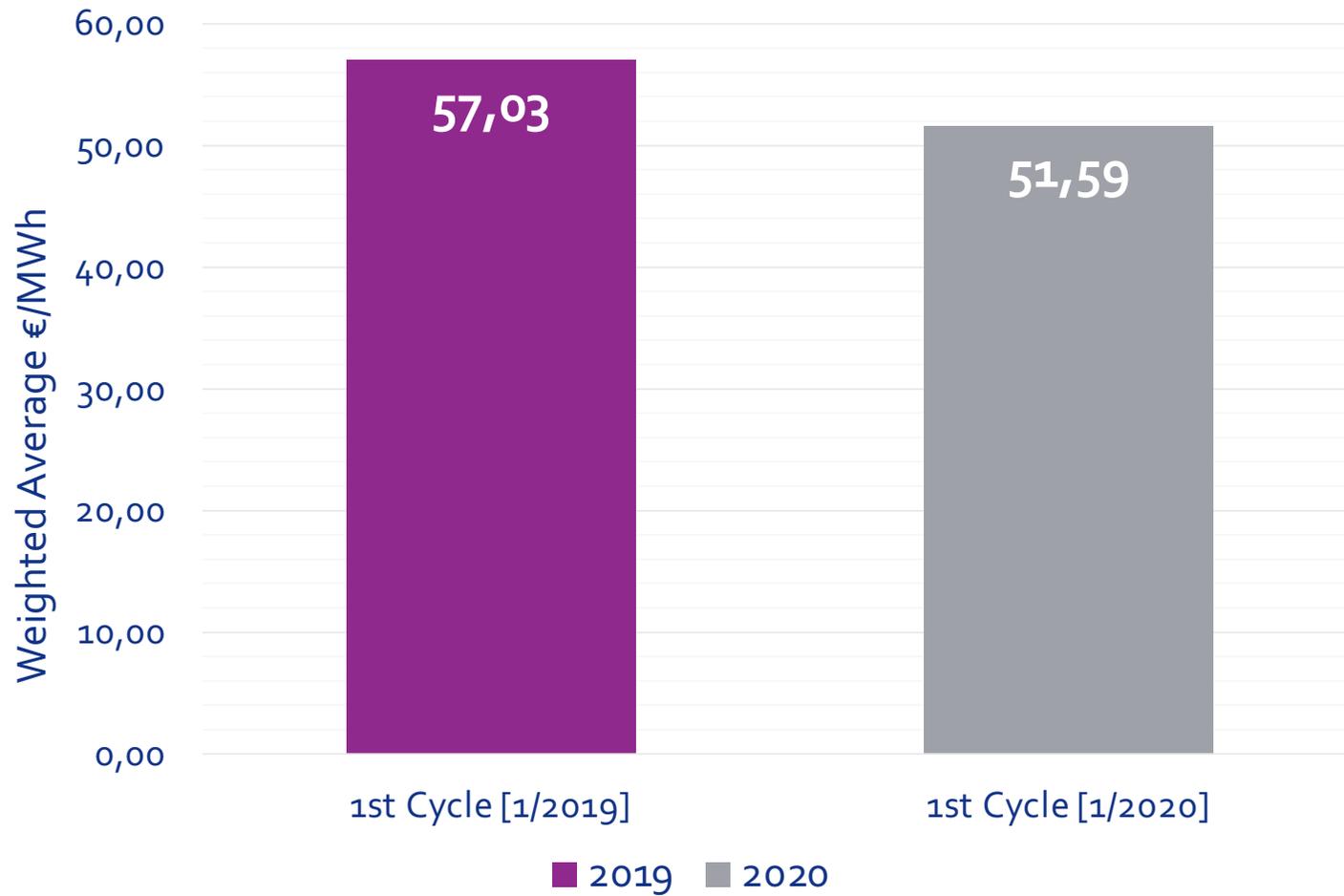


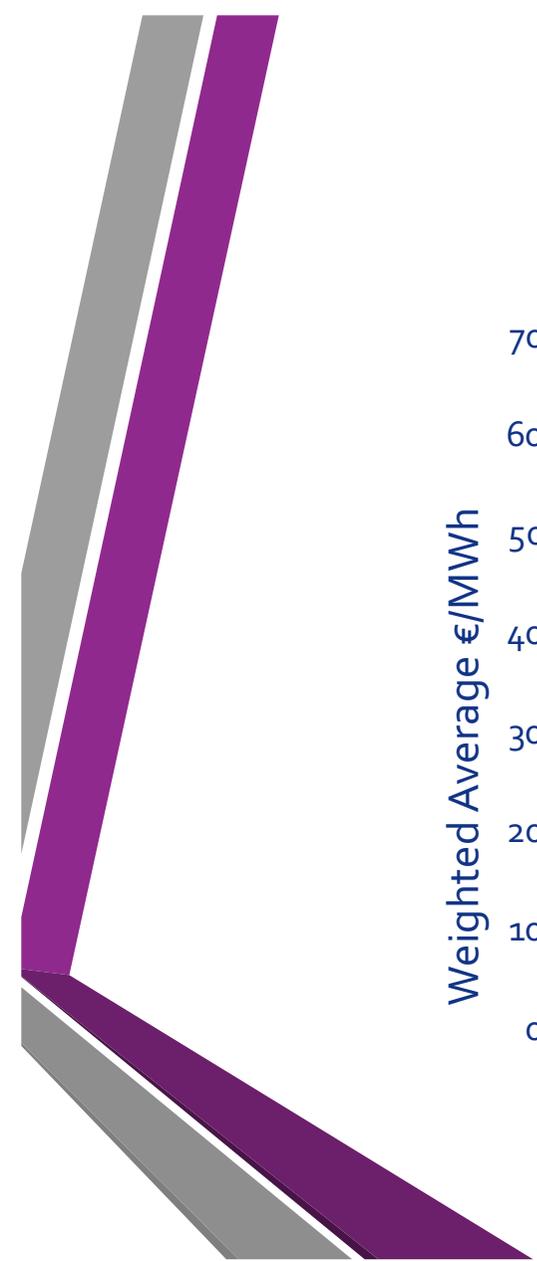
Weighted Average per Technology and year - (only Technology Specific)



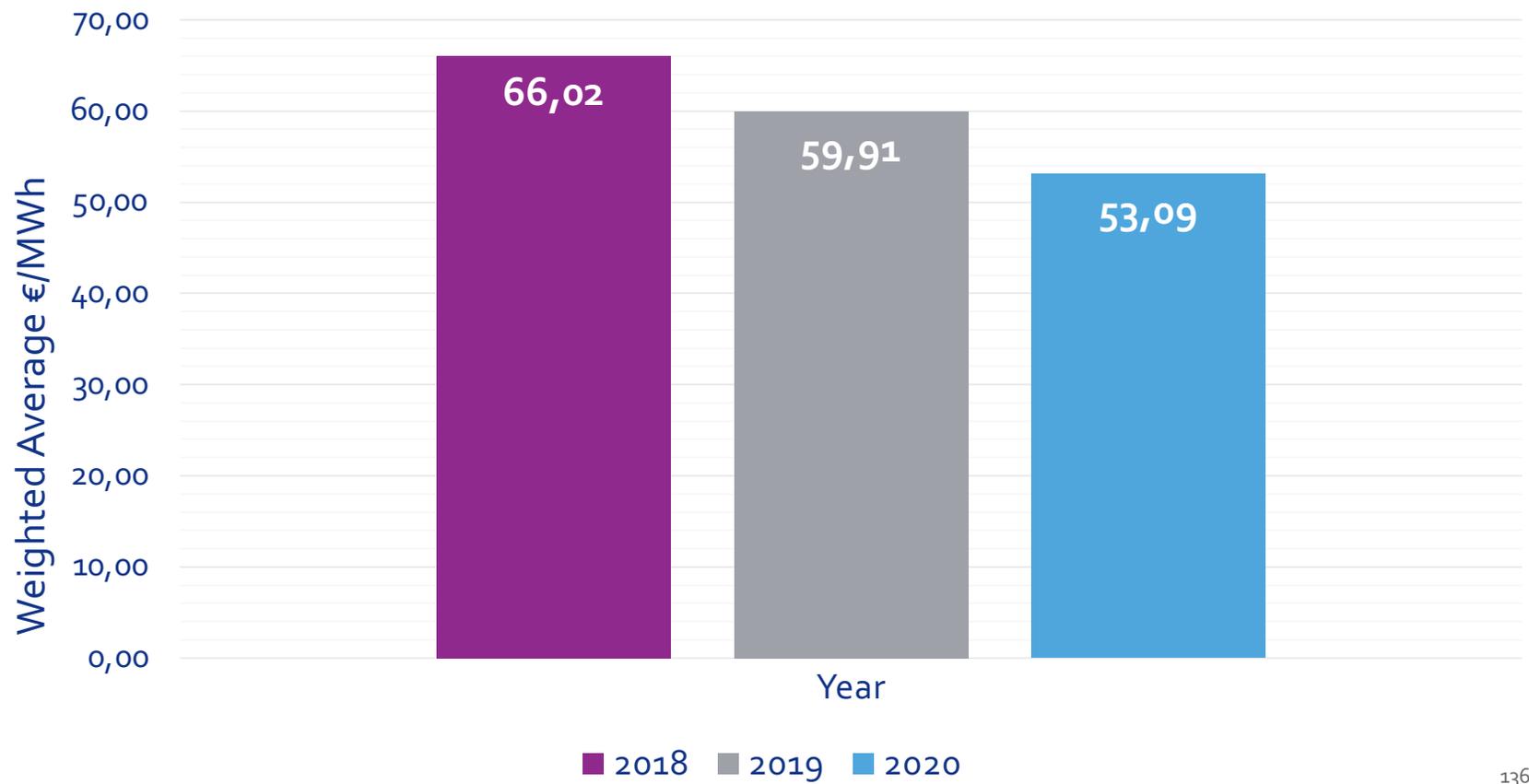


### Weighted Average - (only Technology Neutral)

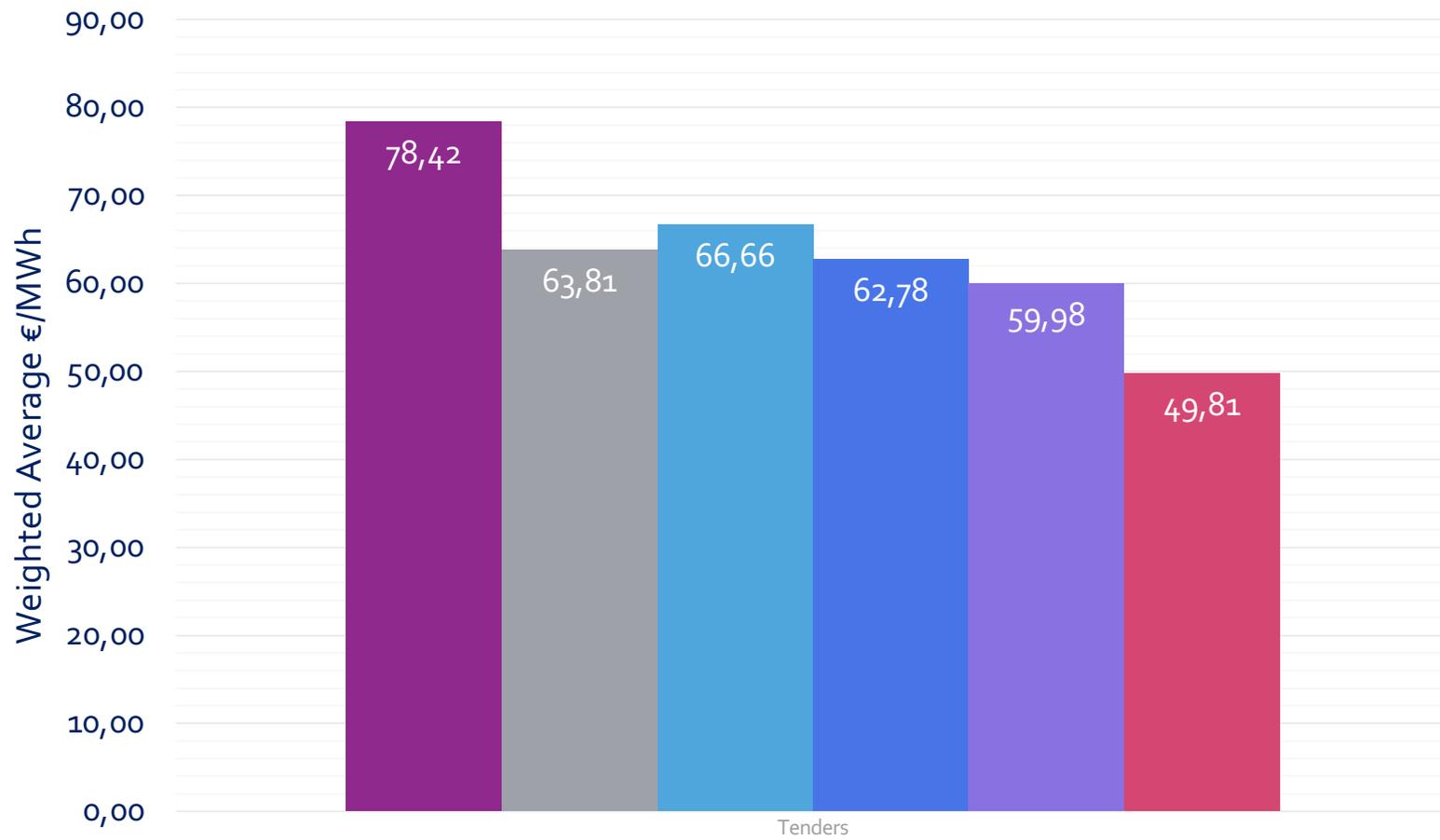




### Weighted Average per Year



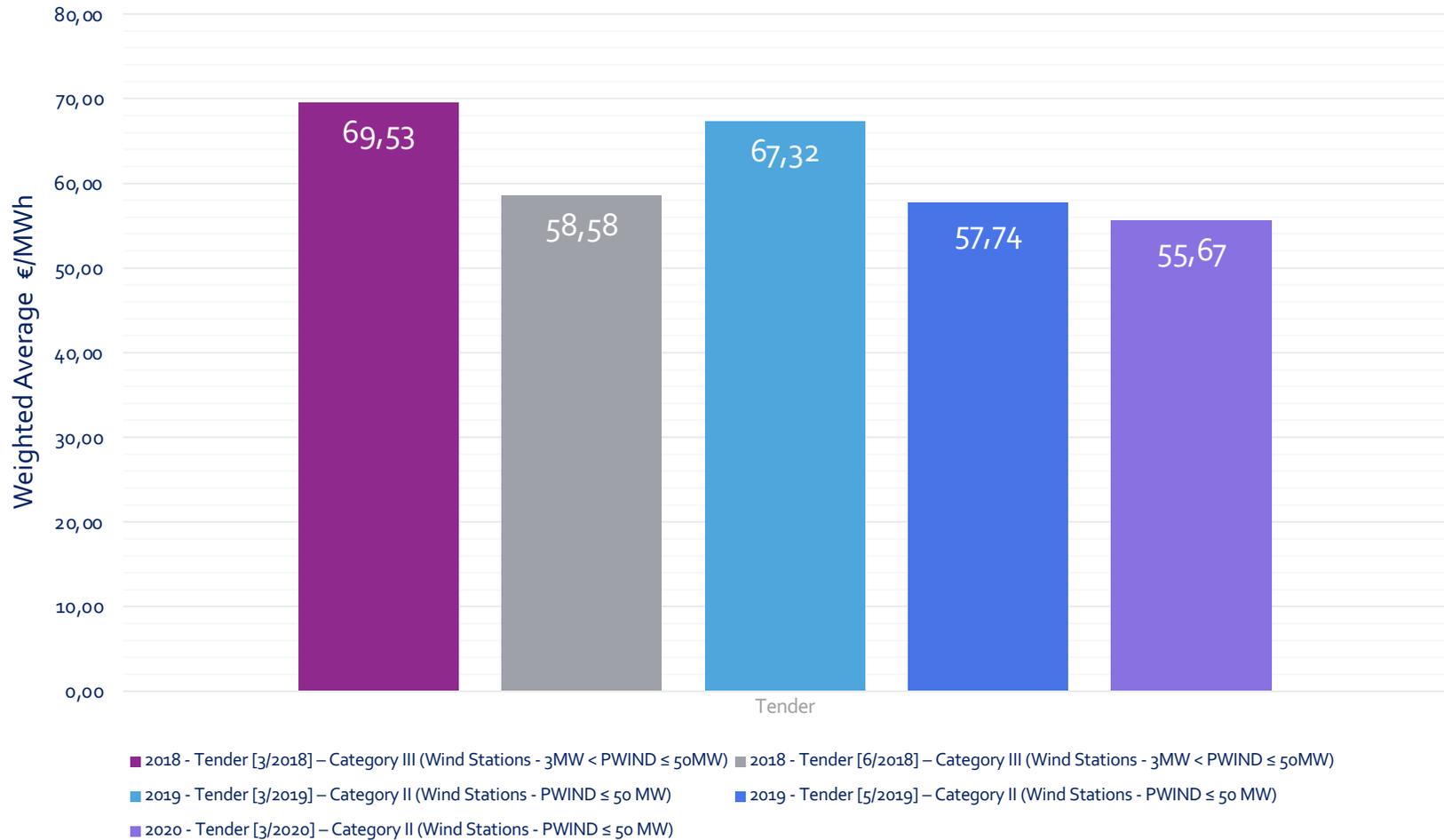
## Weighted average for PV stations per Tender



■ 2018 - Tender [1/2018] – Category I (PV Stations - PPV ≤ 1 MW)  
■ 2018 - Tender [4/2018] – Category I (PV Stations - PPV ≤ 1 MW)  
■ 2019 - Tender [4/2019] – Category I (PV Stations - PPV ≤ 20 MW)

■ 2018 - Tender [2/2018] – Category II (PV Stations - 1MW < PPV ≤ 20MW)  
■ 2019 - Tender [2/2019] – Category I (PV Stations - PPV ≤ 20 MW)  
■ 2020 - Tender [2/2020] – Category I (PV Stations - PPV ≤ 20 MW)

## Weighted average for Wind stations per Tender



## Level of competition – Wind technology (2018)

- For 2018 → 300MW for Wind installations
- July 2018 → 170,93MW succeeded and the remaining capacity for December 2018 was ~129MW.
- After RAE's opinion we can bring in front 1/3 of the auction capacity of 2019, this means that the auctioned capacity on December was finally (129+100=**229MW**).
- If we remain to the auctioned capacity of 129MW, then the level of competition would be **118 %** (participants **281,65MW**).
- With the term of the minimum level of competition of 75%, the final auctioned capacity on December 2018 was 160,94MW.
- **The succeeded wind capacity for 2018 was 330MW (30MW above the initial target)**



# Conclusions (1)

- **The whole process was innovative, simplified, transparent, valid and reliable.**
- A specific online platform was modified according to the decisions of RAE.
- **Achievement of significant reduction in prices.**
- The minimum level of competition starts from 75% drive to a significant reduction of the prices (July 2018 & December 2018) and then drops to 40% (April 2019 (neutral), July 2019, December 2019, April 2020, July 2020) to give more capacity via the auctions. Also the next auctions on December will take place with 40%.
- The minimum level of competition for the next neutral competitive procedure is increased to 100%.
- There were no problems understanding and using the applications during the users' training.
- The "virtual auctions" solved any questions about the procedure of the tenders.
- No mistakes in participants' registration process, procedure of application and suspension supporting documents in the online platform.

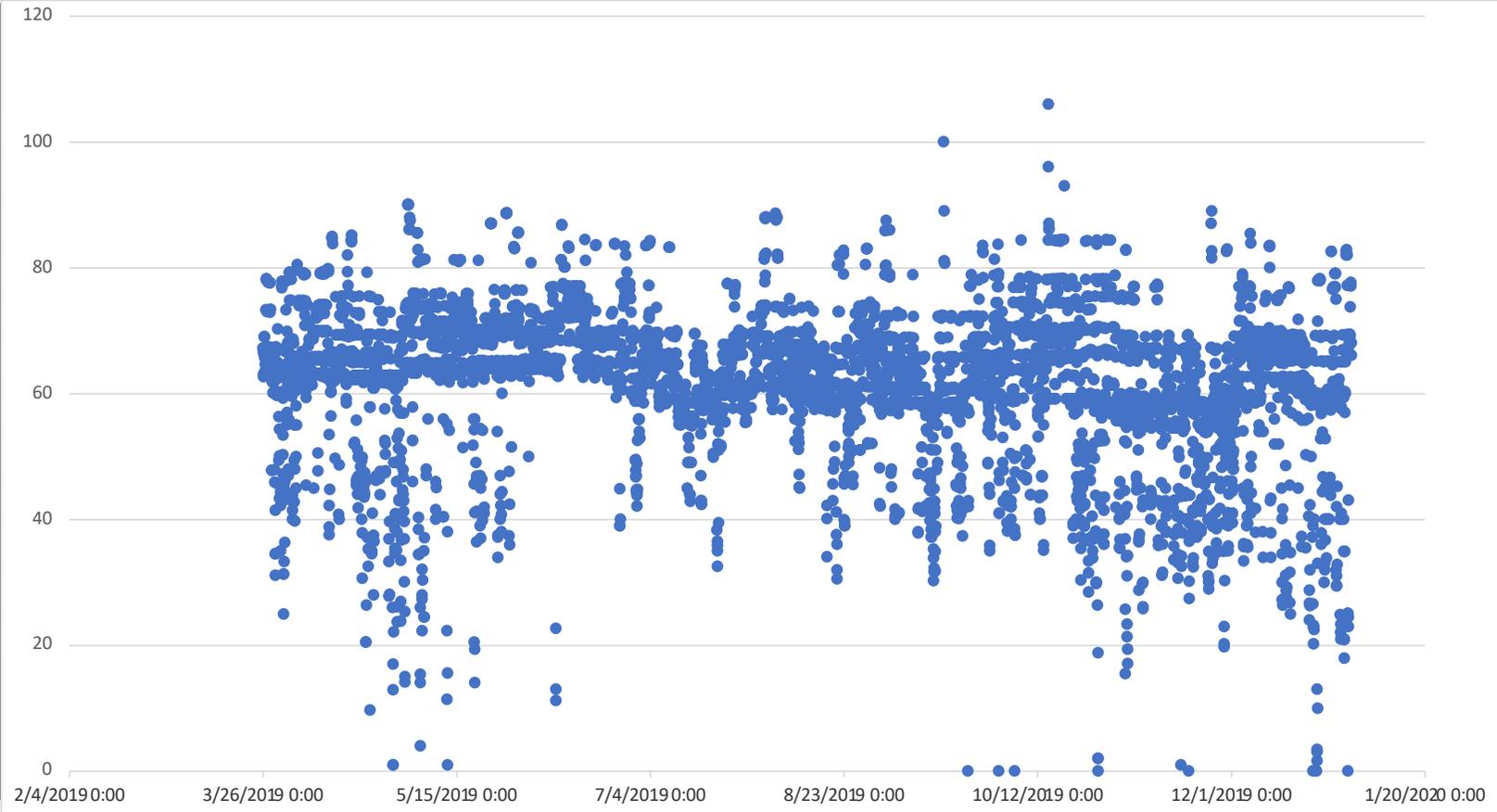


## Conclusions (2)

- The electronic submission of the applications → This made possible the immediate beginning of the evaluation of applications by RAE, by significantly reducing the time which would be required under any other conditions
- **Approximately 100% of the auctioned Capacity was covered according to the tender procedure**
- All selected candidates comply with the Rule of 4% about Performance Guarantees
- All the Projects connected to the grid according to the timetables of the proclamation

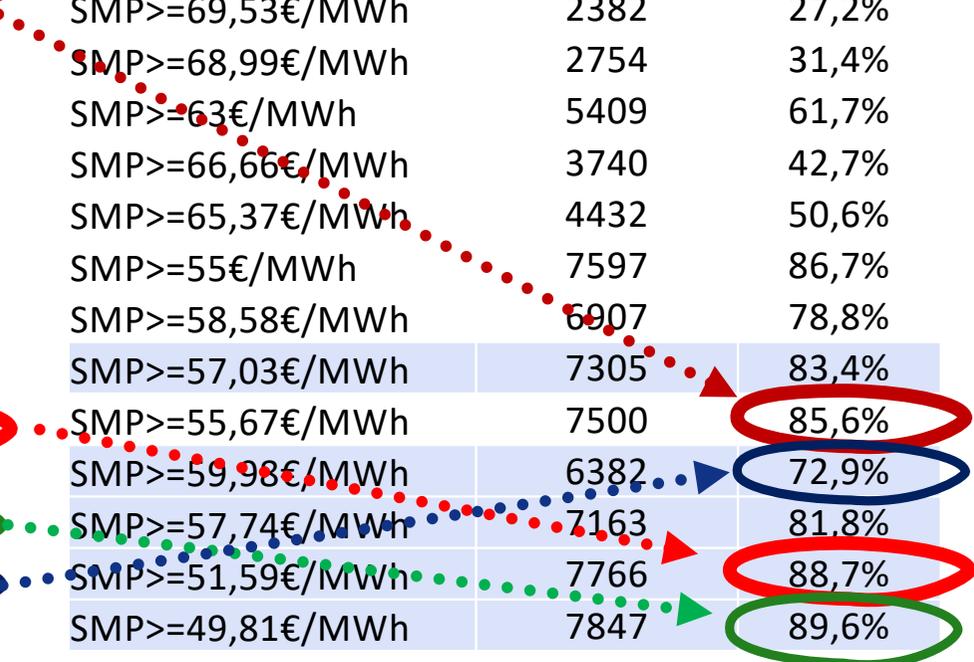
# System Marginal Price (SMP) - 2019

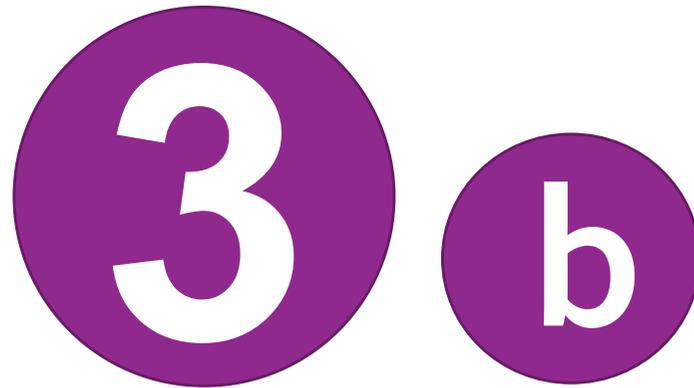
Average	SMP €/MWh
Jan 2019	75,28292
Feb 2019	69,00658
March 2019	59,87107
Apr 2019	62,40584
May 2019	65,91308
June 2019	68,12549
July 2019	62,15368
Aug 2019	64,03718
Sep 2019	60,92765
Oct 2019	63,31361
Nov 2019	55,3472
Dec 2019	59,68141
<b>Total 2019</b>	<b>63,81976</b>



RES Auctions results - Weighted average prices			
July 2018	Max	Min	W.Average
Category I	80	75,87	78,42
Category II	71	62,97	63,81
Category III	71,93	68,18	69,53
December 2018	Max	Min	W.Average
Category I	68,99	63	66,66
Category III	65,37	55	58,58
April 2019	Max	Min	W.Average
neutral	64,72	53	57,03
July 2019	Max	Min	W.Average
Category I	67,7	61,95	62,77
Category II	69,18	59,09	67,31
December 2019	Max	Min	W.Average
Category I	65,99	53,82	59,98
Category II	61,94	56,77	57,74
April 2020	Max	Min	W.Average
neutral	54,82	49,11	51,59
July 2020	Max	Min	W.Average
Category I	62,45	45,84	49,81
Category III	57,7	53,86	55,67

SMP(2019) vs auction results	Number of hours (2019)	% of hours (2019)
SMP >= 80€/MWh	445	5,1%
SMP >= 75,87€/MWh	933	10,7%
SMP >= 78,42€/MWh	523	6,0%
SMP >= 71€/MWh	1690	19,3%
SMP >= 62,97€/MWh	5418	61,8%
SMP >= 63,81€/MWh	5133	58,6%
SMP >= 71,93€/MWh	1553	17,7%
SMP >= 68,18€/MWh	3036	34,7%
SMP >= 69,53€/MWh	2382	27,2%
SMP >= 68,99€/MWh	2754	31,4%
SMP >= 63€/MWh	5409	61,7%
SMP >= 66,66€/MWh	3740	42,7%
SMP >= 65,37€/MWh	4432	50,6%
SMP >= 55€/MWh	7597	86,7%
SMP >= 58,58€/MWh	6907	78,8%
SMP >= 57,03€/MWh	7305	83,4%
SMP >= 55,67€/MWh	7500	85,6%
SMP >= 59,98€/MWh	6382	72,9%
SMP >= 57,74€/MWh	7163	81,8%
SMP >= 51,59€/MWh	7766	88,7%
SMP >= 49,81€/MWh	7847	89,6%





# Auctions for Non Mature Projects



## Regions with available electricity capacity for new RES

- **Crete** – **now** available capacity for new 100MW pv & new 100MW Wind stations
- **Crete** – **after the 2<sup>nd</sup> interconnection** – (**>1,5-2GW**)
- **Region of Evia** → new RES capacity of 200-250MW
- **Interconnection of Cyclades** → new RES capacity of 200-250MW

# Subject 1



Technology  
Specific

or

neutral

# PV Projects - Subject 2

Small PV  
( $<500\text{kW}$  or  
 $<400\text{kW}$ )



Feed in Tariff  
mechanism

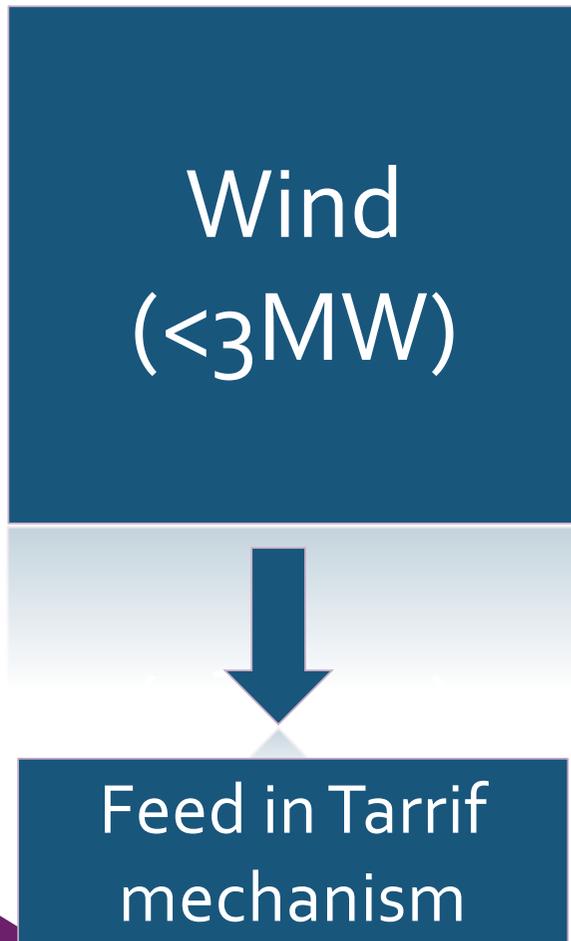
and

Other PV  
( $>500\text{kW}$  or  
 $<1\text{MW}$ )

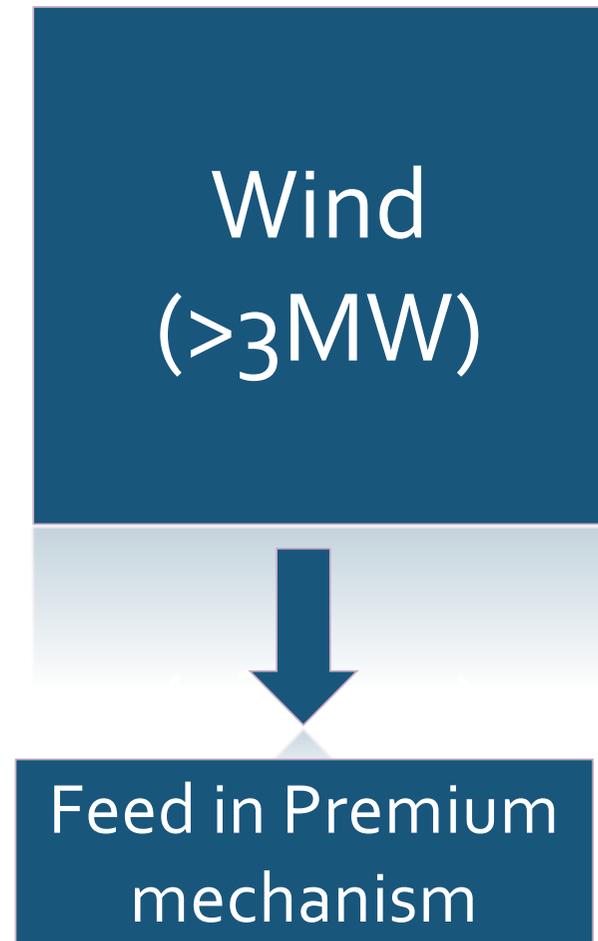


Feed in Premium  
mechanism

# Wind Projects - Subject 3



and



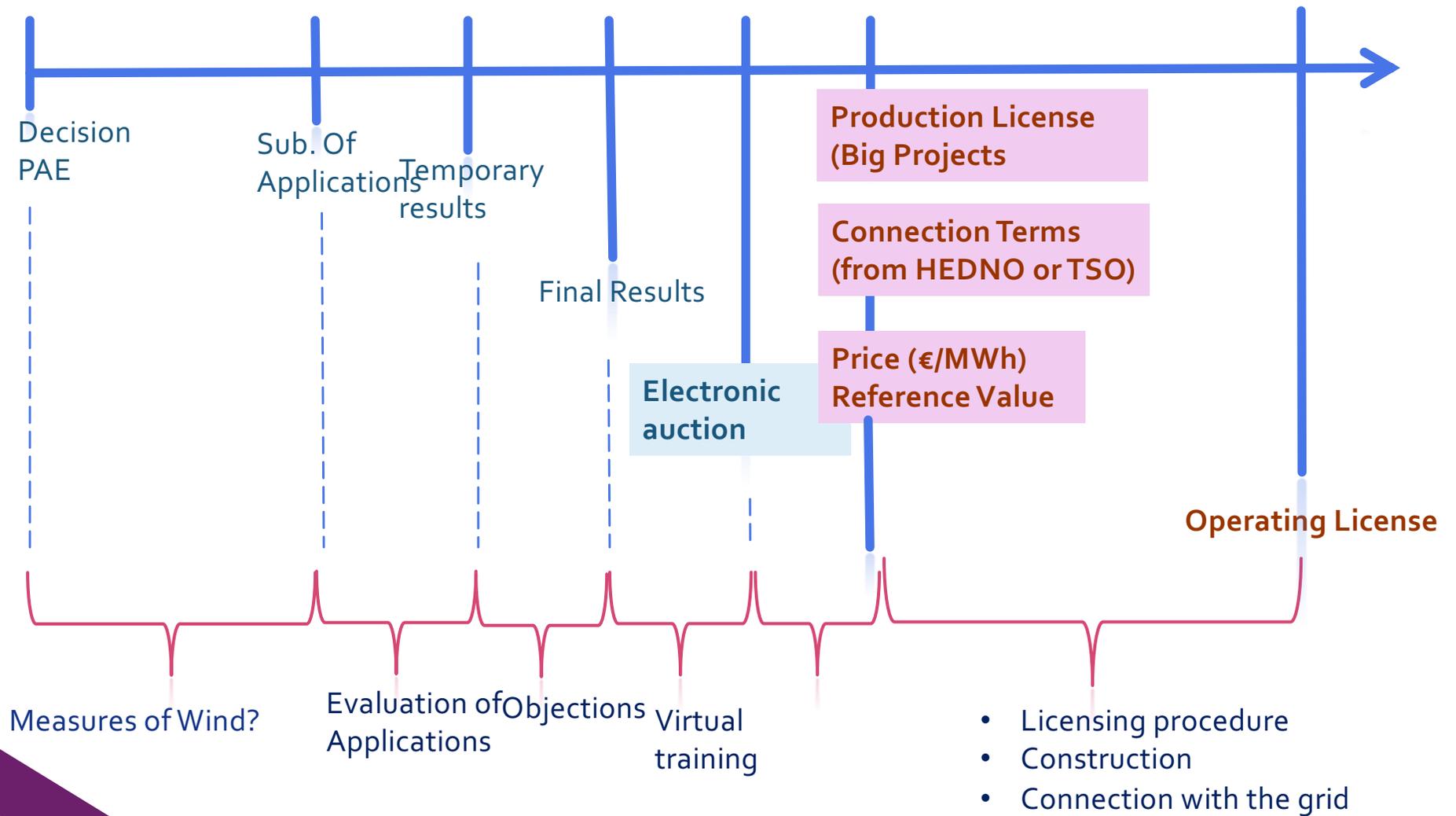


# Energy Communities – Subject 4

Priority to local communities (Non profit organizations) (?MW)



# Design: Auctions for Non-Mature Projects



# Ρυθμιστική Αρχή Ενέργειας - cosmoONE



**GOLD**

**Ρυθμιστική Αρχή Ενέργειας & cosmoONE**  
**Εξειδικευμένες Κλαδικές Εφαρμογές / Ενέργεια**



EUROPEAN  
COURT  
OF AUDITORS

## Transparency in auctions fosters competition: the Greek regulatory authority's IT platform



<https://www.eca.europa.eu/en/Pages/DocItem.aspx?did=50079>

*The EU Court of Auditors presents the RES Auction in Greece held by Greek Regulatory Authority as best practice*

## 3<sup>rd</sup> Cycle Auction, Neutral, Dec. 2020 – May 2021

Categories	Auctioned Capacity (max) (MW)	Final Auctioned Capacity (MW)	Project Applications (No/MW)			Auction				
			Applied	Approved	Granted	Bids	Ceiling price (€/MWh)	Highest Bid (€/MWh)	Lowest Bid (€/MWh)	Weighed Price (€/MWh)
PV stations $P_{PV} \leq 20W$ & Wind Stations $P_{Wind} \leq 50 MW$	350						53,86			



Neutral – “small projects”  
Dec. 2020 – May 2021

(PV<20MW & Wind<50MW) 350MW - 53,86 €/MWh



# Simplify the licensing procedure

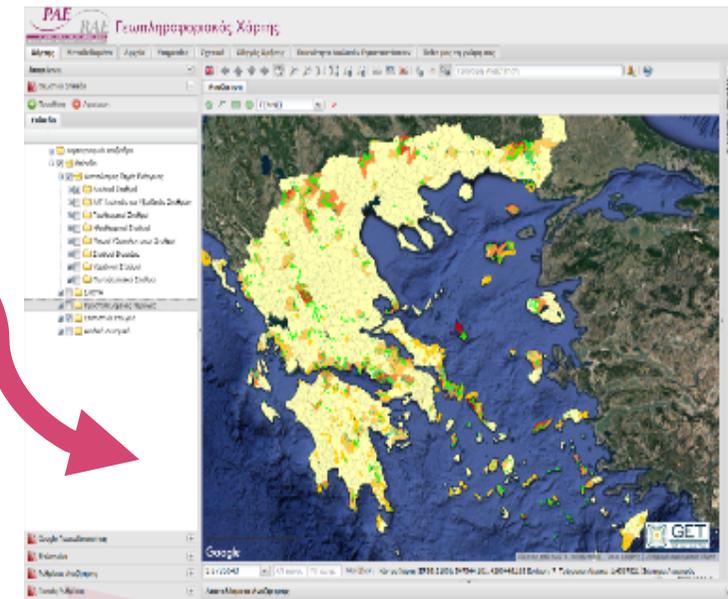
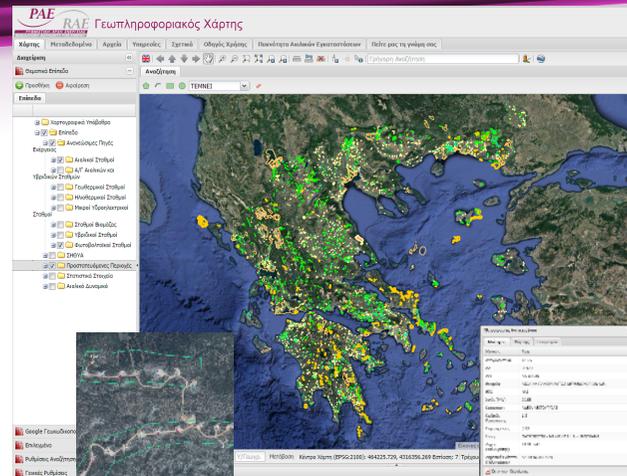
From July 2019 → Proposal of RAE

# Electronic submission

Registration

Submission  
of  
applications

Automatic  
tools



## Applications under evaluation by RAE (cycle Sept. 2018 – cycle Dec. 2019)

YEAR	2018				2019								Total / technology	
	September		December		March		June		September		December			
Technology/cycle	Number	Cap.(MW)	Number	Cap.(MW)	Πλήθος	Ισχύς (MW)	Number	Cap.(MW)	Number	Cap.(MW)	Number	Cap.(MW)	Number	Cap.(MW)
Wind	28	192,9	86	677,3	83	622,1	67	351,0	18	353,0	93	1838,1	375	4.034,37
PV	84	811,8	139	2071,1	131	1627,4	121	2119,5	76	1508,2	430	12886,2	981	21.024,12
Small Hydro	0	0,0	6	9,7	8	11,1	10	8,1	8	9,7	24	30,6	56	69,09
Biomass	1	5,0	1	2,0	0	0,0	0	0,0	1	2,0	4	12,0	7	20,98
HECHP	0	0,0	0	0,0	0	0,0	0	0,0	0	0,0	1	6,0	1	6,00
Hybrid	0	0,0	0	0,0	0	0,0	0	0,0	3	13,8	0	0,0	3	13,78
<b>Total RES Projects</b>	<b>113</b>	<b>1009,7</b>	<b>232</b>	<b>2760,0</b>	<b>222</b>	<b>2260,6</b>	<b>198</b>	<b>2478,6</b>	<b>106</b>	<b>1886,7</b>	<b>552</b>	<b>14772,8</b>	<b>1423</b>	<b>25.168,34</b>

Applications  
(up to cycle of June 2018)

**10 GW**

+

Applications  
(Sept. 18 – Dec. 19)

**25 GW**

=

**35 GW**



**ΕΠΙΒΕΒΑΙΩΣΗ  
& ΕΠΙΚΑΙΡΟΠΟΙΗΣΗ  
ΠΑΛΑΙΩΝ ΑΙΤΗΜΑΤΩΝ**

Applications up  
to June 2018

Designed and  
developed the  
1<sup>st</sup> IT Platform



**ΕΠΙΒΕΒΑΙΩΣΗ  
& ΕΠΙΚΑΙΡΟΠΟΙΗΣΗ  
ΠΑΛΑΙΩΝ ΑΙΤΗΜΑΤΩΝ**

Applications [cycle  
Sept. 2018 – cycle  
Dec. 2019]

Designed and  
developed the 2<sup>nd</sup> IT  
Platform



## A new IT License RES Platform designed for new applications

- Innovate
- Fully transparent
- Simple
- Reliable
- Effective
- Efficient
- User friendly



# The Objective of the IT Liscence RES Platform

- Manage the processing of new applications, as a first step towards the installation of RES to achieve the Country target of 2030
- Make administration of applications user friendly
- Improve effectiveness of RAE by administrating with less resources, larger volumes of applications
- Increase efficiency of RAE by reducing applications evaluation time
- Assist applicants in bearing limited admin burdens
- Grow a “RAE digital ecosystem” where applications, licenses and relevant data flow seamless from system to system without human intervention

## Description of the new IT License RES Platform

### New IT License RES Platform

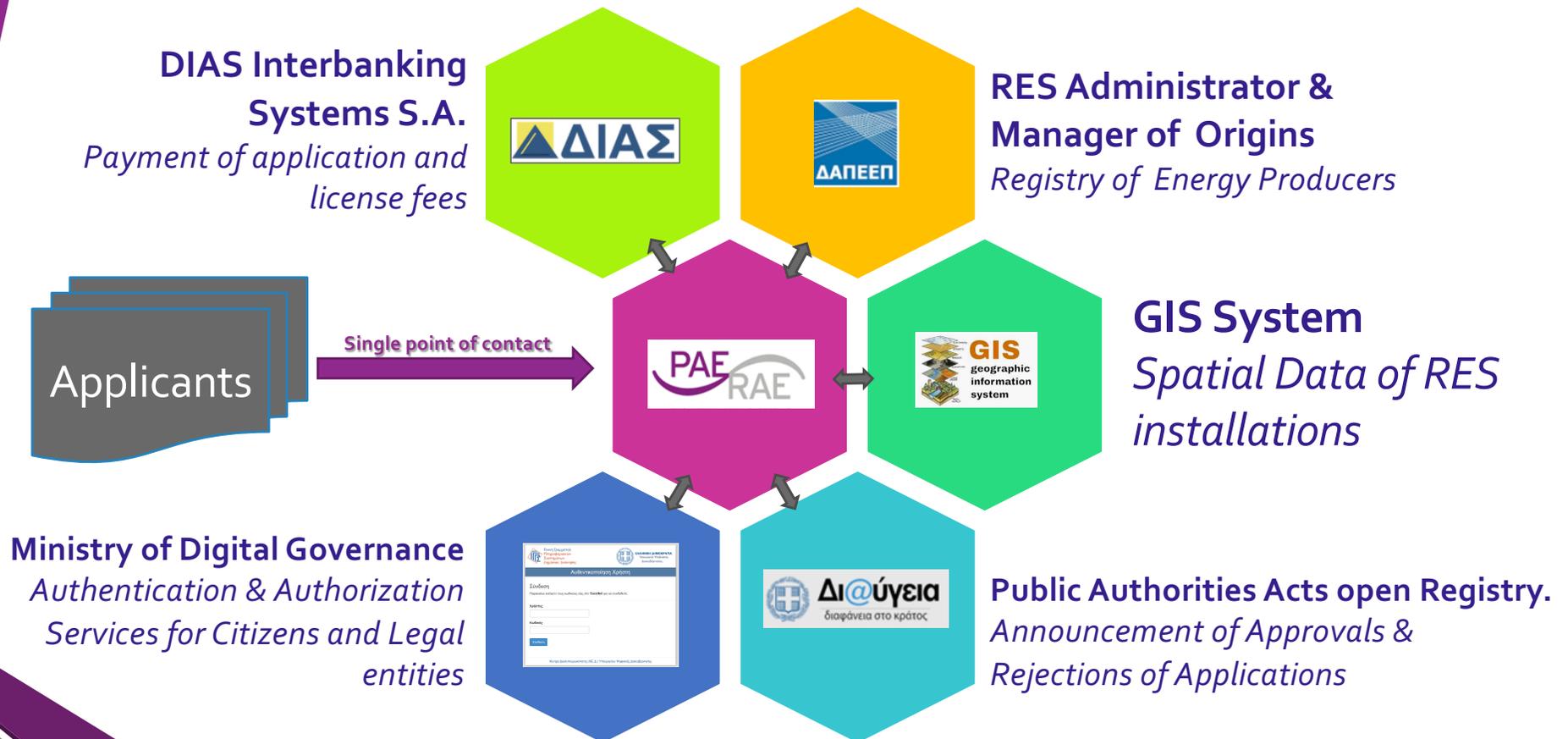
Registration via  
**TAXIS**

Submission  
of new  
application

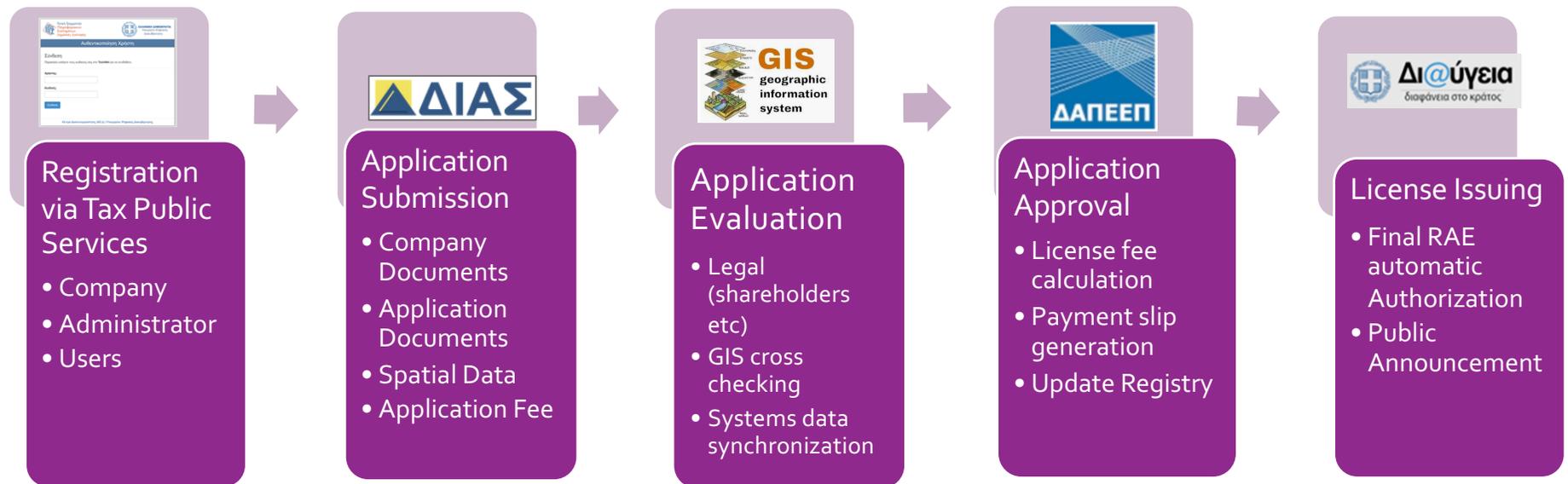
Evaluation  
by RAE

Innovate, Fully transparent, Simple  
Reliable, Effective, Efficient, User friendly

# The interoperability with other IT Systems



# The process



# Sample user screen- Company Info

☰ ΠΑΕ Ρυθμιστική Αρχή Ενέργειας – Αιτήσεις ΑΠΕ

ΚΟΙΝΟΤΗΤΑ

Αρχική  
Αιτήσεις  
Βεβαιώσεις  
Διαχείριση  
Βοήθεια

**Συμπλήρωση στοιχείων**  
Παρακαλούμε συμπληρώστε τα απαραίτητα στοιχεία για να αποκτήσετε πρόσβαση σε όλες τις λειτουργικότητες της εφαρμογής

Διαχείριση

Στοιχεία Δικαιούχου

Αριθμός Φορολογικού Μητρώου: EL9 [redacted]

Διακριτικός Τίτλος Εταιρίας: WIN [redacted]

Τύπος Νομικού Προσώπου: ΑΣΤ [redacted] ΜΕΛΕΤΗΤΗΣ

Διεύθυνση: ΣΤ ΚΑΡΑΓΙΩΡΓΗ 3 ΗΡΑΚΛΕΙΟ 14121

Τηλέφωνο:

Ηλεκτρονική Διεύθυνση:

Data retrieved by the Tax Public System

- VAT unique number
- Company Title
- Legal Entity Type (S.A., etc)
- Address
- Tel
- E-mail

# Sample user screen- Attachments

ΡΑΕ Ρυθμιστική Αρχή Ενέργειας – Αιτήσεις ΑΠΕ

ΚΟΙΝΟΤΗΤΑ

Διαχείριση

Στοιχεία Δικαιούχου

Ιδιότητες Δικαιούχου

Είμαστε Ίδρυμα ή ΝΠΙΔ ή ΝΠΔΔ κοινωφελούς σκοπού που η υποχρέωση καταβολής του Τέλους έκδοσης Βεβαίωσης ισχύει μειωμένη κατά 50%.

Επισύναψη αποδεικτικού εγγράφου  (pdf, zip, z\*)

Παρακαλώ επισυνάψτε τουλάχιστον ένα αρχείο

Ο αιτούμενος ΑΔΕΙΑΣ ΠΑΡΑΓΩΓΟΥ εμπίπτει σε καθεστώς γνωστοποίησης μετόχων

Αποδεικτικό έγγραφο Μετοχικής σύνθεσης Αιτουμένου Βεβαίωσης Παραγωγού  (pdf, zip, z\*)

Παρακαλώ επισυνάψτε τουλάχιστον ένα αρχείο

Μετοχολόγιο σε ηλεκτρονική μορφή [ΥΠΟΔΕΙΓΜΑ](#)  (xls, xlsx)

Παρακαλώ επισυνάψτε τουλάχιστον ένα αρχείο

Ενημέρωση

Structured procedure for uploading attachments, indicating the file type, where applicable

# Sample user screen- Declarations

ΡΑΕ Ρυθμιστική Αρχή Ενέργειας – Αιτήσεις ΑΠΕ

Αρχική  
Αιτήσεις  
Διαχείριση  
Βοήθεια

Διαχείριση

• Το σύνολο των υποβληθέντων εγγράφων και στοιχείων είναι ακριβή και αληθή και υποβάλλονται στο πλαίσιο της επιβεβαίωσης / επικαιροποίησης του νόμου 4685/2020.

• Δεν τελώ / Δεν τελεί το νομικό πρόσωπο που εκπροσωπώ υπό πτώχευση, εκκαθάριση, παύση δραστηριοτήτων, αναγκαστική διαχείριση ή πτωχευτικό συμβιβασμό ή διαδικασία εξυγίανσης αρ. 99 Ν.3588/2007 ή οποιαδήποτε άλλη κατάσταση που προκύπτει από παρόμοια διαδικασία προβλεπόμενη από τις κατά περίπτωση εφαρμοζόμενες εθνικές, νομοθετικές και κανονιστικές διατάξεις και δεν έχει κινηθεί εναντίον μου ή εναντίον του νομικού προσώπου που εκπροσωπώ διαδικασία κήρυξης σε πτώχευση, εκκαθάρισης, αναγκαστικής διαχείρισης, πτωχευτικού συμβιβασμού ή οποιαδήποτε άλλη κατάσταση που προκύπτει από παρόμοια διαδικασία προβλεπόμενη από τις κατά περίπτωση εφαρμοζόμενες εθνικές νομοθετικές και κανονιστικές διατάξεις.

• Το νομικό πρόσωπο που εκπροσωπώ δεν βρίσκεται σε κατάσταση λύσης, παύσης, ανάκλησης ή αναστολής της δραστηριότητάς τους, τελεί/τελούν υπό κοινή εκκαθάριση του ν. 4548/2018, όπως εκάστοτε ισχύει, ή ειδική εκκαθάριση του ν. 1892/1990 (ΦΕΚ Α' 101), όπως εκάστοτε ισχύει, ή άλλες ανάλογες καταστάσεις και, δεν τελεί υπό διαδικασία έκδοσης απόφασης κοινής ή ειδικής εκκαθάρισης των ανωτέρω νομοθετημάτων ή υπό άλλες ανάλογες καταστάσεις.

• Δεν έχω / Δεν έχω και δεν έχουν τα πρόσωπα που διοικούν το νομικό πρόσωπο που εκπροσωπώ καταδικασθεί με απόφαση ελληνικού ή αλλοδαπού δικαστηρίου για αδίκημα που αφορά:

- την επαγγελματική μου (τους) διαγωγή και δη για υπεξαίρεση, απάτη, πλαστογραφία, ψευδορκία, δωροδοκία και δόλια χρεωκοπία με τελεσίδικη απόφαση σύμφωνα με τη νομοθεσία του κράτους εγκατάστασής μου (ή του κράτους εγκατάστασης του νομικού προσώπου που εκπροσωπώ).
- τη συμμετοχή σε εγκληματική οργάνωση, κατά το άρθρο 2 παράγραφος 1 της κοινής δράσης της 98/773/ΔΕΥ του Συμβουλίου της Ευρωπαϊκής Ένωσης.
- Δωροδοκία, κατά το άρθρο 3 της πράξης του Συμβουλίου της 26ης Μαΐου 1997(21) και στο άρθρο 3 παράγραφος 1 της κοινής δράσης 98/742/ΚΕΠΠΑ του Συμβουλίου.
- Απάτη, κατά την έννοια του άρθρου 1 της σύμβασης για την προστασία των οικονομικών συμφερόντων των Ευρωπαϊκών Κοινοτήτων.
- Νομιμοποίηση εσόδων από παράνομες δραστηριότητες, κατά το άρθρο 1 της οδηγίας 91/308/ΕΟΚ του Συμβουλίου, για την πρόληψη χρησιμοποίησης του χρηματοπιστωτικού συστήματος για τη νομιμοποίηση εσόδων από παράνομες δραστηριότητες.

OK

## Declarations

All legal declaration in one page that have to be accepted by the applicant

# Sample user screen- WorkFlow

PAE Ρυθμιστική Αρχή Ενέργειας – Αιτήσεις ΑΠΕ

ΚΑΙΝΟΤΗΤΑ

Αρχική  
Αιτήσεις  
Βεβαιώσεις  
Βοήθεια

## Καταχώρηση Νέας Αίτησης

1 2 3 4 5

Γενικά Στοιχεία Αίτησης    Επισύναψη αρχείων    Χωρικά Στοιχεία Αίτησης    Προσπισκόπηση    Ολοκλήρωση

Τεχνολογία:

Εγκατεστημένη Ισχύς (MW):   
Σημ: Θα ενημερωθεί αυτόματα μετά τον έλεγχο του shape file

Μεγίστη Ισχύς Παραγωγής (MW):   
Σημ: Θα ενημερωθεί αυτόματα μετά τον έλεγχο του shape file

Η αίτηση αφορά έργο Αυτοπαραγωγού  
 Η αίτηση αφορά περιοχή με κορεσμένα δίκτυα και περιλαμβάνει αυτοτελή διασύνδεση από κορεσμένο σε μη κορεσμένο δίκτυο  
 Η αίτηση αφορά έργο Αιολικού σταθμού ισχύος <3MW (ή <6MW για Ενεργειακή Κοινότητα)  
 Η αίτηση αφορά έργο Fast Track  
 Η αίτηση αφορά Ειδικό Έργο

ΕΠΟΜΕΝΟ

Όροι Χρήσης | Πολιτική Προστασίας Προσωπικών Δεδομένων

Powered by cosmoONE 20

## 5 steps to application submission

### 1<sup>o</sup> step

- General data, RES technology and special cases by ticking

### 2<sup>o</sup> step

- All attachments according to 1<sup>st</sup> step choices

### 3<sup>o</sup> step

- Spatial Data in shape file format and topographic diagrams

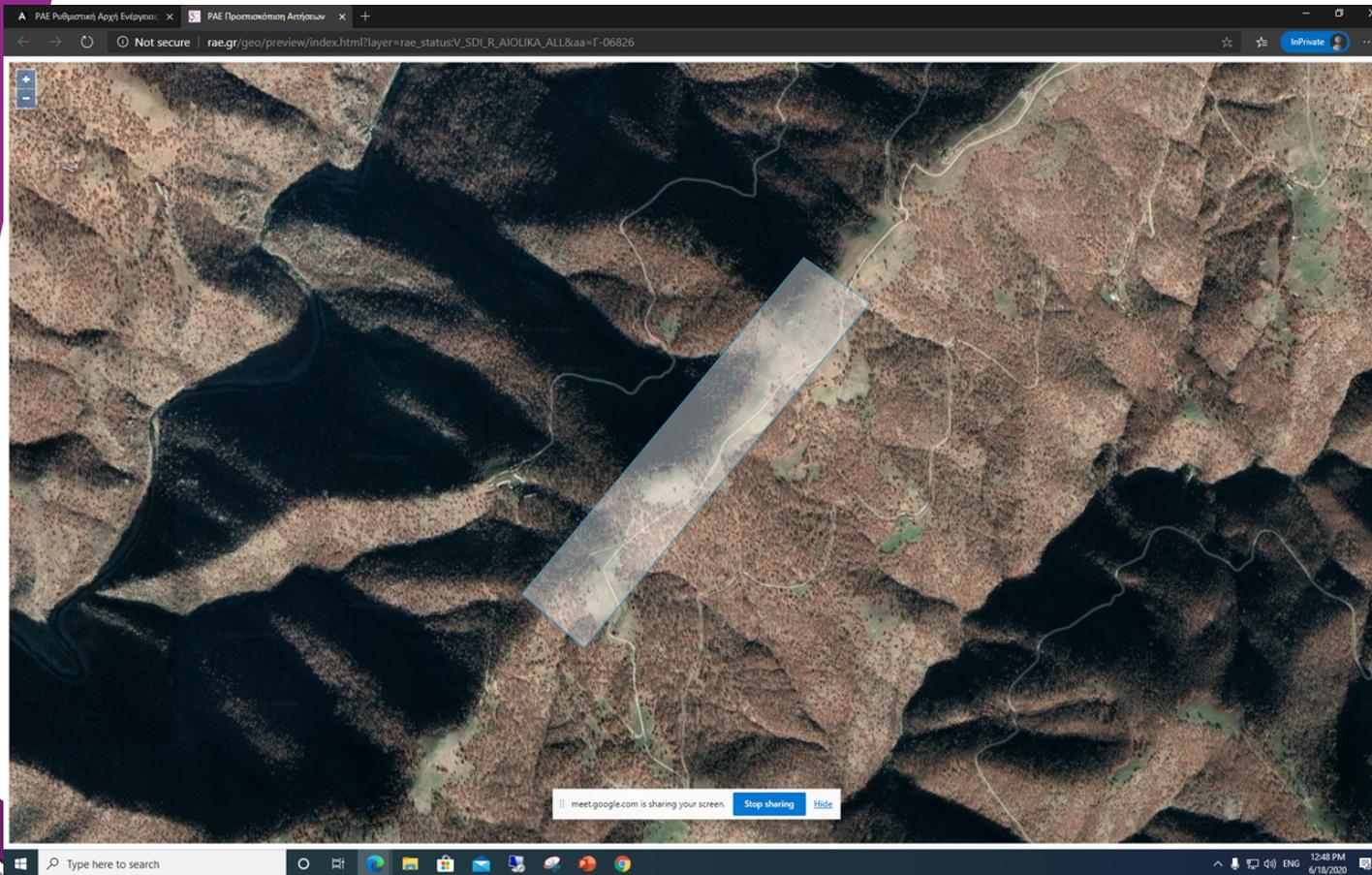
### 4<sup>o</sup> step

- Preview and final check of application

### 5<sup>o</sup> step

- Issuing of submission fee, pay slip and registration of application

# Sample user screen- Maps



Capability to draw on screen the map of the RES installation, as generated by the declared spatial data, for an immediate inspection

# Automatic Creation of License, based on templates per technology



Demo  
Client

Digitally signed by  
Demo Client  
Date: 2020.09.10  
17:04:56 EEST  
Reason:  
Location: Athens

ΑΔΑ: 69ΧΝΡΩ2-Ν99

Πειραιώς 132  
118 54 Αθήνα  
Τηλ.: 210-3727400  
Fax: 210-3255460  
E-mail: info@rae.gr  
Web: www.rae.gr

## ΒΕΒΑΙΩΣΗ ΠΑΡΑΓΩΓΟΥ ΡΑΕ ΥΠ' ΑΡΙΘΜ. ΒΕΒ-1007/2020

Για αιολικό σταθμό παραγωγής ηλεκτρικής ενέργειας, εγκατεστημένης ισχύος 3 MW και μέγιστης ισχύος παραγωγής 2.99 MW στη θέση ΠΑΛΙΟΦΗΒΑ, της Δημοτικής Ενότητας [REDACTED] του Δήμου [REDACTED], της Περιφερειακής Ενότητας ΒΟΙΩΤΙΑΣ, της Περιφέρειας ΣΤΕΡΕΑΣ ΕΛΛΑΔΑΣ, της εταιρείας με την επωνυμία «[REDACTED] ΕΝΕΡΓΕΙΑΣ» και δ.τ. «». ( )

Ο Πρόεδρος της Ρυθμιστικής Αρχής Ενέργειας



Cycle of December 2020

## Extremely Huge Interest

- **1864** new applications for **45,54 GW**

# Three roads for development of RES in Greece (10/2020)

**New  
RES**

**up  
to  
2030**

**10-12  
GW**

Participation in RES Auctions (Technology Specific, Neutral – mature projects) & Auctions for Non Mature Projects (on process!)

350MW neutral (PV&Wind) (2020-21 – On process...)

An extension for Technology Specific tenders & exceptions [Small hydro, Biogas] (2021-2022) → open issue

The current SA 44666 already has a period up to 2024 for neutral auctions

Projects > 250 MW – Individual Notification Letter

The current National legislation framework:

A Ministers Decision for the criteria

Submission of application (Committee of article 12 of 4414/2016 Law) → Opinion to the Minister

Participation in the Market

Now: Day ahead market

From 1<sup>st</sup> of November 2020: Target model

Forward Products, Day ahead market, Intraday Market, Balancing market

Currently small units take prices directly from the law and ministers decision (PV < 500kW (up to 2 projects each), Wind < 3MW)



# Technical Video for RES auctions in Greece

**Video:** <https://youtu.be/RXIOEof8v9c>

Thank you for your attention



ΡΥΘΜΙΣΤΙΚΗ ΑΡΧΗ ΕΝΕΡΓΕΙΑΣ  
REGULATORY AUTHORITY FOR ENERGY

132 Pireos str, 118 54, Athens

**Tel.:** +30 210 3727400

**Fax:** +30 210 3255460

**E-mail:** [info@rae.gr](mailto:info@rae.gr)

**Dr. Dionysios Papachristou**

*Electrical Engineer-NTUA, Scientific Expert*

*Coordinator of Design & implementation of Auction Unit*

*Director, Press & Public Relations Office*

***Regulatory Authority for Energy***

***Tel.:*** +30 210 3727409

***E-mail:*** [papachristou@rae.gr](mailto:papachristou@rae.gr)



# Appendix



# The screen during the electronic auction

## Important Fields of the Tender Screen 1/3

The screenshot shows the cosmoONE tender interface. At the top, the logo 'cosmoONE' is on the left, and the date '6/12/2016 5:23 μμ' and 'Χρωματικό θέμα' are on the right. Below the logo is a checkbox for 'Επιλογή Όλων'. A dropdown menu 'Εμφάνιση κατά:' is set to 'Όλες οι Δημοπρασίες', with a 'Υποβολή' button to its right. The main header displays 'ΡΑΕ\_000001\_Πιλοτική Ανταγωνιστική Διαδικασία για Φωτοβολταϊκές εγκαταστάσεις, ΚΑΤΗΓΟΡΙΑ II' and 'ΡΥΘΜΙΣΤΙΚΗ ΑΡΧΗ ΕΝΕΡΓΕΙΑΣ'. Below this, a sub-header shows 'Όνομα: ΦΩΤΟΒΟΛΤΑΪΚΕΣ ΕΓΚΑΤΑΣΤΑΣΕΙΣ μεγαλύτερο του 1.000.000 WATT (όλες οι αναφορές ποσοτήτων ισχύος είναι σε WATT)', 'Ωρα Κλεισίματος: 6/12/2016 7:00 μμ', and 'Κατάσταση: Ανοικτές'. A blue notification bar states 'Η προσφορά σας έχει εγκριθεί.'. The main form contains several fields: 'Η προσφορά σας:' with a value of 94,00 and a vertical arrow control; 'Ποσότητα:' with a value of 1.912.240; 'Μόνο Ολόκληρη:' with a checked checkbox; and 'Αποτέλεσμα προσφοράς:' with the text 'Έγινε αποδεκτή'. On the right, summary statistics are shown: 'Δεσμευμένη Ποσότητα: 1.912.240 / 1.912.240', 'Υπολειπόμενη ποσότητα: 1.000.000 WATT', and 'Υπερισχύουσα προσφορά: 94,00'. A 'Υποβολή' button is at the bottom right.

□ Επιλογή Όλων

Εμφάνιση κατά: Όλες οι Δημοπρασίες Υποβολή

ΡΑΕ\_000001\_Πιλοτική Ανταγωνιστική Διαδικασία για Φωτοβολταϊκές εγκαταστάσεις, ΚΑΤΗΓΟΡΙΑ II ΡΥΘΜΙΣΤΙΚΗ ΑΡΧΗ ΕΝΕΡΓΕΙΑΣ

Όνομα: ΦΩΤΟΒΟΛΤΑΪΚΕΣ ΕΓΚΑΤΑΣΤΑΣΕΙΣ μεγαλύτερο του 1.000.000 WATT (όλες οι αναφορές ποσοτήτων ισχύος είναι σε WATT) Ωρα Κλεισίματος: 6/12/2016 7:00 μμ Κατάσταση: Ανοικτές Ειδοποιήσεις

Η προσφορά σας έχει εγκριθεί.

Η προσφορά σας: 94,00 Δεσμευμένη Ποσότητα: 1.912.240 / 1.912.240 Διαθέσιμη Ποσότητα: 35.200.000 WATT

Ποσότητα: 1.912.240 Υπολειπόμενη ποσότητα: 1.000.000 WATT

Μόνο Ολόκληρη:  Υπερισχύουσα προσφορά: 94,00

Αποτέλεσμα προσφοράς: Έγινε αποδεκτή

Υποβολή

The field 'Η προσφορά σας' is intended for submitting your bid in €/MWh.

Your bid is altered by the arrows by a step of 0,01 €/MWh.

Your "installed capacity" which is fixed is shown in this field.

The field «Μόνο Ολόκληρη» is permanently checked and states that your bidding is for the whole of your "installation capacity"



## Important Fields of the Tender Screen 3/3

The screenshot shows the CosmoONE interface for a tender. At the top, there's a header with the logo, date (6/12/2016 5:23 μμ), and user information. Below that, there's a search bar and a 'Υποβολή' button. The main content area displays the tender details for 'ΡΑΕ\_000001\_Πιλοτική Ανταγωνιστική Διαδικασία για Φωτοβολταϊκές εγκαταστάσεις, ΚΑΤΗΓΟΡΙΑ II'. A blue callout box points to the 'Υποβολή' button, stating: 'The button "Υποβολή" is used to submit a bid. There are two buttons with the exact same function.' Another blue callout box points to the tender parameters, stating: 'These fields show the initial parameters of the tender, including the increment of the bidding steps, the total amount of power auctioned and the initial starting price. These parameters are not altered during the tender.' The tender parameters are as follows:

Όνομα: ΦΩΤΟΒΟΛΤΑΪΚΕΣ ΕΓΚΑΤΑΣΤΑΣΕΙΣ μεγαλύτερο του 1.000.000 WATT (όλες οι αναφορές ποσοτήτων ισχύος είναι σε WATT)	Ωρα Κλεισίματος: 6/12/2016 7:00 μμ	Κατάσταση: Ανοικτές
Επιλογή Όλων	Εμφάνιση κατά: Όλες οι Δημοπρασίες	Υποβολή
Η προσφορά σας έχει εγκριθεί.		
Η προσφορά σας: 94,00	Δεσμευμένη Ποσότητα: 1.912.240 / 1.912.240	Διαθέσιμη Ποσότητα: 35.200.000 WATT
Ποσότητα: 1.912.240	Υπολειπόμενη Ποσότητα: 33.587.760	Βήμα: 0,01
Μόνο Ολόκληρη: <input checked="" type="checkbox"/>	Υπερσχύουσα προσφορά: 94,00	Νόμισμα: EUR
Αποτέλεσμα προσφοράς: Έγινε Αποδεκτή		Τιμή εκκίνησης: 94,00
		Υποβολή

# How to submit a bid

**1. Check the tender's tick box**

**2. Enter in the field "Η προσφορά σας" your bidding price in €/MWh which must be a multiple of the bidding step.**

**3. To submit your new bidding price, press "Υποβολή".**

Keep in mind the field **"Υπολειπόμενη Ποσότητα"**. If it is set to zero or is less than your installation's power, then you are bidding to acquire capacity from other contenders.

The tender algorithm's prioritization sorts the bids as followed:  
1. Bidding price (lower is better) -> 2. Quantity (Power installed – smaller is better) -> 3. Time (first in first served).

Η προσφορά σας:	94,00	Δεσμευμένη Ποσότητα:	1.912.240 / 1.912.240	Διαθέσιμη Ποσότητα:	35.200.000 WATT
Ποσότητα:	1.912.240	Υπολειπόμενη Ποσότητα:	33.587.760	Βήμα:	0,01
Μόνο Ολόκληρη:		Υπερισχύουσα προσφορά:	94,00	Νόμισμα:	EUR
Αποτέλεσμα προσφοράς:	Έγινε Αποδοτική			Τιμή εκκίνησης:	94,00

## After submission

The screenshot shows the cosmoONE interface. At the top, the logo and navigation elements are visible. The main content area displays the following information:

- Project Name: ΠΑΕ\_000001\_Πιλοτική Ανταγωνιστική Διαδικασία για Φωτοβολταϊκές εγκαταστάσεις, ΚΑΤΗΓΟΡΙΑ II
- Agency: ΡΥΘΜΙΣΤΙΚΗ ΑΡΧΗ ΕΝΕΡΓΕΙΑΣ
- Submission Status: Η προφορά σας έχει εγκριθεί.
- Offer Details:
  - Η προφορά σας: 94,00
  - Ποσότητα: 1.912.240
  - Μόνο Ολόκληρη:
  - Αποτέλεσμα προφοράς: **Έγινε Αποδεκτή**
- Accepted Bid Details:
  - Δεσμευμένη Ποσότητα: **1.912.240 / 1.912.240**
  - Υπολειπόμενη Ποσότητα: **33.587.760**
  - Υπερσχύουσα προφορά: 94,00

Three callout boxes provide instructions:

4. Check in the field "Αποτέλεσμα προφοράς" if your latest bid was accepted.
5. If your bid was accepted, the field "Δεσμευμένη Ποσότητα" will show in the first and second portion the same amount.
6. Notice that if your bid was accepted, the "Total Amount" was reduced by the amount of your installed power.

## Checking available and temporary acquired amount

**cosmoONE** 6/12/2016 5:34 μμ Χρωματικό θέμα 1 Ειδοποιήσεις

Επιλογή Όλων Εμφάνιση κατά: Όλες οι δημοπρασίες

ΡΑΕ\_000001\_Πιλοτική Ανταγωνιστική Διαδικασία για Φωτοβολταϊκές εγκαταστάσεις, ΚΑΤΗΓΟΡΙΑ II ΡΥΘΜΙΣΤΙΚΗ ΑΡΧΗ ΕΝΕΡΓΕΙΑΣ ΡΑΕ

Όνομα: ΦΩΤΟΒΟΛΤΑΪΚΕΣ ΕΓΚΑΤΑΣΤΑΣΕΙΣ μεγαλύτερο του 1.000.000 WATT (όλες οι αναφορές ποσοτήτων ισχύος είναι σε WATT) Όρα Κλεισίματος: 6/12/2016 7:00 μμ Κατάσταση: Ανοικτές Ειδοποιήσεις

Η προσφορά σας:	94,00	Δεσμευμένη Ποσότητα:	0 / 1.912.240	Διαθέσιμη Ποσότητα:	35.200.000 WATT
Ποσότητα:	1.912.240	Υπολειπόμενη Ποσότητα:	0	Βήμα:	0,01
Μόνο Ολόκληρη:	<input checked="" type="checkbox"/>	Υπερισχύουσα προσφορά:	93,99	Νόμισμα:	EUR
Αποτέλεσμα προσφοράς:	Έγινε Αποδεκτή				

*If the field "Υπολειπόμενη Ποσότητα" is equal to zero, then the initially available capacity has been temporarily acquired by the contenders.*

*If you had temporarily acquired an amount of capacity and lost it from a better bid, then the field "Δεσμευμένη Ποσότητα" will turn red and show in the first portion zero. Please check these fields constantly to ensure that you are aware of the status at any given time.*

# Rejected Bid

**cosmoONE** 6/12/2016 5:40 μμ Χρωματικό θέμα 0 Ειδοποιήσεις

Επιλογή Όλων Εμφάνιση κατά: Όλες οι Δημοπρασίες

**PAE\_000001\_Πιλοτική Ανταγωνιστική Διαδικασία για Φωτοβολταϊκές εγκαταστάσεις, ΚΑΤΗΓΟΡΙΑ II** ΡΥΘΜΙΣΤΙΚΗ ΑΡΧΗ ΕΝΕΡΓΕΙΑΣ

Όνομα: ΦΩΤΟΒΟΛΤΑΪΚΕΣ ΕΓΚΑΤΑΣΤΑΣΕΙΣ μεγαλύτερο του 1.000.000 WATT (όλες οι αναφορές ποσοτήτων ισχύος είναι σε WATT) Ωρα Κλεισίματος: 6/12/2016 7:00 μμ Κατάσταση: Ανοικτές Ειδοποιήσεις

**Υπάρχει καλύτερη προσφορά από τη δική σας.**

Η προσφορά σας:	94,00	Δεσμευμένη Ποσότητα:	0 / 1.412.242	Διαθέσιμη Ποσότητα:	35.200.000 WATT
Ποσότητα:	1.412.242	Υπολειπόμενη Ποσότητα:	1.412.240	Βήμα:	0,01
Μόνο Ολόκληρη:	<input checked="" type="checkbox"/>	Υπεριχύουσα προσφορά:	93,99	Νόμισμα:	EUR
Αποτέλεσμα προσφοράς:	Καλύτερη προσφορά από τη δική σας	Τμή εκκίνησης:	94,00		

*If your bid was not accepted, you will be notified here in red with the following status messages depending on the reasons of non-acceptance:*

- Rejection
- Lower bid than yours

*The only way to reacquire an amount is to improve your bid (reduce your bid).*